



Barclays Investment Grade & Energy Pipeline Conference Spectra Energy

March 5, 2014

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## Safe Harbor Statement

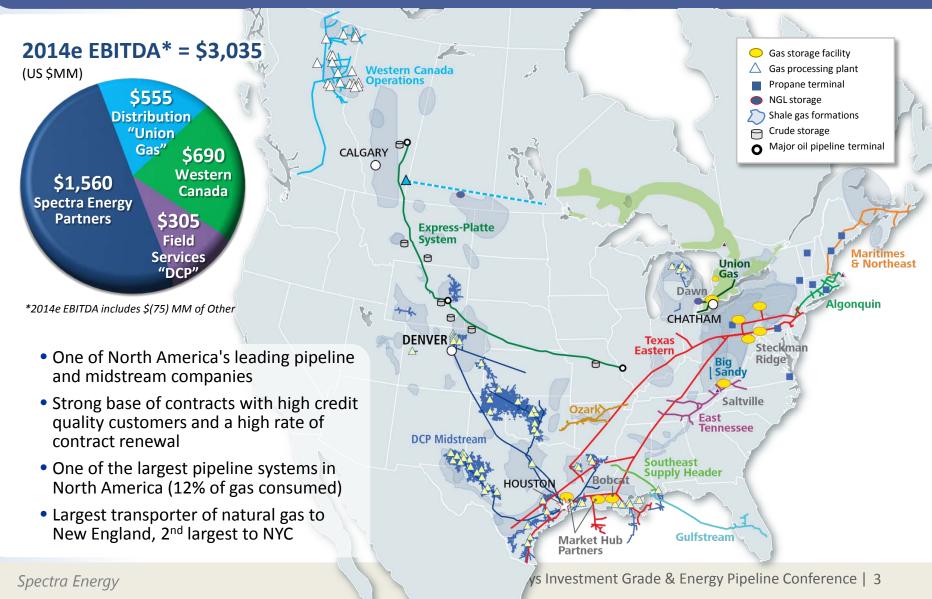
Some of what we'll discuss today concerning future company performance will be forward-looking information within the meanings of the securities laws. Actual results may materially differ from those discussed in these forwardlooking statements, and you should refer to the additional information contained in Spectra Energy and Spectra Energy Partners' Forms 10-K and other filings made with the SEC concerning factors that could cause those results to differ from those contemplated in today's discussion. As this is a joint presentation, the terms "we," "our," and "us" refer to Spectra Energy and/or Spectra Energy Partners, as appropriate.

#### **Reg G Disclosure**

In addition, today's discussion will include certain non-GAAP financial measures as defined under SEC Regulation G. A reconciliation of those measures to the most directly comparable GAAP measures is available on our websites.



## **Our Strong Portfolio of Assets**





## Business Segment Overview

million customers

Dawn storage facility – largest

North America – 150+ Bcf

New incentive regulation

framework 2014 - 2018

growth

provides stable platform for

underground storage facility in



- 64 gas processing plants with 7.1 Bcf/d net nameplate capacity
- Largest U.S. NGL producer
- DCP currently owns a 23% interest in DCP Midstream Partners, LP

NYSE: DPM

#### Spectra Energy

NYSE: SEP

transportation and storage assets

supported by take-or-pay and fee-

• Substantially all asset cash flows

based contracts with minimal

Spectra Energy currently owns an

across North America

commodity exposure

84% interest in SEP

• Transmission pipe = 1.700 miles

with total pipeline capacity of

Majority of transportation and

is sold under multi-year firm

gathering & processing capacity

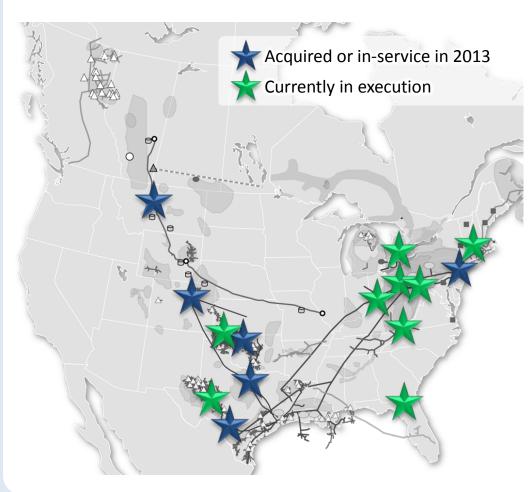
2.9 Bcf/d

contracts



## **Disciplined Growth**

## Continued investment in midstream fee-based business



- ~\$6B of assets acquired or placed into service in 2013; including
  - \$1.5B acquisition of Express-Platte crude oil pipeline
  - \$1.2B NJ-NY project in service on time
- ~\$7B of projects currently in execution; including
  - \$1.6B Sabal Trail project (Spectra Energy's expected portion)
- ~\$2B average annual growth capital through 2016e
  - \$1.4B in 2014
  - Primarily U.S. fee-based projects, making SEP the primary financing vehicle
- ~\$10-\$20B of potential projects between now and the end of the decade



## Key Value Considerations

## Consistent strategy and balance sheet strength

Diverse Portfolio	Fee-Based	Strong Financial	Strong Balance
of Assets	Revenues	Results	Sheet
<ul> <li>Leading natural gas infrastructure connecting high- demand markets with growing supplies</li> <li>Expanding into crude oil and natural gas liquids infrastructure</li> <li>Unparalleled asset footprint</li> </ul>	<ul> <li>~ 90% of 2013 revenues derived from fee-based services, of which most are regulated</li> <li>Transmission pipelines supported by long-term contracts</li> </ul>	<ul> <li>Cash flows supported by a growing, diverse portfolio of fee-based revenues</li> <li>Ongoing growth in EBITDA</li> </ul>	<ul> <li>Committed to maintaining a capital structure and liquidity profile that supports investment grade credit rating</li> <li>SE Capital and SEP have been investment grade since their first debt offerings</li> <li>Revolving credit facilities provide ample liquidity</li> </ul>



## Current Asset Structure

	Reporting Segment	Assets in Segment	
Spectra Energy. NYSE: SE	Spectra Energy Partners NYSE: SEP	U.S. Transmission• Algonquin Gas Transmission• Big Sandy Pipeline• Bobcat Gas Storage• East Tennessee Natural Gas• Market Hub Partners• Ozark Gas Transmission• Liquids	-
		<ul> <li>Express-Platte Pipeline System</li> <li>Southern Hills Pipeline (33%)</li> <li>Sand Hills Pipeline (33%)</li> </ul>	
	Distribution	Union Gas	
	Western Canada Transmission & Processing	<ul> <li>BC Pipeline</li> <li>Gathering &amp; Processing</li> <li>Natural Gas Liquids</li> <li>Maritimes &amp; Northeast Canada (78%)</li> </ul>	
	Field Services	<ul> <li>DCP Midstream (50%)</li> <li>DCP Midstream Partners NYSE: DPM</li> </ul>	

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# Spectra Energy Partners, LP



## Spectra Energy Partners: Overview

Oakford

East

Gulfstream

**Tennessee** 

Accident

Saltvill

Steckman Ridge

Texas

Southeast Supply Header

Market Hub Partners (Moss Bluff & Egan)

Eastern



#### **Current Asset Profile**

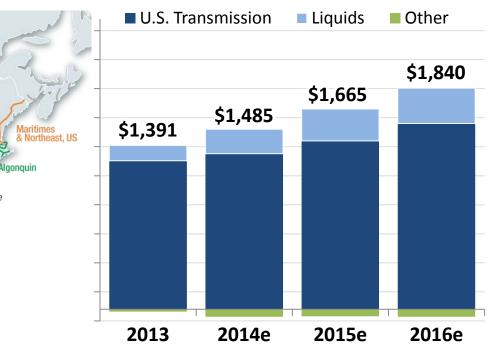
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**Express-Platte** 

Southern Hills

Sand Hills

System



\* Spectra Energy Partners, LP stand-alone EBITDA includes allocated corporate costs from Spectra Energy and, as a non-taxpaying partnership, excludes the effect of the Deferred Tax Liability impact of AFUDC.

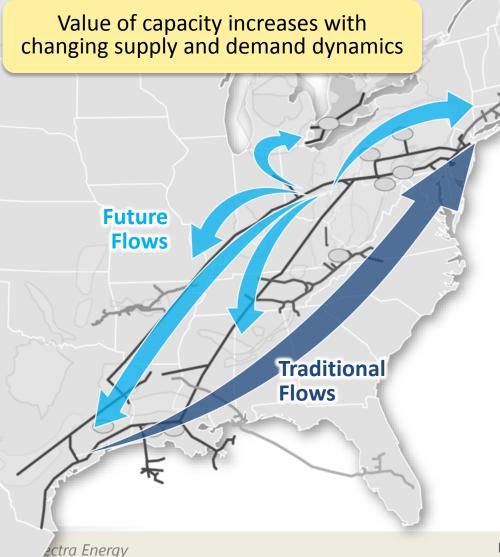
Leading fee-based MLP in the U.S. with significant investment opportunities

Spectra Energy

## **Ongoing EBITDA by Segment\*** (\$MM)



# U.S. Transmission: Asset Strength & Flexibility



- Growing supply along the system
- Increasing demand in all areas where our pipelines reach
  - Incremental New England capacity required
  - Continued growth of U.S. gas-fired power generation
  - Gulf Coast representing 10+ Bcf/d of new industrial and export opportunities
- New projects make Texas Eastern bi-directional

# U.S. Transmission: Solid Fee-Based Business



*Core fee-based businesses provide steady cash flows* 

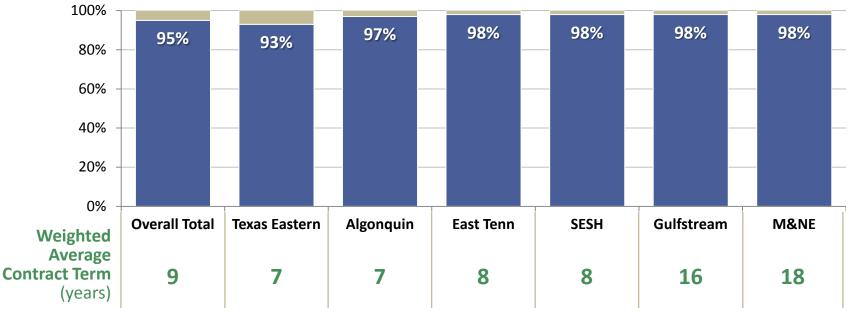


### **U.S. Transmission Revenue Stability**

Percentage Reservation Revenue

2013 Usage and Other Revenue

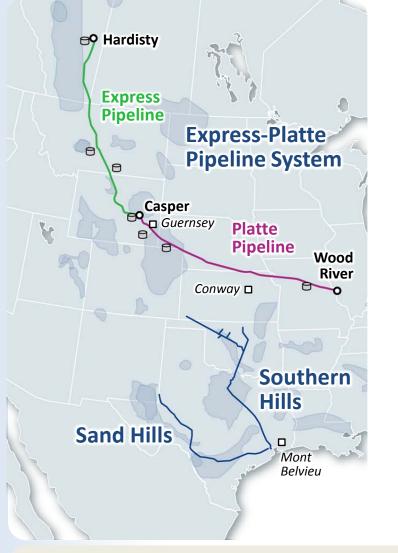
2013 Reservation Revenue



Note: Based on Revenues for 12 months ended 12/31/13; Overall Total includes Texas Eastern, Gulfstream, Algonquin, East Tennessee, Southeast Supply Header, Ozark Gas Transmission, Big Sandy, and Maritimes & Northeast US

# Liquids: Overview



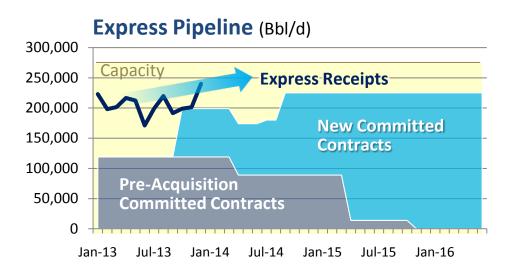


## An Exceptional Launch of Our Liquids Business

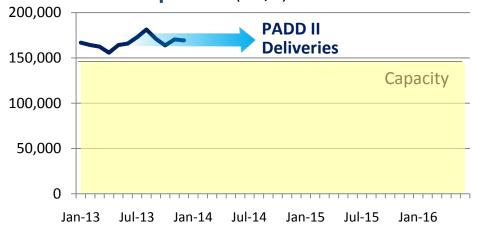
- Express-Platte acquired and integrated into Spectra Energy operations
  - Successful open season for Express Pipeline
  - Crude oil pipelines operating at or near capacity
  - Financial results exceeding expectations
- Sand Hills and Southern Hills NGL pipelines placed in service ahead of schedule and below budget
- Safe and reliable operations from the start
- Pursuing multiple expansion opportunities

Express-Platte acquisition has exceeded expectations on all counts – Sand Hills and Southern Hills in service and ramping up

# Liquids: Maximizing Revenue from Existing Assets



Platte Pipe Line (Bbl/d)



## **Optimization Strategy:**

- Maximize capacity utilization
- Connect to rail and barge to expand market reach

Spectra Ener

Partner

Expand terminals and storage

## **Express Pipeline**

- Rail enabling increased throughput
- Successful open season: all available capacity contracted for 11+ year terms
- New committed tolls at higher rates

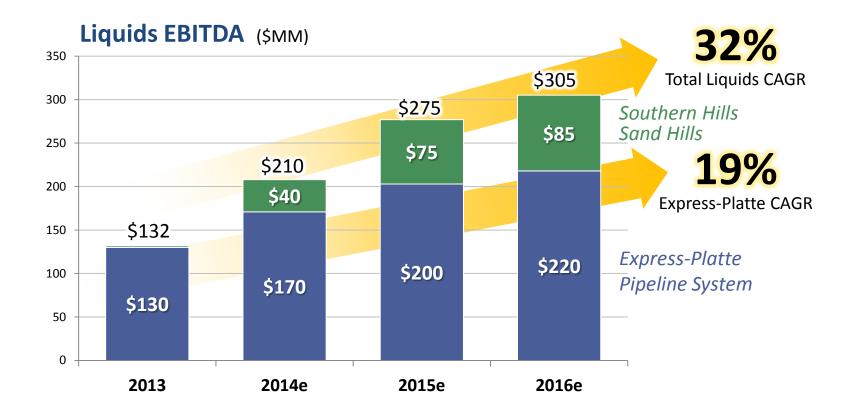
## Platte Pipe Line:

 Demand for service greatly exceeds physical capacity

Spectra Energy



# Liquids: Financial Growth Exceeding Expectations



EBITDA more than doubles by 2016 with firm contracts & minimal capital investment





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# **Financial Overview**

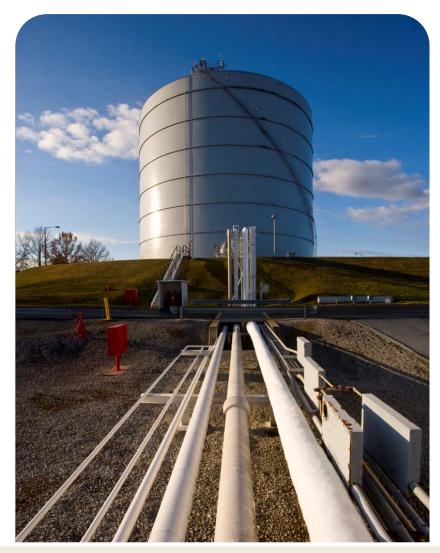




## **Prudent Financial Management**

- Committed to maintaining strong balance sheet with investment grade credit metrics and ample liquidity
- Maintain low-risk business profile
- Sustain high quality credit standards for customers
- Utilize SEP to support U.S. fee-based growth

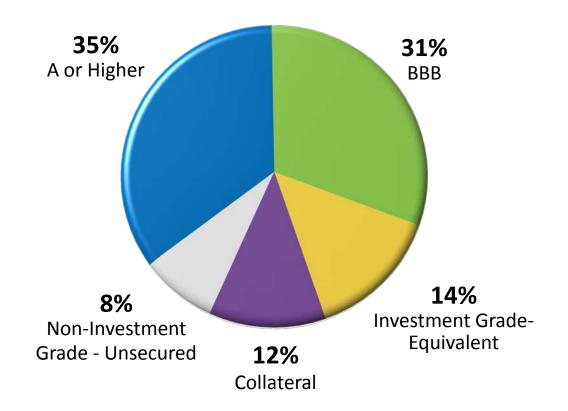
Disciplined financial management and balance sheet flexibility provides competitive advantage





# Customer Credit Exposure as of 12/31/13

Spectra Energy's customer mix is made up of primarily high quality credits





## Investment Grade Balance Sheets

	Spectra) Energy	Spectra Energy Partners
	12/31/13	12/31/13
Total Debt	\$14.7B	\$ 5.9B
Debt / Ongoing EBITDA	4.9x	4.3x
Credit Ratings	Baa2 / BBB- / BBB*	Baa2 / BBB / BBB*

\* Moody's / S&P / Fitch senior unsecured ratings

Committed to maintaining strong investment grade balance sheets

# What our investors can expect from Spectra Energy going forward...



#### Operate & Maximize



- Expansive and diversified asset base
- Core strengths: safety, reliability, customer service, stakeholder relationships
- Best structure in place to support current growth plans

#### Strong & Stable



- Fee-based model provides low risk and steady growth
- Commitment to investment grade balance sheets
- High quality customer credit profile and long-term contracts

#### **Build & Buy**



 Expansive footprint & positive market dynamics provide significant growth opportunities

#### Consistent strategy, disciplined growth, strong balance sheets





Dow Jones Sustainability Indices

