

Company Overview

Founded in 1992, Socket Mobile is a leading innovator of mobile barcode scanning and handheld computing devices for retail Point of Sale, healthcare, commercial services hospitality and other mobile markets. Our portfolio includes Bluetooth hands-free barcode scanners for tablets and smartphones and durable handheld computers and accessories for the mobile device market. Socket Mobile is headquartered in Newark, Calif. and can be reached at +1-510-933-3000 or www.socketmobile.com. Follow Socket Mobile on Facebook and Twitter [@socketmobile](https://twitter.com/socketmobile) and subscribe to sockettalk.socketmobile.com, the company's official blog.

Socket Family of Products



Data Collection – Socket Data Collection products include linear and 2D bar code scanning and RFID solutions that plug into or connect wirelessly over Bluetooth to a wide range of mobile devices for use in various retail and other business workplaces including retail point of sale, commercial services and healthcare. Anti-microbial cases are available for use in health care environments. Socket offers Apple Certified high performance 2D and low cost linear bar code scanners for use with the iPad, iPhone, and iPod touch and works with Smartphones and other mobile devices from Google (Android), Research in Motion (Blackberry) and Windows/Windows Mobile. Socket's high performance bar code scanners are lightweight, durable and compact.



The Socket SoMo Handheld Computer – The Socket SoMo handheld computer delivers industrial grade performance in a durable mobile sized package, making essential Business Mobility solutions possible and affordable. The Socket mobile business computer addresses the underserved market segment that exists between the consumer and industrial mobile PDAs currently on the market. The Socket SoMo, combined with Socket peripherals, provides a Business Mobility system for essential business solutions that include healthcare, hospitality, automotive, life sciences, retail, government/education and transportation/logistics. It runs Windows Mobile Embedded 6.5 with up-to-date wireless LAN (802.11 b/g/n) and Bluetooth. The computer comes with a choice of multiple languages. An anti-microbial case is available. A new model, the SoMo 655 began shipping in June 2012 with a five year availability commitment to customers. It is an ideal replacement for the discontinued Hewlett-Packard iPAQ 200 series handheld computers.

Developer Program – Socket Mobile's Developer Program enables Apple, Android and other mobile application developers to create custom barcode scanning or mobile computing applications using one of the company's Software Development Kits (SDKs). With more than 800 developers registered in the program, Socket Mobile is fostering a compelling portfolio of enterprise solutions, with nearly 300 business applications already published to the Apple App Store or Google Play and many proprietary applications distributed to enterprise end users. Approximately 30 percent of registered developers are developing applications for the Retail Mobile Point of Sale marketplace.

Socket Mobile Company Data (OTC: SCKT)

Company Information

Headquarters Newark, CA
 Founded March 1992
 Number of Employees 50

Address:

Socket Mobile, Inc.
 39700 Eureka Drive
 Newark, California 94560
 U.S.A.

Registered in the State of Delaware

Financial Information (as of March 31, 2014)

Last 12 Months Revenue	\$15.2M
Last 12 Months Loss per share	(\$0.16)
Last 12 Months Gross Profit %	41%
Working Capital (excl def. revenue)	(\$3.1M)
Total assets	\$8.1M
Cash	\$0.7M
Tangible Net Worth	(\$4.3M)
Total Equity	\$0.1M
Long Term Debt	\$0.3M

Significant Events during 2013 and 2014 to date

- **May 2014** - Socket Mobile Bluetooth Barcode Scanners Gaining Momentum in the mPOS Market
- **April 2014** – Socket focuses its SoMo655 Mobile Handheld Computers on Emerging NFC Market
- **February 2014** – Socket Mobile Reports 69% year over year growth in cordless barcode scanning revenues
- **November 2013** – Socket realigns pricing for its family of colorful barcode scanners
- **October 2013** – Socket launches competitively priced family of colorful barcode scanners
- **October 2013** – Socket launches competitively priced 2D barcode scanner, Model 7Qi
- **July 2013** – Socket Mobile Reports Profitable Second Quarter and Six Month Results
- **July 2013** – Socket Mobile Unveils Attachable Barcode Scanner for the Apple iPhone (Model 8ci)
- **May 2013** - Socket Mobile Adds Apple Certification to laser barcode scanners Models 7Mi and 7Pi
- **April 2013** – Square Selects Socket Mobile Barcode Scanner for Apple iPad Point of Sale Solution

Summary Statements of Operations (Unaudited)
(Amounts in thousands except per share)

	<u>Q1 2014</u>	<u>Q1 2013</u>	<u>Year 2013</u>	<u>Year 2012</u>
Revenue	\$3,795	\$4,267	\$15,663	\$13,565
Gross margin	1,623	1,710	6,305	5,047
Gross Profit %	42.8%	40.1%	40.3%	37.2%
Operating Expenses	1,551	1,545	6,426	8,056
Net income (loss) GAAP	(\$72)	\$77	(\$619)	(\$3,298)
Net income (loss) EBITDA*	\$204	\$326	\$411	(\$2,097)
Net income (loss) per share GAAP: Basic	(\$0.01)	\$0.02	(\$0.13)	(\$0.68)
Weighted avg. number of shares outstanding:				
Basic	4,898	4,861	4,865	4,854

*EBITDA = Earnings (loss) before interest, taxes, depreciation and amortization

Senior Management

Kevin Mills	President and Chief Executive Officer
David Dunlap	Chief Financial Officer
Tim Miller	Vice President Operations
Len Ott	Vice President Engineering & Chief Technical Officer
Lee Baillif	Vice President & Controller

Company Contact information

Socket Mobile, Inc.

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