

Company Overview

Founded in 1992, Socket Mobile is a leading innovator of mobile devices and productivity tools for retail POS, field service, healthcare, and other mobile markets. Our portfolio includes wireless handheld and hands-free barcode scanners for tablets and smartphones; durable handheld computers and accessories; and OEM solutions for the mobile device market. Socket Mobile is headquartered in Newark, Calif. and can be reached at +1-510-933-3000 or www.socketmobile.com. Follow Socket Mobile on Facebook and Twitter [@socketmobile](https://twitter.com/socketmobile) and subscribe to sockettalk.socketmobile.com, the company's official blog.

Socket Family of Products



Data Collection – Socket Data Collection products include linear and 2D bar code scanning and RFID solutions that plug into or connect wirelessly over Bluetooth to a wide range of mobile devices for use in various retail and other business workplaces including retail point of sale, commercial services and healthcare. Anti-microbial cases are available for use in health care environments. Socket offers Apple Certified high performance 2D and low cost linear bar code scanners for use with the iPad, iPhone, and iPod touch and works with Smartphones and other mobile devices from Google (Android), Research in Motion (Blackberry) and Windows/Windows Mobile. Socket's high performance bar code scanners are lightweight, durable and compact.



The Socket SoMo Handheld Computer – The Socket SoMo handheld computer delivers industrial grade performance in a durable mobile sized package, making essential Business Mobility solutions possible and affordable. The Socket mobile business computer addresses the underserved market segment that exists between the consumer and industrial mobile PDAs currently on the market. The Socket SoMo, combined with Socket peripherals, provides a Business Mobility system for essential business solutions that include healthcare, hospitality, automotive, life sciences, retail, government/education and transportation/logistics. It runs Windows Mobile Embedded 6.5 with up-to-date wireless LAN (802.11 b/g/n) and Bluetooth. The computer comes with a choice of multiple languages. An anti-microbial case is available. A new model, the SoMo 655 began shipping in June 2012 with a five year availability commitment to customers. It is an ideal replacement for the discontinued Hewlett-Packard iPAQ 200 series handheld computers.

Developer Program – Socket Mobile's Developer Program enables Apple, Android and other mobile application developers to create custom barcode scanning or mobile computing applications using one of the company's Software Development Kits (SDKs). With more than 300 developers registered in the program, Socket Mobile is fostering a compelling portfolio of enterprise solutions, with nearly 100 business applications already published to the Apple App Store or Google Play and many proprietary applications distributed to enterprise end users. Approximately 30 percent of registered developers are developing applications for the Retail Mobile Point of Sale marketplace.

Socket Mobile Company Data (OTC: SCKT)

Company Information

Headquarters	Newark, CA
Founded	March 1992
Number of Employees	50

Address:

Socket Mobile, Inc.
39700 Eureka Drive
Newark, California 94560
U.S.A.

Registered in the State of Delaware

Financial Information (as of June 30, 2013)

Last 3 Months Revenue	\$4.4M
Last 3 Months Earnings per share	\$0.01
Last 3 Months Gross Profit %	41%
Working Capital (excl def. revenue)	(\$2.4M)
Total assets	\$9.2M
Cash	\$0.7M
Tangible Net Worth	(\$3.7M)
Total Equity	\$0.7M
Long Term Debt	\$0.3M

Significant Events during 2012/2013 to date

- **July 2013** – Socket Mobile Reports Profitable Second Quarter and Six Month Results
- **July 2013** – Socket Mobile Unveils Attachable Barcode Scanner for the Apple iPhone
- **May 2013** - Socket Mobile Adds Apple Certification to laser barcode scanners Models 7Mi and 7Pi
- **April 2013** – Square Selects Socket Mobile Barcode Scanner for Apple iPad Point of Sale Solution
- **November 2012** – Socket Mobile adds iPhone 5 Support to Cordless Hand Scanner
- **October 2012** – Socket Mobile delivers SoMo655 Software Developers Kit
- **September 2012** – NCR integrates Socket Barcode Scanner into Apple iPad based point of sale system
- **July 2012** – Socket Mobile Launches Revolutionary Barcode Scanning Software Developer Kit
- **July 2012** – Socket Mobile Ships New and Improved Handheld Device for Mobile Markets
- **April 2012** – Socket Mobile celebrates 20th Anniversary as Mobile Device Manufacturer
- **February 2012** – Socket introduces its Model 7ci, a low-cost barcode scanner for Apple devices.
- **February 2012** – Socket unveils its SoMo655, a new and improved handheld computer for mobile markets

Summary Statements of Operations (Unaudited)
(Amounts in thousands except per share)

	<u>Q1 2013</u>	<u>Q2 2013</u>	<u>6 Mos 2013</u>	<u>6 Mos 2012</u>
Revenue	\$4,265	\$4,435	\$8,700	\$7,992
Gross margin	\$1,708	\$1,804	\$3,512	\$3,022
Gross Profit %	40.0%	40.7%	40.4%	37.8%
Net income (loss) GAAP	\$75	\$43	\$118	(\$1,627)
Net income (loss) EBITDA*	\$329	\$294	\$623	(\$1,006)
Net income (loss) per share GAAP: Basic & Diluted	\$0.02	\$0.01	\$0.02	(\$0.34)
Weighted avg. number of shares outstanding:				
Basic	4,861	4,865	4,863	4,846
Diluted	4,872	4,983	4,928	4,846

*EBITDA = Earnings (loss) before interest, taxes, depreciation and amortization

Senior Management

Kevin Mills	President and Chief Executive Officer
David Dunlap	Chief Financial Officer
Micheal Gifford	Executive Vice President
Tim Miller	Vice President Engineer and Operations
Len Ott	Chief Technical Officer

Company Contact information

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