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Dot Hill and PAC Data Announce North American Distribution Agreement

Storage-Focused Distributor Expands Dot Hill Reseller Network and Broadens Market Opportunity

LONGMONT, Colo., June 5, 2012 /PRNewswire/ -- [Dot Hill Systems Corp.](#) (Nasdaq: HILL), a leading provider of SAN storage solutions, today announced it has signed an agreement with PAC Data, a storage-focused North American distributor. Under the terms of the agreement, PAC Data will offer the full range of Dot Hill's AssuredSAN™ storage solutions, allowing Dot Hill to expand its reach to new resellers and focus on a variety of new markets.

In existence for more than 12 years, PAC Data is a California-based corporation that provides resellers with aggressive pricing structures and lead registration programs to allow its resellers to achieve the highest margins possible. The company focuses on Storage, Backup and Disaster Recovery, with extensive expertise in RAID, NAS, DAS and SAN solutions. PAC Data's sales and engineering staff assist resellers in providing complete storage solutions and provide guidance on storage protection with backup disk and tape products.

"The addition of Dot Hill AssuredSAN™ storage arrays to our portfolio will allow us to fulfill the increasing demand we see for Fibre Channel and iSCSI SAN replication solutions," said Rick Crane, CEO & President, PAC Data. "Dot Hill delivers highly reliable storage solutions with innovative, patented features, and it's easy to do business with a company that offers highly competitive margins and deal registrations."

"Dot Hill continues to make significant investments in our value-added, worldwide distribution model," said Brad Painter, vice president, channel sales, Dot Hill. "By working with specialized distribution partners such as PAC Data, we continue to bring services and solutions to resellers across the globe. With a knowledgeable, storage-focused staff, PAC Data offers a variety of support services for resellers before, during and after the sale, making them a highly worthy ambassador of the Dot Hill AssuredSAN brand."

Through its award-winning Connections Partner Program and with its AssuredSAN solutions, Dot Hill enables its growing base of resellers to build successful storage businesses by solving many critical problems for their customers— managing storage growth, creating responsive virtual infrastructures, reducing operating expenses, and deploying new applications. The Dot Hill partner program has been selected as a 5-Star Winner in the *CRN* Partner Program Guide for the past three consecutive years.

The Dot Hill AssuredSAN storage portfolio offers up to 288 terabytes of capacity in a single system, great ease-of-use and demonstrated 99.999 percent availability. The AssuredSAN 3000 and 3003 Series feature the latest storage networking technologies such as 8Gb Fibre Channel, 6Gb SAS and 10Gb iSCSI which opens the door to Fibre Channel-levels of SAN performance for small- to medium-sized businesses based on standard Ethernet networking technology. AssuredSAN arrays are available with Dot Hill AssuredRemote™ data management software for remote replication, AssuredCopy™, Dot Hill's volume copy technology, and AssuredSnap™ snapshot capability for improved data availability and business continuity.

Additionally, Dot Hill AssuredSAN storage systems feature the company's patented EcoStor™ "green" battery-free alternative for cache memory, which leverages a combination of super capacitors and flash memory that outlasts traditional batteries nearly fivefold. Business benefits include lower maintenance and disposal costs and reduced server and application down-time due to scheduled battery replacement and maintenance.

About Dot Hill

Leveraging its proprietary Assured family of storage solutions, Dot Hill solves many of today's most challenging storage problems — helping IT to improve performance, increase availability, simplify operations, and reduce costs. Dot Hill's solutions combine breakthrough software with the industry's most flexible and extensive hardware platform and automated management to deliver best-in-class solutions. Headquartered in Longmont, Colo., Dot Hill has offices and/or representatives in China, Germany, India, Japan, Singapore, the United Kingdom, and the United States.

For more information, visit us at www.dothill.com.

About PAC Data

PAC Data is a Value Added Distributor (VAD) for data storage products. PAC Data's core focus is data storage and protection of that storage. Its product offerings from major storage manufacturers range from SAN and NAS to backup appliances

including disk and tape. PAC Data only sells to VAR's and Resellers and takes complete hands on approach. PAC Data brings a new element to distribution by providing full presales support for reseller partners including; discovery and qualifying calls, presales engineering and product presentations. PAC Data also holds a GSA Federal Supply Schedule Contact and allows resellers to take advantage of this contact passing on GSA pricing to their government customers.

For more information, visit www.pacdata.com

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Certain statements contained in this press release regarding matters that are not historical fact are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act. Because such statements are subject to risks and uncertainties, actual results may differ materially from those expressed or implied by the statements. Forward-looking statements include statements regarding: any improvement in Dot Hill's financial results or increase in orders due to its relationship with PAC Data; the length of that relationship; Dot Hill's being introduced into new markets or opportunities due to its relationship with PAC Data; the effectiveness or benefits of Dot Hill's Connections Partner Program; and the benefits or performance of any Dot Hill product in any particular environment. The risks that contribute to the uncertain nature of the forward-looking statements include: that the relationship between Dot Hill and PAC Data does not provide for any mandatory minimum purchase amounts and may terminate at any time, for any reason; changing customer and partner preferences in the open systems computing market; and unforeseen supply, technological, intellectual property or engineering issues. However, there are many other risks not listed here that may affect the future business of Dot Hill, as well as the forward-looking statements contained herein. To learn about such risks and uncertainties, you should read the risk factors set forth in the company's public filings with the SEC, including the Forms 8-K, 10-K and 10-Q most recently filed by Dot Hill. All forward-looking statements contained in this press release speak only as of the date on which they were made. Dot Hill undertakes no obligation to update such statements to reflect any change in circumstances or events.

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