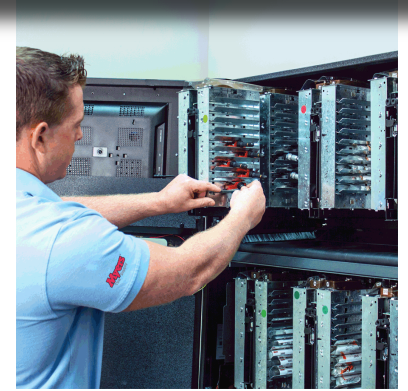


May 2014

Myers Industries, Inc. Investor Presentation



Forward Looking Statement



Statements in this presentation concerning the Company's goals, strategies, and expectations for business and financial results may be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and are based on current indicators and expectations. Whenever you read a statement that is not simply a statement of historical fact (such as when we describe what we "believe," "expect," or "anticipate" will occur, and other similar statements), you must remember that our expectations may not be correct, even though we believe they are reasonable. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). You should review this presentation with the understanding that actual future results may be materially different from what we expect. Many of the factors that will determine these results are beyond our ability to control or predict. You are cautioned not to put undue reliance on any forward-looking statement. We do not intend, and undertake no obligation, to update these forward-looking statements. These statements involve a number of risks and uncertainties that could cause actual results to differ materially from those expressed or implied in the applicable statements. Such risks include:

- (1) Changes in the markets for the Company's business segments
- (2) Changes in trends and demands in the markets in which the Company competes
- (3) Unanticipated downturn in business relationships with customers or their purchases
- (4) Competitive pressures on sales and pricing
- (5) Raw material availability, increases in raw material costs, or other production costs
- (6) Harsh weather conditions
- (7) Future economic and financial conditions in the United States and around the world
- (8) Inability of the Company to meet future capital requirements
- (9) Claims, litigation and regulatory actions against the Company
- (10) Changes in laws and regulations affecting the Company
- (11) The Company's ability to execute the components of its Strategic Business Evolution process

Myers Industries, Inc. encourages investors to learn more about these risk factors. A detailed explanation of these factors is available in the Company's publicly filed quarterly and annual reports, which can be found online at www.myersind.com and at the SEC.gov web site.

Strategic & Financial Goals to Drive Shareholder Value



Strategic Goals

- **Focus** on industries that have strong, sustainable growth and profit potential
- **Position** our businesses to grow through new products, geographic expansion and acquisitions
- **Invest** within our five business growth platforms for value creation
- **Maintain** a strong and flexible balance sheet, providing funds for acquisitions and returns to shareholders
- **Optimize** Lawn & Garden with Phase 1 and Phase 2 projects

Financial Goals

- **Sales Growth** > **1.5x GDP**
- **Gross Margin** > **29%**
- **EPS Growth** > **20% CAGR**
- **Free Cash Flow** ≥ **100% of Net Income**
- **ROIC** > **Cost of Capital**
- **L&G** to return **Cost of Capital** in **2015**

Company at a Glance



Material Handling



Lawn & Garden



Engineered Products

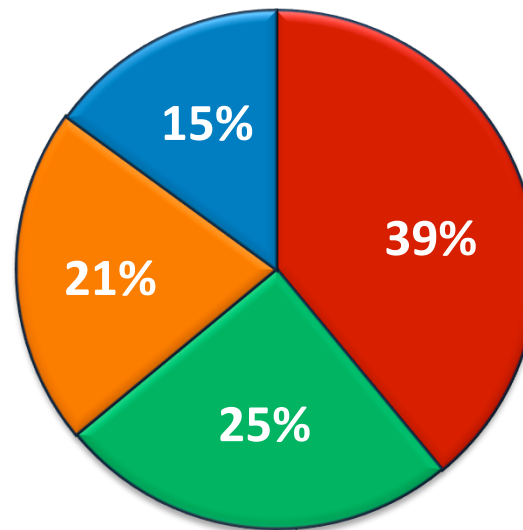


Distribution

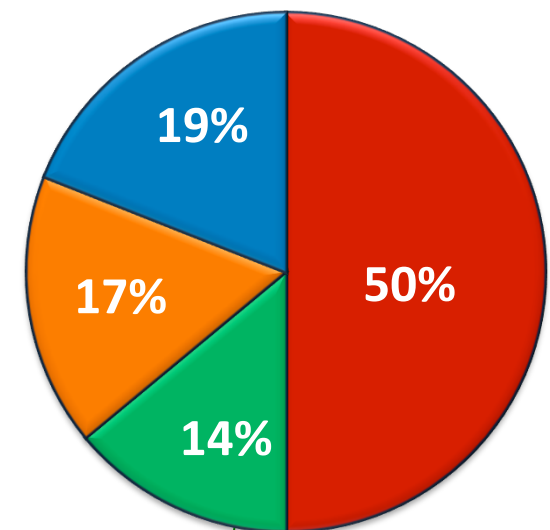
Two core businesses; four reporting segments:

1. **Manufacturer of polymer products**
 1. Material Handling
 2. Engineered Products
 3. Lawn and Garden
2. **Wholesale distributor**
 4. Distribution

2013 Net Sales



2013 Adjusted EBIT



Restructuring in Process

Material Handling | Lawn & Garden | Engineered Products | Distribution

Business Segments



MANUFACTURING

Material Handling Segment



As an industry-leading manufacturer of polymer-based returnable packaging, storage and safety products, our trusted brands in the Material Handling segment strengthen Myers Industries' competitive advantage through product innovation and quality.



Lawn & Garden Segment



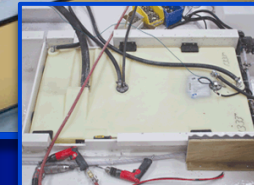
By focusing on our Lawn & Garden segment's core strengths of taking a plant from seed to sold, Myers Industries is a single source supplier to the grower and consumer lawn and garden markets. Our polymer manufacturing capabilities range from plug trays for automated seedling transplant equipment to grower flats, all the way through finished retail planters.



Engineered Products Segment

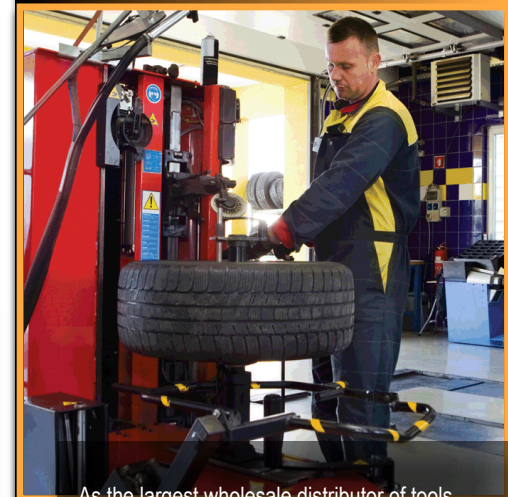


Offering specialty tire repair and retread products, along with custom polymer molding capabilities, our Engineered Products segment highlights Myers Industries' strength in being customer-focused while growing niche markets



DISTRIBUTION

Distribution Segment



As the largest wholesale distributor of tools, supplies and equipment for the tire, wheel and undervehicle service segment industry, our Distribution grows through market reach, innovative products and expanded global sourcing.



Growth Platforms



We will continuously upgrade Myers' performance through:
**Disciplined Portfolio Management and
Investment in Profitable Growth**

Platform	Growth	Recent Acquisitions
Returnable Packaging	Drive conversions to reusable products through further penetration of food, liquid, bulk solids and agricultural markets.	Novel
Storage & Safety Products	Further grow platform with acquisitions. Strengthen competitive advantage through distribution channels.	Jamco Products Inc.
Specialty Molding	Expand our capabilities to further grow our positions in Marine and RV.	
Tire Supply Distribution	Grow through market reach, innovative products and expanded global sourcing.	Myers Tyre Supply India Limited
Tire Repair & Retread Products	Leverage product and customer expertise to grow niche market.	

Innovative New Products



MANUFACTURING - Polymer Products

DISTRIBUTION

Material Handling Segment

Lawn & Garden Segment

Engineered Products Segment

Distribution Segment

32x30
Bulk Box
(Gen II)



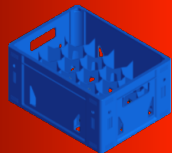
640-lb
CheeseBox



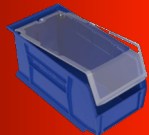
Tiltview
Product Line



Novel
Beverage
Crate



Redesigned
AkroBin Lids



Decorative Containers for Retail and Grower

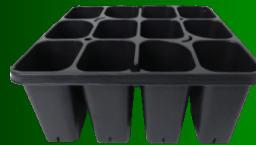
Avino Containers



CoEx Containers



Insert Tray

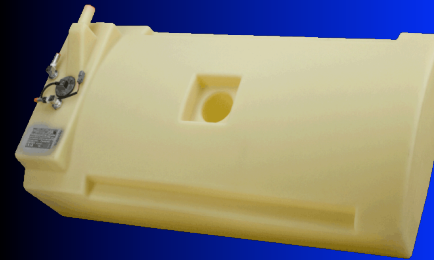


Natural Elegance
Containers

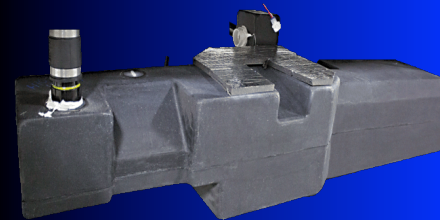


Rotationally-Molded Polyethylene

Marine Fuel Tanks



Waste Water Holding Tanks
for Recreational Vehicles



TPMS Program Tool



AirFlexx
Bendable Air
Valve



Myers Pneumatics
Line



Progress Towards Financial Goals



Key Accomplishment Metrics			
Metric	Goal	2013	2012
Sales Growth ⁽¹⁾	> 1.5x GDP	4.3%	4.7%
Adjusted Gross Margin	> 29%	27.7%	27.4%
Adjusted EPS Growth	>20% CAGR	39.3%	21.8%
Free Cash Flow	≥ 100% of Net Income	254%	113%
ROIC ⁽²⁾	> 10%	10%	10%
Innovation / NPD ⁽³⁾	>10% of Sales	6%	6%
Operations Excellence Savings	5% of COGS (gross)	3%	3%

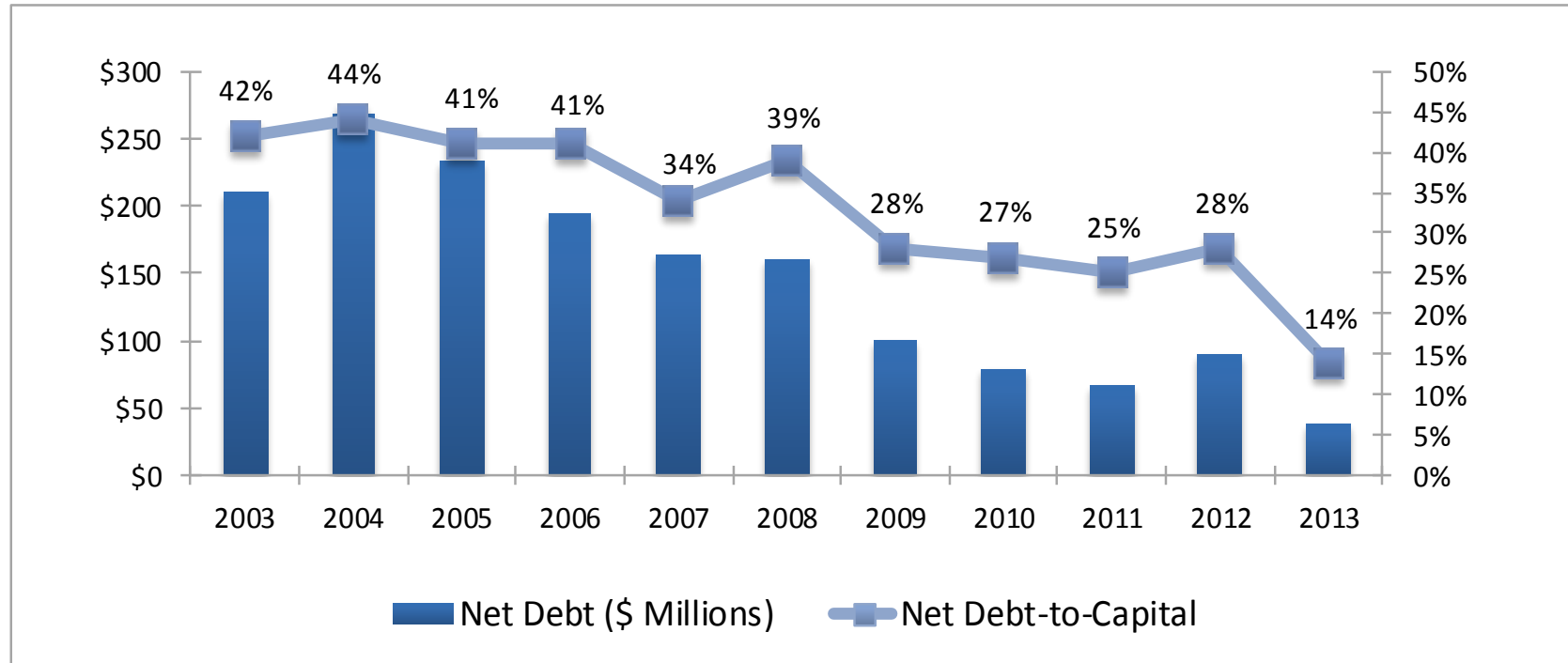
(1) Using real GDP forecasted and actual growth rates, 1.5x GDP growth = 2.9% and 3.3% for 2013 and 2012 respectively.
 (2) ROIC = Net Operating Profit After Tax/(Debt + Equity).
 (3) NPD = New Product Development calculation based on products/services introduced within the last three years.

See Reconciliations of Non-GAAP Measures on slides 16 & 17 for details regarding adjusted calculations in the above chart

Strong & Flexible Balance Sheet



Net Debt-to-Capital



Note:

1) Net Debt-to-Capital ratio calculated as net debt/(net debt + equity).

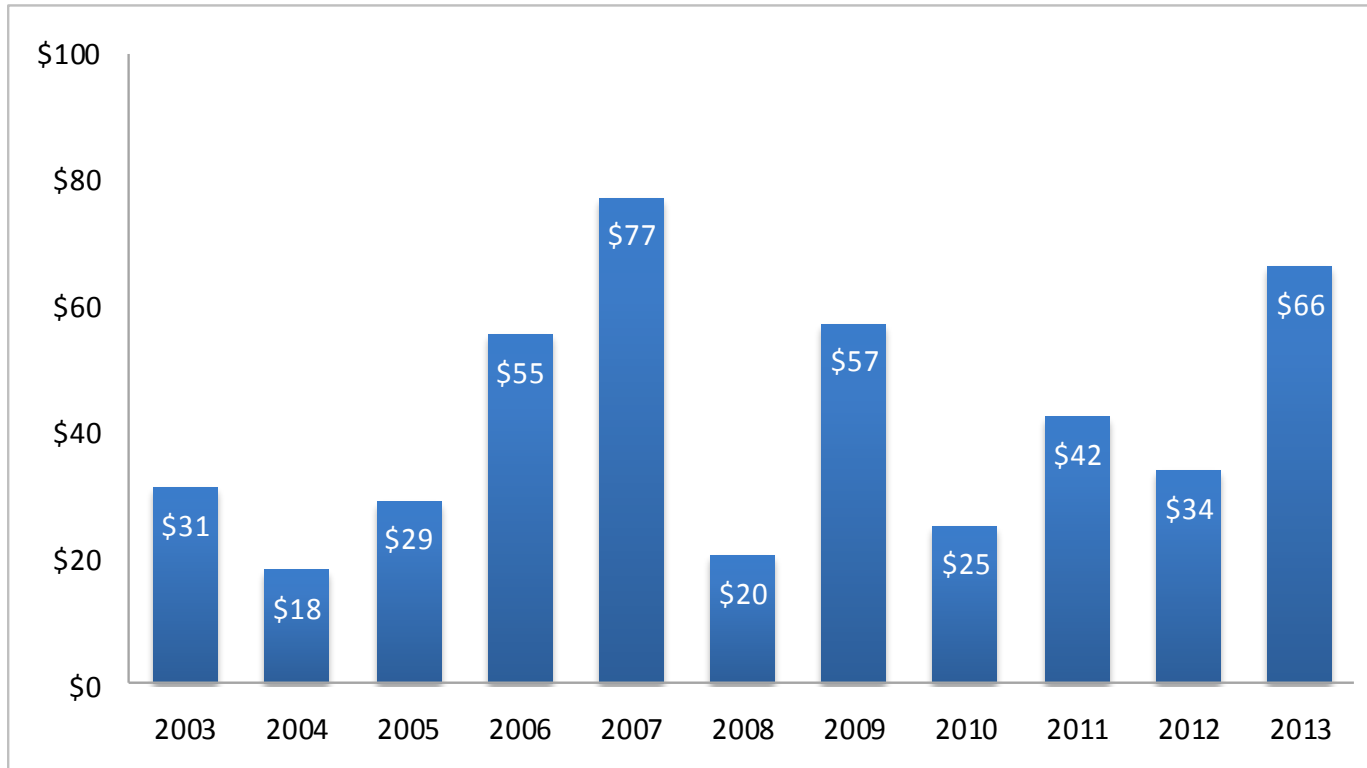
Maintaining strong balance sheet for investments and returning capital to shareholders

Solid Cash Flow Generation



Free Cash Flow

\$(Millions)



Notes:

1) Free cash flow calculated as cash flow from continuing operations less capital expenditures.

Generating Free Cash Flow, Investing for the Future and Returning Cash to Shareholders



Re-invest in the Business

- Organic growth capital expenditures
- Process improvements

Grow Shareholder Value

- New product development
- Acquisitions

Return Capital to Shareholders

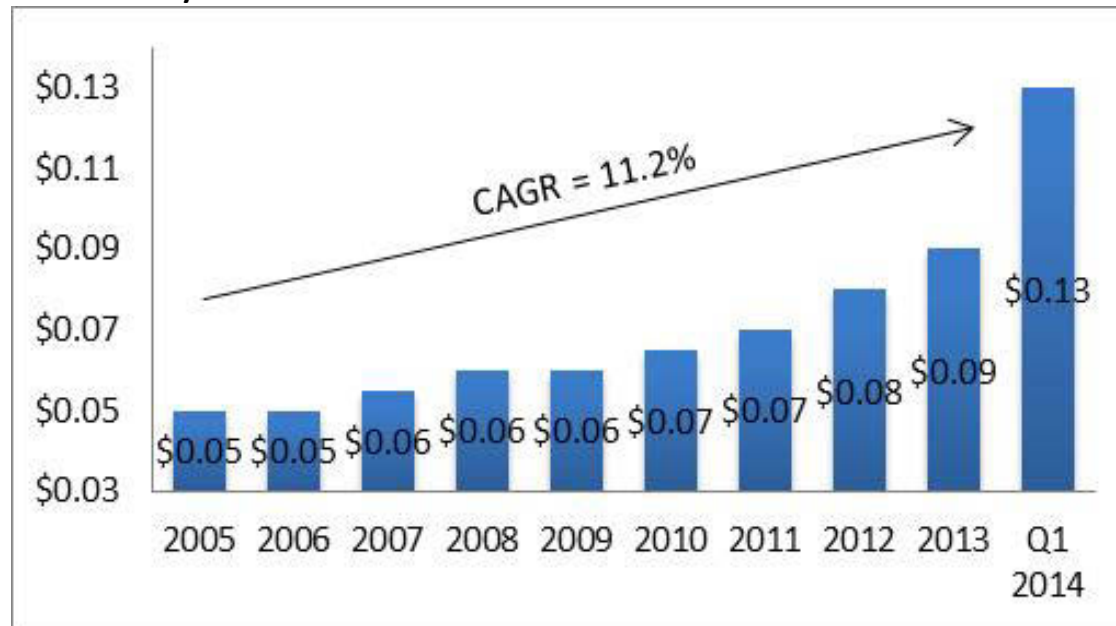
- Dividends
- Share repurchases
- Debt reduction

Returning Cash to Shareholders



- Increasing Dividends
 - **Increased Q1 2014 quarterly dividend by 44% to \$0.13 per share**

Quarterly Dividends Paid

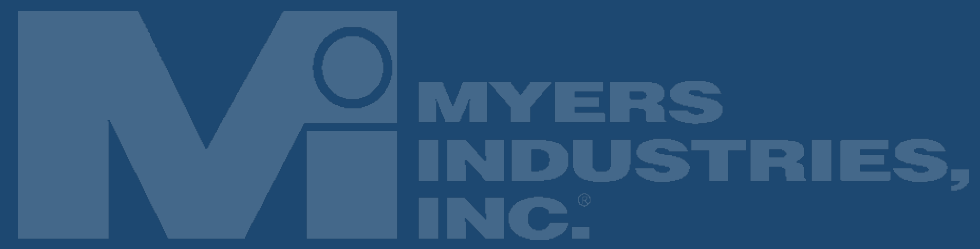


Notes:

1) Above adjusted for stock dividends and splits in 2000, 2001, 2002 and 2004.

2) In 2007 there was an additional special dividend (not shown above) of \$0.28 or \$9.9M accrued but not paid until 2008, resulting from a merger termination payment.

- Buying Back Shares
 - **Investing more than \$40M to buy back shares in 2014**
 - Invested \$33M to buy back 2.8M shares from 2011 to 2013



Appendix

Reconciliation of Non-GAAP Measures



MYERS INDUSTRIES, INC.
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
CONDENSED CONSOLIDATED GROSS PROFIT (UNAUDITED)
(Dollars in thousands)

	Twelve Months Ended	
	December 31	
	2013	2012
Gross Profit as reported	\$ 217,628	\$ 215,281
Restructuring and other adjustments in cost of sales		
Material Handling Segment	178	—
Lawn & Garden Segment	10,957	—
Engineered Products Segment	56	1,121
Gross Profit as adjusted	<u>\$ 228,819</u>	<u>\$ 216,402</u>

Note on Reconciliation of Income and Earnings Data: Gross profit excluding the items mentioned above in the text of this release and in this reconciliation chart is a non-GAAP financial measure that Myers Industries, Inc. calculates according to the schedule above, using GAAP amounts from the unaudited Consolidated Financial Statements. The Company believes that the excluded items are not primarily related to core operational activities. The Company believes that gross profit excluding items that are not primarily related to core operating activities is generally viewed as providing useful information regarding a company's operating profitability. Management uses gross profit excluding these items as well as other financial measures in connection with its decision-making activities. Gross profit excluding these items should not be considered in isolation or as a substitute for gross profit prepared in accordance with GAAP. The Company's method for calculating gross profit excluding these items may not be comparable to methods used by other companies.

Reconciliation of Non-GAAP Measures



MYERS INDUSTRIES, INC.
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
INCOME (LOSS) BEFORE TAXES BY SEGMENT (UNAUDITED)
(Dollars in millions, except per share data)

	Twelve Months Ended	
	December 31	
	2013	2012
<u>Material Handling</u>		
Income before taxes as reported	\$ 41.1	\$ 47.5
Restructuring expenses	0.2	0.2
Income before taxes as adjusted	<u>41.3</u>	<u>47.7</u>
<u>Lawn and Garden</u>		
Income (loss) before taxes as reported	(1.5)	2.9
Restructuring expenses and other adjustments	11.4	0.6
Loss on disposal of assets	0.6	0.0
Depreciation recapture	1.3	0.0
Income before taxes as adjusted	<u>11.8</u>	<u>3.5</u>
<u>Distribution</u>		
Income before taxes as reported	14.4	14.8
Restructuring expenses	0.2	0.7
Gain on building sale	0.0	(0.8)
Income before taxes as adjusted	<u>14.6</u>	<u>14.7</u>
<u>Engineered Products</u>		
Income before taxes as reported	15.3	14.5
Restructuring expenses	0.2	1.2
Income before taxes as adjusted	<u>15.5</u>	<u>15.7</u>
<u>Corporate and interest expense</u>		
Income (loss) before taxes as reported	(29.9)	(32.4)
Severance and other	0.0	1.8
Loss before taxes as adjusted	<u>(29.9)</u>	<u>(30.6)</u>
<u>Consolidated</u>		
Income before taxes as reported	39.4	47.3
Restructuring expenses and other adjustments	13.9	3.7
Income before taxes as adjusted	<u>53.3</u>	<u>51.0</u>
Income taxes	19.2	18.9
Net Income as adjusted	<u>\$ 34.1</u>	<u>\$ 32.1</u>
Adjusted earnings per diluted share	\$ 1.00	\$ 0.94

Note: Numbers in the Corporate and interest expense section above may be rounded for presentation purposes.

Note on Reconciliation of Income and Earnings Data: Income (loss) excluding the items mentioned above in the text of this release and in this reconciliation chart is a non-GAAP financial measure that Myers Industries, Inc. calculates according to the schedule above, using GAAP amounts from the unaudited Consolidated Financial Statements. The Company believes that the excluded items are not primarily related to core operational activities. The Company believes that income (loss) excluding items that are not primarily related to core operating activities is generally viewed as providing useful information regarding a company's operating profitability. Management uses income (loss) excluding these items as well as other financial measures in connection with its decision-making activities. Income (loss) excluding these items should not be considered in isolation or as a substitute for net income (loss), income (loss) before taxes or other consolidated income data prepared in accordance with GAAP. The Company's method for calculating income (loss) excluding these items may not be comparable to methods used by other companies.

Strategic Principles



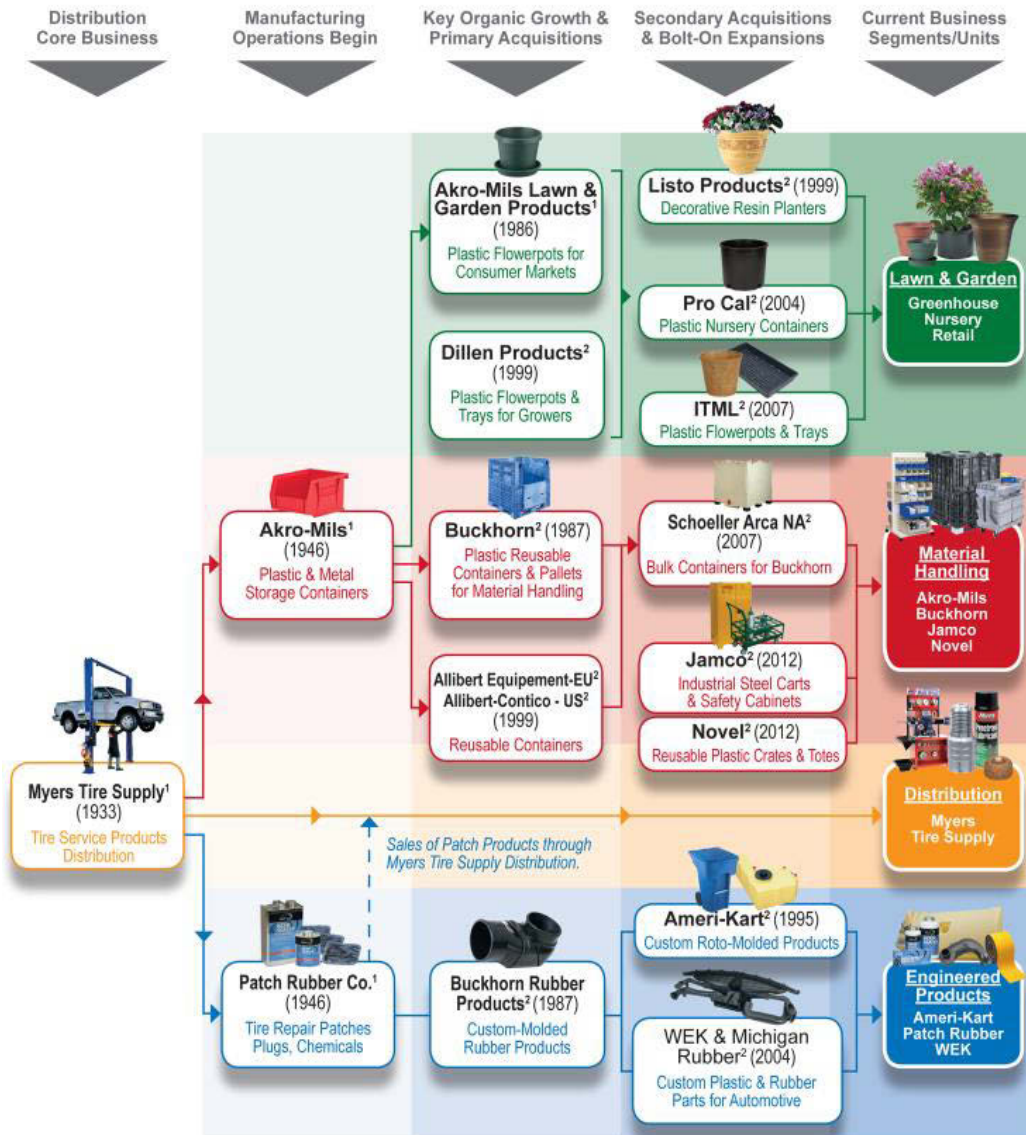
- | | |
|---------------------------------|---|
| Customer Dedication | <ul style="list-style-type: none">• Structure the organization closer to the customer - decentralize• Build and maintain processes to maximize customer input• Lead our industries in service, quality and delivery |
| Innovation | <ul style="list-style-type: none">• Deliver next-generation products/services in high niche markets• Utilize “Voice of the Customer” tools• Market based strategic planning |
| Operations Excellence | <ul style="list-style-type: none">• Maintain highest standards in safety and productivity• Ensure process for continuous quality, service and productivity improvement |
| Organization Development | <ul style="list-style-type: none">• Ensure industry-best talent• Make Myers’ training and development a competitive advantage |
| Financial Strength | <ul style="list-style-type: none">• Generate strong financial results – EBITDA growth, Cash, ROIC• Maintain a strong balance sheet• Build industry leading decision-making tools across the business |

Key Management Capabilities

Portfolio Evolution



Evolution of the Myers Industries Business Portfolio



Legend:

- Formation of Distribution Business
- Formation of Material Handling Business
- Formation of Lawn and Garden Business
- Formation of Engineered Products Business

¹ Businesses Created

² Major Companies or Assets Acquired by Myers Industries

Secondary Acquisitions Not Shown (Absorbed into other operations): Molded Solutions (rubber products, 1997); raaco Intl (plastic containers, 1998); Kadon (plastic containers, 1998); Sherwood Plastics (custom plastics, 1998); Best Plastics (custom plastics, 2000); Amerikan (plastic nursery containers, 2009)

Divestitures

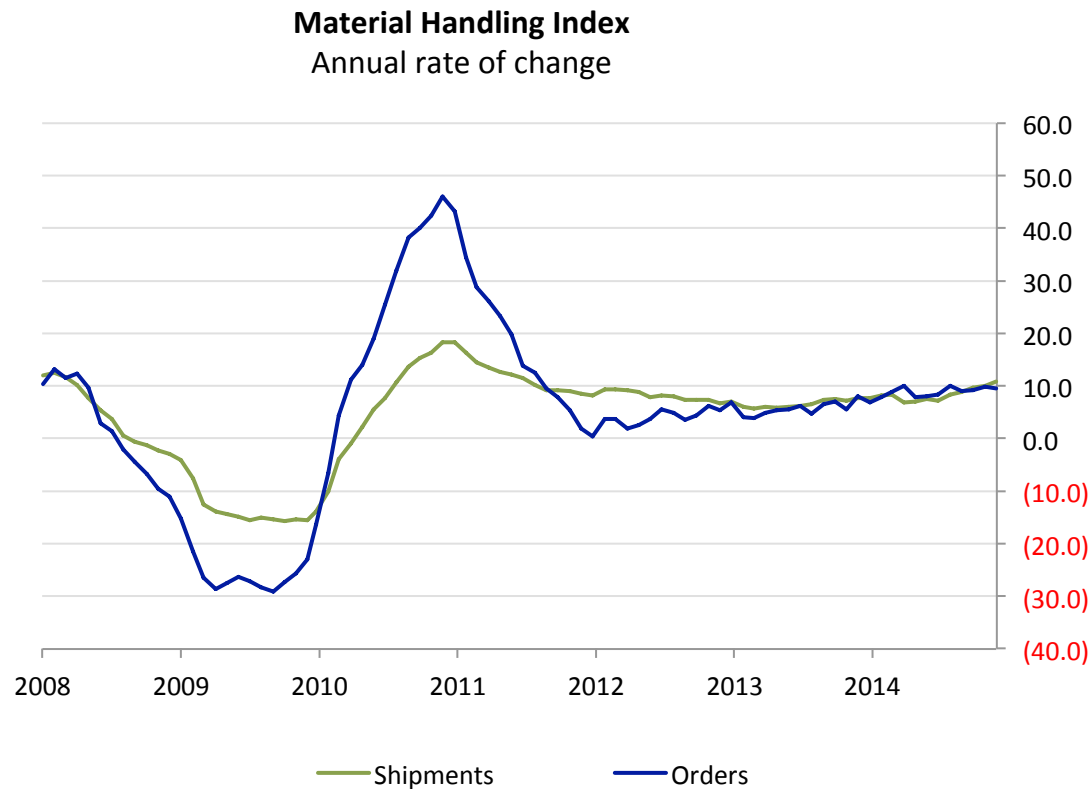
- Allibert Equipment & raaco Intl**
Divested (2007)
Exit Non-Synergistic European Businesses
- Buckhorn Rubber & Michigan Rubber**
Divested (2009)
Exit Volatile Truck/Auto Businesses

Macro Indicators



Material Handling

MHEM (Material Handling Equipment) Index

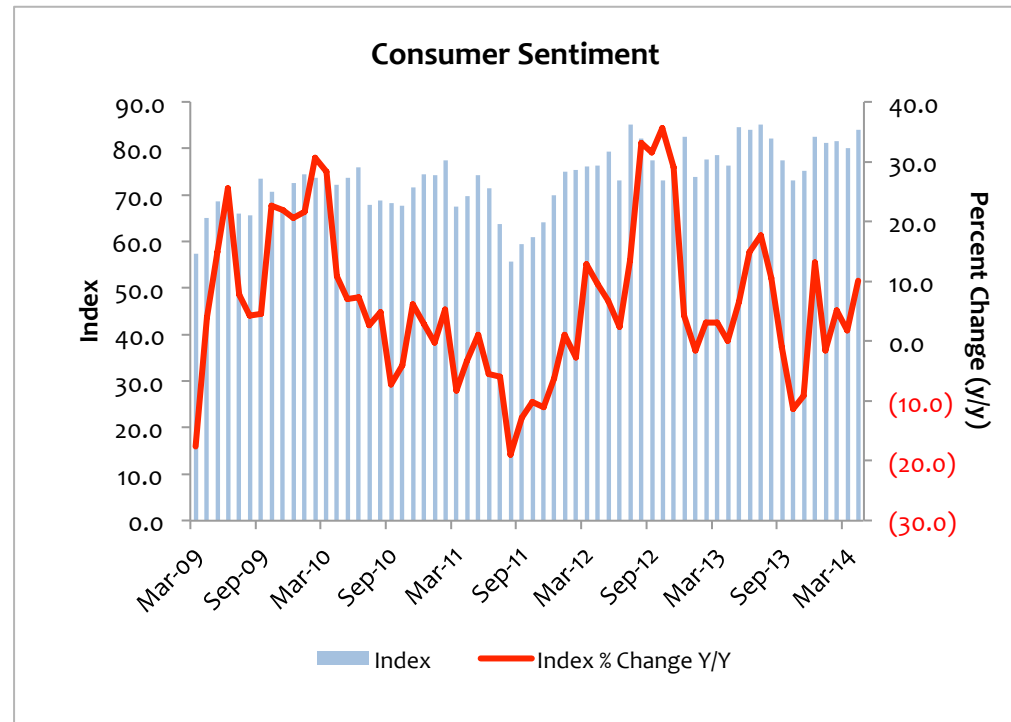
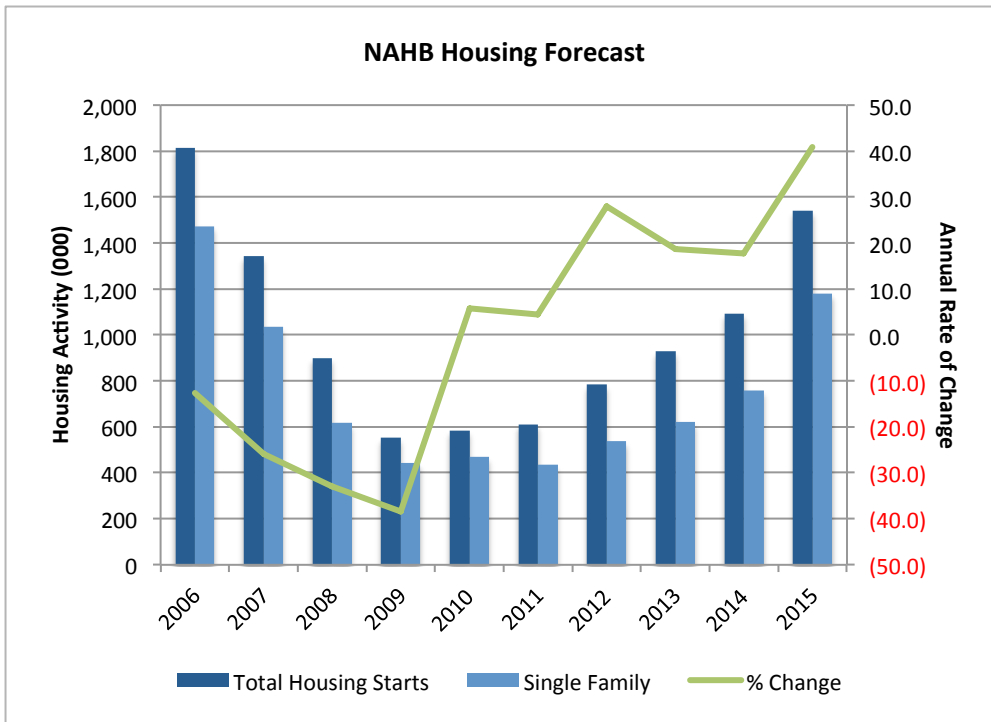


Macro Indicators



Lawn & Garden

Housing Starts; Consumer Sentiment



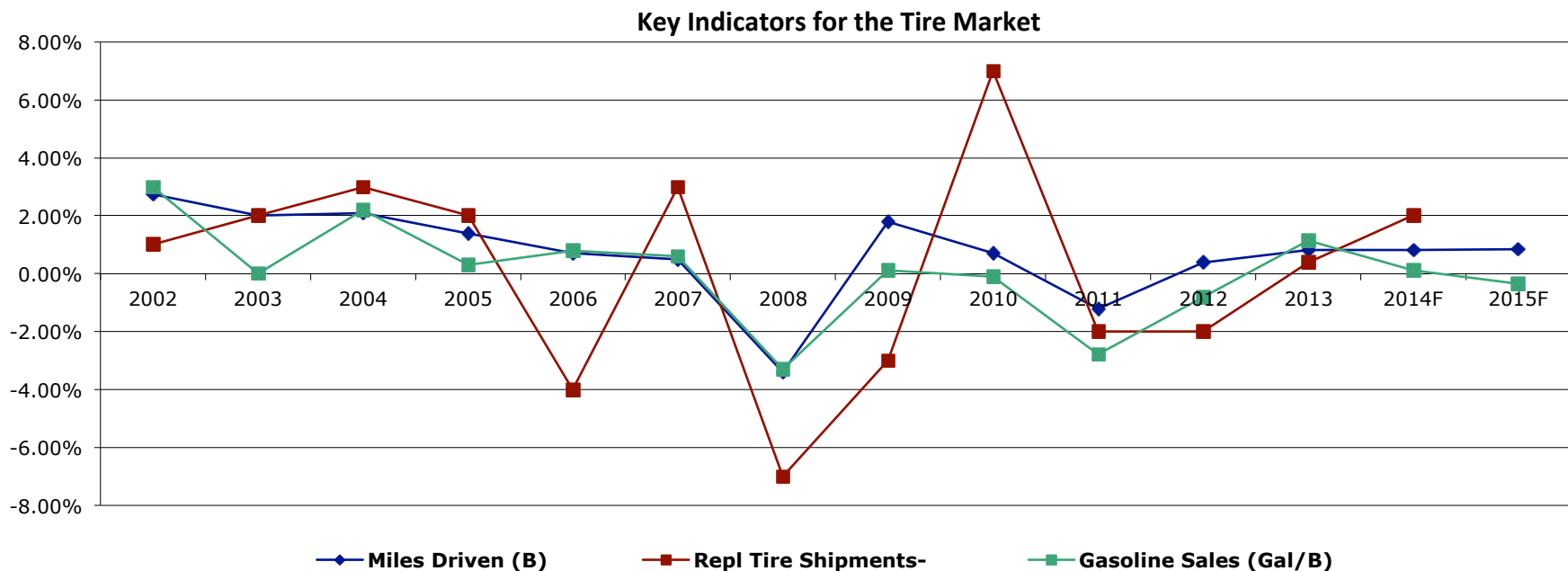
Sources: National Association of Home Builders (NAHB), March 2014;
Thomson Reuters/University of Michigan, April 2014

Macro Indicators



Distribution

Replacement Tire Shipments; Miles Driven; Fuel Prices



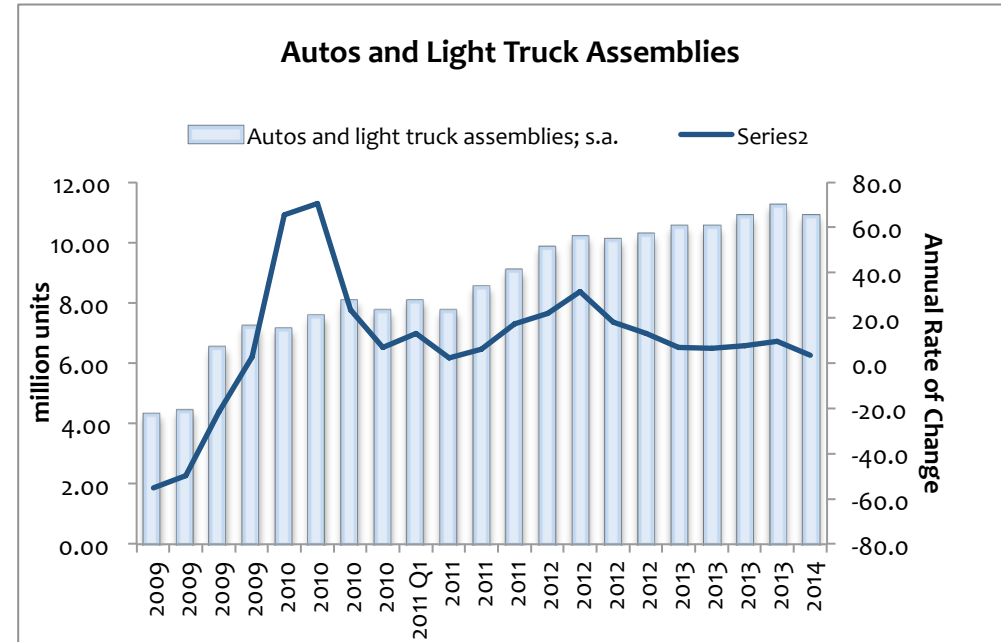
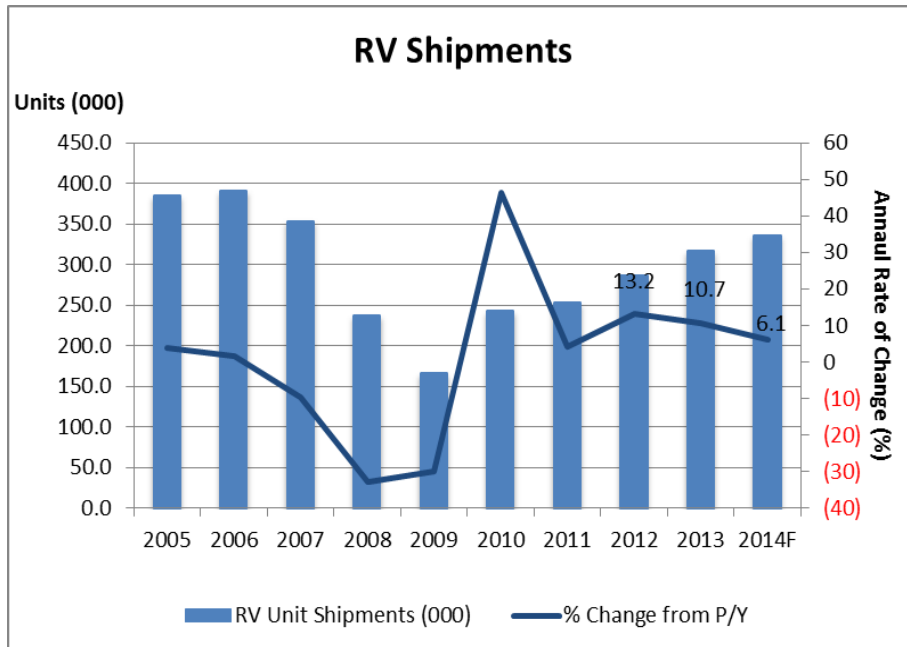
Source: JP Morgan, RMA, Energy Information Administration, March 2014

Macro Indicators

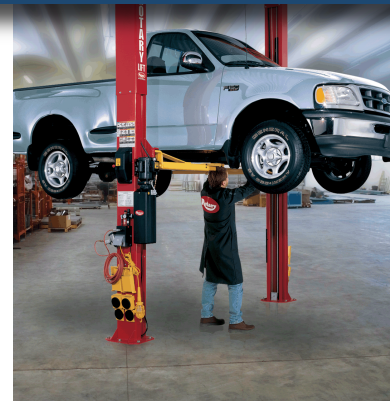


Engineered Products

RVIA; Motor Vehicle and Parts Production



Sources: RVIA Forecasts, Dec 2013;
FRB G17 Release, March 2014



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