# Globaltrans

Selected operational information for the six months ended 30 June 2013 Certain comparable financial and operational information has been re-presented for the first six months of 2012 to conform with changes in the presentation and accounting for operations with Engaged Fleet for the year ended 31 December 2012 and for the first six months of 2013. Terms that require definitions are marked with capital letters and their definitions are provided below in alphabetical order.

# Rolling stock fleet

	As at 30 June	As at 30 June	Change	Change, %	As at 31 Dec
	2013	2012			2012
Owned Fleet					
Gondola cars	40,357	38,038	2,319	6%	38,534
Rail tank cars	19,074	18,627	447	2%	19,076
Hopper cars	707	713	-6	-1%	712
Locomotives	75	54	21	39%	58
Flat cars	1,186	121	1,065	880%	121
Total	61,399	57,553	3,846	7%	58,501
Owned Fleet as % of Total Fleet	95%	92%	-	-	94%
Leased-in Fleet					
Gondola cars	0	1,959	-1,959	-100%	345
Rail tank cars	3,546	3,191	355	11%	3,089
Hopper cars	0	4	-4	-100%	(
Locomotives	0	3	-3	-100%	(
Flat cars	0	0	0	0%	(
Total	3,546	5,157	-1,611	-31%	3,434
Leased-in Fleet as % of Total Fleet	5%	8%	-	-	6%
Total Fleet (Owned Fleet + Leased-in Fleet)	64,945	62,710	2,235	4%	61,935
Total Fleet by type of rolling stock, %					
Gondola cars	62%	64%		-	63%
Rail tank cars	35%	35%	-	-	36%
Hopper cars	1%	1%	-	-	1%
Locomotives	0%	0%	-	-	0%
Flat cars	2%	0%	-	-	0%
Total	100%	100%	-	-	100%
Leased-out Fleet					
Gondola cars	701	3,836	-3,135	-82%	1,235
Rail tank cars	8,660	7,609	1,051	14%	7,509
Hopper cars	601	523	78	15%	463
Locomotives	0	0	0	0%	
Flat cars	292	21	271	1290%	20
Total	10,254	11,989	-1,735	-14%	9,227
Leased-out Fleet as % of Total Fleet	16%	19%	-	-	15%
Average age of Owned Fleet					
Gondola cars	6.1	5.4	-	-	5.8
Rail tank cars	10.0	9.2		-	9.5
Hopper cars	7.0	6.0		-	6.5
Locomotives	11.2	7.4		-	7.1
Flat cars	24.7	3.3	-	-	3.8
Total	7.7	6.6	-		7.0

# **Operation of rolling stock (incl. Engaged Fleet)**

	H1 2013	H1 2012	Change	Change, %	2012
Freight Rail Turnover, billion tonnes-km					
Metallurgical cargoes	44.1	24.3	19.9	82%	75.7
Ferrous metals	16.5	13.2	3.3	25%	30.0
Scrap metal	2.0	1.0	1.0	109%	2.1
Iron ore	25.6	10.1	15.5	153%	43.7
Oil products and oil	13.1	15.6	-2.5	-16%	30.3
Coal (incl. coke)	12.2	7.7	4.5	58%	18.4
Construction materials	5.6	3.5	2.1	59%	7.9
Crushed stone	5.0	2.6	2.4	94%	6.0
Cement	0.2	0.1	0.0	11%	0.3
Other construction materials	0.4	0.8	-0.4	-50%	1.6
Other	3.7	2.5	1.2	46%	5.5
Total	78.7	53.6	25.1	47%	137.8
Freight Rail Turnover by cargo type, %					
Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)	56%	45%			55%
Oil products and oil	17%	29%	-		22%
Coal (incl. coke)	16%	14%	-		13%
Construction materials (Incl. cement)	7%	7%	-		6%
Other	5%	5%	-	-	4%
Total	100%	100%	-	-	100%
Transportation Volume, million tonnes					
Metallurgical cargoes	25.2	12.0	13.2	110%	37.0
Ferrous metals	9.2	5.7	3.4	60%	14.5
Scrap metal	1.9	1.2	0.8	67%	2.5
Iron ore	14.1	5.1	9.0	177%	20.0
Oil products and oil	11.8	12.4	-0.6	-5%	25.1
Coal (incl. coke)	5.9	4.6	1.3	28%	10.0
Construction materials	5.3	3.0	2.3	78%	7.0
Crushed stone	4.8	2.3	2.5	108%	5.5
Cement	0.1	0.1	0.0	25%	0.2
Other construction materials	0.4	0.6	-0.2	-28%	1.3
Other	3.1	2.3	0.8	36%	4.8
Total	51.2	34.2	17.1	50%	83.9

# **Operation of rolling stock (excl. Engaged Fleet)**

Trigght Runnover, billion tomes-km         Trigght Runnover, billion tomes-km         Runnover, billion tomes-km<	201 55. 26. 2. 27. 30.	Change, % 38% -2%				
implementational conservations         33.5         74.3         9.3         9.3           Errors methic         (2.9         7.32         0.3         0.5           Comportal         0.9         1.0         0.1         0.1         0.1           Conservations         0.9         1.0         0.1 <t< td=""><td>26. 2. 27.</td><td></td><td>9.3</td><td>24.3</td><td>00 F</td><td></td></t<>	26. 2. 27.		9.3	24.3	00 F	
Faren melai         72.9         73.2         0.3	26. 2. 27.				33.5	Metallurgical cargoes
Ion os         19.8         10.1         15.6         9-2.5         9-1           Carl (inc. oxe)         10.9         7.8         3.4         4           Contruction materials         6.0         2.0         2.4         4           Contruction materials         6.0         2.0         2.4         4           Contruction materials         6.0         2.0         2.4         4           Other materials         6.0         2.5         3.2         1.2         4           Other materials         6.0         7.3         2.5         1.2         4           Other materials         6.7         7.3.4         1.3         1.5         6.6         1           Ion one materials         6.7         5.2         5.2         5.6         1         1           Ion one materials         6.2         3.0         2.2         2.7         1         0.0         2.0         1         10         0.0         2.0         1         10         0.0         2.0         10         0.0         2.0         1         10         0.0         1         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0	27.		-0.3	13.2	12.9	Ferrous metals
Oil products and oil       13.1       15.6       -2.4       -4.4         Construction materials       5.5       3.5       2.0       0.6         Crusted stores       6.0       2.6       2.4       9.0         Crusted stores       0.2       0.7       0.0       9.1         Other construction materials       0.2       0.7       0.0       9.1         Other construction materials       0.2       0.7       0.0       9.1         Transportation Volume, million tornes		-10%	-0.1	1.0	0.9	Scrap metal
Cost         10.3         7.6         3.4         4           Construction matrials         5.5         3.5         2.0         6           Construction matrials         0.2         0.7         2.6         2.4         9           Construction matrials         0.7         2.5         1.2         0           Construction matrials         0.7         2.5         1.2         0           Caraborticon totome, million tomes         1.3         1.7         6.6         5           Taraportation Volume, million tomes         1.1         1.0         0.0         1.1           Strap metal         1.1         1.0         0.0         1.1         1.0         0.0         1.1           Construction matrials         5.2         3.0         2.2         7         7         1.0         0.0         2.2         7           Construction matrials         0.4         0.6         0.2         0.7         1.1         0.0         2.2         7           Construction matrials         0.4         0.6         0.2         0.0         0.0         0.0         2.2         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0	30.	95%	9.6	10.1	19.8	Iron ore
Construction materials         5.5         3.5         2.0         2.4         9.0           Crunch store         0.2         0.1         0.0         1         0.0         1           Other construction materials         0.4         0.7         0.4         0.6         0           Other construction materials         0.4         0.7         0.4         0.6         0           Other construction materials         0.4         0.7         0.4         0.6         0           Streng metals         6.7         5.6         1.1         1         0         1         0.1         0.1         0.1         0		-16%	-2.5	15.6	13.1	Oil products and oil
Cumber store         5.0         2.6         2.4         9.0           Cement         0.2         0.1         0.0         1           Other         3.7         2.5         1.2         4           otal         6.7         3.3         1.2         4           Manager Start         1.1         1.7         6.6         5.7         5           Faroa mark         1.1         1.2         -0.1         7         5	17.	44%	3.4	7.6	10.9	Coal (incl. coke)
Ceneral         0.2         0.1         0.0         1           Other         3.7         2.5         1.2         4           Other         3.7         2.5         1.2         4           Other         5.7         2.5         1.2         4           Transportation Volume, million tornes	7.	58%	2.0	3.5	5.5	Construction materials
Other         0.4         0.7         0.4         0.5           Tank         65.7         5.4         1.2         4           Tank Construction Notions, million tones	6.	92%	2.4	2.6	5.0	Crushed stone
Other         3.7         2.5         1.2         44           foral         66.7         53.4         13.3         2           fransportation Volume, million tonnes         1.1         6.6         6.6         1.1         1           Berlow methal         6.7         6.6         1.1         1         5.2         6.6         1.1         1           Outprotein         1.1.5         6.2         6.6         1.1         1         5.2         6.6         1.1         1         5.2         6.6         1.1         1         5.2         3.0         2.2         7         7         7         7         7.1         6.1         1.0         1.0         0.0         2         0.0         2.2         7         7         7         7.1         1.0         1.0         0.0         2         0.0         2.2         7         7         7         7.1         1.0         0.0         2         0.0         7         7         7.1         1.0         0.0         2         0.0         2         7         7         7         7.1         1.00         7         1.0         1.0         7         1.0         7         7         7 <t< td=""><td>0.</td><td>10%</td><td>0.0</td><td>0.1</td><td>0.2</td><td>Cement</td></t<>	0.	10%	0.0	0.1	0.2	Cement
Oral         66.7         53.4         13.3         2           ransportation Volume, million tonnes	1.	-51%	-0.4	0.7	0.4	Other construction materials
Transportation Volume, million tonnes           Metalingical argoes         18.3         11.7         6.8         5           Farous metals         6.7         5.6         1.1         1           Is no res         10.5         6.0         6.6         17.1           Oil products and oil         11.8         12.4         6.6         -7.1           Out products and oil         5.2         3.0         2.2         7.1           Construction materials         5.2         3.0         2.2         7.1           Construction materials         6.4         0.0         -0.2         -0.2           Other         3.0         2.2         0.0         -0.2         -0.2           Other         3.0         2.2         0.0         -0.2	5.	47%	1.2	2.5	3.7	Other
Image in the set of t	116.	25%	13.3	53.4	66.7	Fotal
Image in the set of t						
Ferrous metails         6.7         6.6         1.1         1           Scrap metail         1.1         1.2         -0.1         -0.1           Iten or a         10.5         6.0         6.6         11.1           Oil products and oil         11.8         12.4         -0.6         -0.7           Costanction materials         5.2         3.0         2.2         7.7           Construction materials         0.4         0.6         -0.2         -0.3         0.2         0.0         0.1         0.0         0.2         0.0         0.0         0.2         0.0         0.0         0.2         0.0         0.0         0.2         0.0         0.0         0.2         0.0         0.0         0.2         0.0         0.0         0.0         0.2         0.0						Fransportation Volume, million tonnes
Srap metal         1.1         1.2         -0.1           Ion ore         10.5         5.0         6.6         17.1           Oil products and oil         11.8         12.4         -0.6         -           Conduct on one oil oil         5.2         4.5         0.7         1           Construction materials         5.2         3.0         2.2         7           Construction materials         0.1         0.1         0.0         2         2           Other         3.0         2.2         0.8         3         3           Conduct cans         83.483         26.98         11.495         -           Astatark cans         13.523         14.711         -1.185         -           Conduct cans         83.483         26.986         11.495         -           Astatark cans         13.22         14.711         -1.185         -           Conduct cans         83.63         26.986         70         70           Total         52.966         41.873         11.094         20         70           Condia cans         12.2         13.1         -0.9         -         70         70         70           Fatatank can	28.	56%	6.6	11.7	18.3	Metallurgical cargoes
Inor one         10.6         5.0         5.6         17.           Oil products of oil         11.8         12.4         -0.6         -           Construction materials         5.2         3.0         2.2         7           Charle datone         4.7         2.3         2.4         10           Center tion materials         0.4         0.6         -0.2         -2           Other construction materials         0.4         0.6         -0         -2         0.6         0.1         -2         0.6         0.1         -2         0.6         0.1         -2         0.6         0.0         70         -2         0.0         -0.0         -0.0         -0.0         -0.0         -0.0         -0.0         -0.0         -0.0         -0.0         -0.0         -0.0         -0.0         -0.0         -0.0         -0.0	12.	19%	1.1	5.6	6.7	Ferrous metals
Oil products and oil         11.8         12.4         -0.6           Cost (incl. cole)         5.2         4.5         0.7         1           Construction materials         5.2         3.0         2.2         7           Crusted states         4.7         2.3         2.4         10           Cenent         0.1         0.1         0.0         22         2-2           Other construction materials         0.4         0.6         -0.2         2-2           Other construction materials         0.4         0.6         -0.2         2-2           Other construction materials         0.4         0.5         0.8         9.7         22           State state stars         10.6         4.4         11.7         2.0         2.0         2.0           Nation stars         18.6         1.4         1.1.85         4.8         3.8         2.0         2.0           Fait tank cars         1.60         4.4         11.7         2.0         2.0         1.0         1.0         2.0         1.0         1.0         2.0         1.0         1.0         2.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0	2.	-8%	-0.1	1.2	1.1	Scrap metal
Coal (ncl. cole)         5.2         4.5         0.7         1           Construction materials         5.2         3.0         2.2         7           Charle ditone         4.7         2.3         2.4         70           Candre ditone         0.1         0.0         22         0.8         33           Other         3.0         2.2         0.8         33           Other         3.0         2.2         0.8         33           Gondia Cano         3.8,43         2.0,98         11,495         4           Condia Cano         3.8         3.6         2         7           Fata cano         764         9.5         669         70           Condia Cano         1.22         1.3.1         4.0.9         -           Condia Cano         1.22         1.3.1         4.0.8         -           Condia Cano         1.22         1.3.1         4.0.1         -	13.	112%	5.6	5.0	10.5	Iron ore
Construction materials         5.2         3.0         2.2         77           Crushed toke         4.7         2.3         2.4         70           Crushed toke         0.1         0.1         0.0         22           Other construction materials         0.4         0.6         -0.2         -22           Other construction materials         0.4         43.5         33.8         9.7         22           Average Noting Stock Operated, units	25.	-5%	-0.6	12.4	11.8	Oil products and oil
Cale hold some         4.7         2.3         2.4         10           Cement         0.1         0.0         2           Other construction materials         0.4         0.6         -0.2         -2           Other         3.0         2.2         0.8         3           Total         43.5         33.8         9.7         2           Average Rolling Stock Operated, units	9.	15%	0.7	4.5	5.2	Coal (incl. coke)
Cennot         0.1         0.1         0.0         2           Other constrained         0.4         0.6         -0.2         -2           Other constrained         3.0         2.2         0.8         3           Total         43.5         33.8         9.7         2           Average Rolling Stock Operated, units	6.	75%	2.2	3.0	5.2	Construction materials
Other         0.4         0.6         -0.2         -0.2           Other         3.0         2.2         0.8         3           Total         43.5         33.8         9.7         2           Average Rolling Stock Operated, units	5.	104%	2.4	2.3	4.7	Crushed stone
Other         3.0         2.2         0.8         3.3           Total         43.5         33.8         9.7         2           Average Rolling Stock Operated, units         34.43.3         26.988         11.495         4           Condola cars         38.443.3         26.988         11.495         4           Hopper cars         180         44         11.7         22           Plat cars         764         95         669         70           Total         52.968         41.873         11.094         2           Average Number of Loaded Trips per Ralicar         52.968         41.873         10.94         2           Condoia cars         12.2         13.1         -0.6         -         -           Average Number of Loaded Trips per Ralicar         52.968         41.873         10.0         -           Condoia cars         12.2         13.1         -0.6         -         -           Average Number of Loaded Trips per Ralicar         1.62         6.2         10.0         -6           Total         12.8         13.4         -0.6         -         -           Average Nica cars         1.715         1.709         -5.4         - <td>0</td> <td>24%</td> <td>0.0</td> <td>0.1</td> <td>0.1</td> <td>Cement</td>	0	24%	0.0	0.1	0.1	Cement
Total         43.5         33.8         9.7         2           Average Rolling Stock Operated, units	1.	-28%	-0.2	0.6	0.4	Other construction materials
Average Rolling Stock Operated, units         Stock Operated, units           Gondola cars         38,483         26,988         11,495         4           Hal tank cars         15,523         11,711         -1,188         -           Hopper cars         160         44         117         28           Locomolives         38         36         2         -           Flat cars         764         95         669         70           Total         52,968         41,873         11,094         2           Average Number of Loaded Trips per Ralicar         -	4.	35%	0.8	2.2	3.0	Other
Gondola cars       38,483       26,988       11,495       4         Hopper cars       160       44       117       28         Loconobies       38       38       2       2         Flat cars       764       95       669       70         Total       52,965       41,873       11,094       2         Average Number of Loaded Trips per Railcar	74.	29%	9.7	33.8	43.5	Total
Gondola cars       38,483       26,988       11,495       4         Hopper cars       160       44       117       28         Loconobies       38       38       2       2         Flat cars       764       95       669       70         Total       52,965       41,873       11,094       2         Average Number of Loaded Trips per Railcar						
Rait mak cars       13,623       14,711       -1,183         Hopper cars       160       44       117       26         Locomolives       38       36       2       7         Flat cars       764       95       669       70         Total       52,968       41,873       11,094       2         Average Number of Loaded Trips per RailCar						
Hopper cars         160         44         117         28           Locomolives         38         36         2           Flat cars         764         95         669         70           Total         52,968         41,873         11,094         2           Average Number of Loaded Trips per Railcar         -         -         -         -           Gondola cars         12.2         13.1         -0.9         -         -           Rat tank cars         14.5         14.0         0.5         -         -           Hopper cars         13.6         13.7         -0.1         -         -         -           Total         162         6.2         10.0         16         -         -           Average Distance of Loaded Trip, km         -         -         -         -         -           Gondola cars         1,715         1,769         -54         -         -         -           Rait tank cars         1,6173         1,704         -31         -         -           Total         1,532         1,577         -45         -         -           Average Price per Trip         -         -         -	31,65	43%				
Locondves         38         36         2           Plat cars         764         95         669         70           Total         52,968         41,873         11,094         2           Average Number of Loaded Trips per Railcar         -         -         -           Gondola cars         12.2         13.1         -0.9         -           Rait tank cars         13.6         13.7         -0.1         -           Hopper cars         13.6         13.7         -0.1         -           Flat cars         16.2         6.2         10.0         168           Total         12.8         13.4         -0.6         -           Average Naces of Loaded Trip, km         -         -         -           Condola cars         1,715         1,769         -54         -           Rait ank cars         1,170         1,255         -154         -1           Hopper cars         378         508         -130         -2           Average Price per Trip         -         -         -         -           Average Price per Trip         -         -         -         -           Average Price per Trip         - <td< td=""><td>14,89</td><td>-8%</td><td></td><td></td><td></td><td></td></td<>	14,89	-8%				
Flat cars       764       95       669       70         Total       52,968       41,873       11,094       22         Average Number of Loaded Trips per Rallcar	14	267%				
Total         52,968         41,873         11,094         2           Average Number of Loaded Trips per Railcar	3	5%				
Average Number of Loaded Trips per Railcar	9	704%				
Gondola cars         12.2         13.1         -0.9           Rail tank cars         14.5         14.0         0.5           Hopper cars         13.6         13.7         -0.1           Flat cars         16.2         6.2         10.0         16           Total         12.8         13.4         -0.6         -           Average Distance of Loaded Trip, km	46,82	26%	11,094	41,873	52,968	Total
Gondola cars         12.2         13.1         -0.9           Rail tank cars         14.5         14.0         0.5           Hopper cars         13.6         13.7         -0.1           Flat cars         16.2         6.2         10.0         16           Total         12.8         13.4         -0.6         -           Average Distance of Loaded Trip, km						
Rail tank cars       14.5       14.0       0.5         Hopper cars       13.6       13.7       -0.1         Flat cars       16.2       6.2       10.0       16         Total       12.8       13.4       -0.6       -         Average Distance of Loaded Trip, km       -       -       -         Gondola cars       1,715       1,769       -54       -         Rail tank cars       1,100       1,255       -154       -1         Hopper cars       378       508       -130       -2         Flat cars       1,673       1,704       -31       -         Average Price per Trip.       -       -       -       -         Average Price per Trip. USD       94.3       1,006       -63       -         Average Price per Trip. RUB       29.27       30,751       -1.464       -         Net Revenue from Operation of Rolling Stock by cargo type, USD million       -       -       -       -         Metallurgical cargoes       210.5       204.9       5.6       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -						• • • • • • • • • • • • • • • • • • • •
Hopper cars         13.6         13.7         -0.1           Flat cars         16.2         6.2         10.0         16           Total         12.8         13.4         -0.6         -           Average Distance of Loaded Trip, km         -         -         -           Gondola cars         1,715         1,769         -54         -           Ral tank cars         1,100         1,255         -154         -1           Hopper cars         378         508         -130         -2           Flat cars         1,673         1,704         -31         -           Average Price per Trip         -         -         -         -           Average Price per Trip, RUB         29,287         30,751         -1,464         -           Net Revenue from Operation of Rolling Stock by cargo type, USD million         - <td< td=""><td>23.</td><td>-7%</td><td></td><td></td><td></td><td></td></td<>	23.	-7%				
Flat cars       16.2       6.2       10.0       16         Total       12.8       13.4       -0.6       -         Average Distance of Loaded Trip, km	28.	3%				
Total         12.8         13.4         -0.6           Average Distance of Loaded Trip, km	19.	0%				
Average Distance of Loaded Trip, km         Condola cars         1,715         1,769         -54         -           Rail tank cars         1,100         1,255         -154         -1           Hopper cars         378         508         -130         -2           Flat cars         1,673         1,704         -31         -           Total         1,532         1,577         -45         -           Average Price per Trip         -         -         -         -           Average Price per Trip, RUB         29,287         30,751         -1,464         -           Net Revenue from Operation of Rolling Stock by cargo type, USD million         -         -         -           Metalwrgical cargoes         210.5         204.9         5.6         -           Forrous metals         1/17.2         138.4         -27.1         .1           Scrap metal         6.7         13.5         -6.8         -5.5         -           Ioro re         86.6         53.0         33.6         6         6         61         01         27.7         1         21         .1         .1         .1         .1         .1         .1         .1         .1         .1         .2	12.	160%				
Gondola cars         1,715         1,769         -54           Rail tank cars         1,100         1,255         -154         -1           Hopper cars         378         508         -130         -2           Flat cars         1,673         1,704         -31         -           Total         1,532         1,577         -45         -           Average Price per Trip         -         -         -         -           Average Price per Trip, UB         943         1,006         -63         -           Average Price per Trip, UB         29,287         30,751         -1,464         -           Metallurgical cargoes         210.5         204.9         5.6         -           Metallurgical cargoes         210.5         204.9         5.6         -           Metallurgical cargoes         210.5         204.9         5.6         -           Iron ore         6.6         53.0         33.6         6.6         -           Iron ore         6.6         53.0         33.6         6.7         -         -         -         -         -         -         -         -         -         -         -         -         - <td< td=""><td>25.</td><td>-4%</td><td>-0.6</td><td>13.4</td><td>12.8</td><td>Total</td></td<>	25.	-4%	-0.6	13.4	12.8	Total
Gondola cars         1,715         1,769         -54           Rail tank cars         1,100         1,255         -154         -1           Hopper cars         378         508         -130         -2           Flat cars         1,673         1,704         -31         -           Total         1,532         1,577         -45         -           Average Price per Trip         -         -         -         -           Average Price per Trip, UB         943         1,006         -63         -           Average Price per Trip, UB         29,287         30,751         -1,464         -           Metallurgical cargoes         210.5         204.9         5.6         -           Metallurgical cargoes         210.5         204.9         5.6         -           Metallurgical cargoes         210.5         204.9         5.6         -           Iron ore         6.6         53.0         33.6         6.6         -           Iron ore         6.6         53.0         33.6         6.7         -         -         -         -         -         -         -         -         -         -         -         -         - <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td></td<>						
Rail tank cars       1,100       1.255       -154       -1         Hopper cars       378       508       -130       -2         Flat cars       1,673       1,704       -31       -         Total       1,532       1,577       -45       -         Average Price per Trip       -       -       -       -         Average Price per Trip, USD       943       1,006       -63       -         Average Price per Trip, UB       29,287       30,751       -1,464       -         Net Revenue from Operation of Rolling Stock by cargo type, USD million       -       -       -         Meallurgical cargoes       210.5       204.9       5.6       -         Ferrous metals       117.2       138.4       -21.1       -1         Scrap metal       6.7       13.5       -6.8       -5         Iron ore       86.6       53.0       33.6       6         Oil products and oil       317.3       247.3       70.0       2         Coal (incl. coke)       57.6       48.8       8.9       1         Construction materials (incl. cement)       28.9       30.6       -1.8       -         Other       26.6       33.						
Hopper cars         378         508         -130         -2           Flat cars         1,673         1,704         -31         -           Total         1,532         1,577         -45         -           Average Price per Trip         -         -         -         -           Average Price per Trip, USD         943         1,006         -63         -           Average Price per Trip, RUB         29,287         30,751         -1,464         -           Net Revenue from Operation of Rolling Stock by cargo type, USD million         - </td <td>1,76</td> <td>-3%</td> <td></td> <td></td> <td></td> <td></td>	1,76	-3%				
Flat cars       1,673       1,704       -31         Total       1,532       1,577       -45         Average Price per Trip       -       -         Average Price per Trip, USD       943       1,006       -63         Average Price per Trip, RUB       29,287       30,751       -1,464         Net Revenue from Operation of Rolling Stock by cargo type, USD million       -       -         Metallurgical cargoes       210.5       204.9       5.6         Ferrous metals       117.2       138.4       -21.1       -1.1         Scrap metal       6.7       13.5       -6.68       -55         Iron ore       86.6       53.0       33.6       66         Oil products and oil       317.3       247.3       70.0       22         Coal (incl. coke)       57.6       48.8       8.9       1         Construction materials (incl. cement)       28.9       30.6       -1.8       -         Other       26.6       33.6       -7.1       -2         Total       640.9       565.2       75.7       1         Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)       33%       36%       -       -         Oil produc	1,20	-12%				
Total         1,532         1,577         -45           Average Price per Trip           Average Price per Trip, USD         943         1,006         -63         -           Average Price per Trip, USD         943         1,006         -63         -           Average Price per Trip, RUB         29,287         30,751         -1,464         -           Net Revenue from Operation of Rolling Stock by cargo type, USD million         Scrap metal         6.7         13.5         -6.8         -5.6           Ferrous metals         117.2         138.4         -21.1         -1.1         -1.1         Scrap metal         6.7         13.5         -6.8         -5.5         -5.6 </td <td>56</td> <td>-26%</td> <td></td> <td></td> <td></td> <td></td>	56	-26%				
Average Price per Trip           Average Price per Trip, USD         943         1,006         -63         -           Average Price per Trip, RUB         29,287         30,751         -1,464         -           Net Revenue from Operation of Rolling Stock by cargo type, USD million         Metallurgical cargoes         210.5         204.9         5.6           Ferrous metals         117.2         138.4         -21.1         -1.1           Scrap metal         6.7         13.5         -6.8         -55           Iron ore         86.6         53.0         33.6         66           Oil products and oil         317.3         247.3         70.0         22           Coal (incl. coke)         57.6         48.8         8.9         1           Construction materials (incl. cement)         28.9         30.6         -1.8         -           Other         26.6         33.6         -7.1         -2           Total         640.9         565.2         75.7         1           Net Revenue from Operation of Rolling Stock by cargo type, %         -         -         -           Other         33%         36%         -         -         -           Other         9%         9% </td <td>1,85</td> <td>-2%</td> <td></td> <td></td> <td></td> <td></td>	1,85	-2%				
Average Price per Trip, USD         943         1,006         -63           Average Price per Trip, RUB         29,287         30,751         -1,464         -           Net Revenue from Operation of Rolling Stock by cargo type, USD million         5.6         5.6           Metallurgical cargoes         210.5         204.9         5.6           Ferrous metals         117.2         138.4         -21.1         -1.1           Scrap metal         6.7         13.5         -6.6         -5.5           Iron ore         86.6         53.0         33.6         6           Oil products and oil         317.3         247.3         70.0         22           Coal (incl. coke)         57.6         48.8         8.9         1           Construction materials (incl. cement)         28.9         30.6         -1.8         -           Other         26.6         33.6         -7.1         -2           Total         640.9         565.2         75.7         1           Net Revenue from Operation of Rolling Stock by cargo type, %         -         -         -           Metallurgical cargoes (incl. ferrous metal, acrap metal and iron ore)         33%         36%         -         -         -         -	1,56	-3%	-45	1,577	1,532	Total
Average Price per Trip, USD         943         1,006         -63           Average Price per Trip, RUB         29,287         30,751         -1,464         -           Net Revenue from Operation of Rolling Stock by cargo type, USD million         5.6         5.6           Metallurgical cargoes         210.5         204.9         5.6           Ferrous metals         117.2         138.4         -21.1         -1.1           Scrap metal         6.7         13.5         -6.6         -5.5           Iron ore         86.6         53.0         33.6         6           Oil products and oil         317.3         247.3         70.0         22           Coal (incl. coke)         57.6         48.8         8.9         1           Construction materials (incl. cement)         28.9         30.6         -1.8         -           Other         26.6         33.6         -7.1         -2           Total         640.9         565.2         75.7         1           Net Revenue from Operation of Rolling Stock by cargo type, %         -         -         -           Metallurgical cargoes (incl. ferrous metal, acrap metal and iron ore)         33%         36%         -         -         -         -						· · · · · · · · · · · · · · · · · · ·
Average Price per Trip, RUB         29,287         30,751         -1,464           Net Revenue from Operation of Rolling Stock by cargo type, USD million             Metallurgical cargoes         210.5         204.9         5.6           Ferrous metals         117.2         138.4         -21.1         -1.1           Scrap metal         6.7         13.5         -6.8         -5.5           Iron ore         86.6         53.0         33.6         6           Oil products and oil         317.3         247.3         70.0         22           Coal (incl. coke)         57.6         48.8         8.9         11           Other         26.6         33.6         -7.1         -2           Total         640.9         565.2         75.7         1           Net Revenue from Operation of Rolling Stock by cargo type, %         -         -         -           Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)         33%         36%         -         -           Oil products and oil         50%         44%         -         -         -         -           Other         9%         9%         -         -         -         -         -				4.000	0.40	
Net Revenue from Operation of Rolling Stock by cargo type, USD million         210.5         204.9         5.6           Metallurgical cargoes         117.2         138.4         -21.1         -1.1           Scrap metal         6.7         13.5         -6.8         -5.5           Iron ore         86.6         53.0         33.6         6           Oil products and oil         317.3         247.3         70.0         2           Coal (incl. coke)         57.6         48.8         8.9         11           Construction materials (incl. cement)         28.9         30.6         -1.8         -           Other         26.6         33.6         -7.1         -22           Total         640.9         565.2         75.7         1           Net Revenue from Operation of Rolling Stock by cargo type, %         -         -         -           Oil products and oil         50%         44%         -         -           Coal (incl. coke)         9%         9%         -         -           Coal (incl. coke)         9%         5%         -         -           Other         4%         6%         -         -           Total         100%         100%	991.	-6%				
Metallurgical cargoes         210.5         204.9         5.6           Ferrous metals         117.2         138.4         -21.1         -1.1           Scrap metal         6.7         135.5         -6.8         -5.5           Iron ore         86.6         53.0         33.6         66           Oil products and oil         317.3         247.3         70.0         22           Coal (incl. coke)         57.6         48.8         8.9         1           Construction materials (incl. cement)         28.9         30.6         -1.8         -           Other         26.6         33.6         -7.1         -22         -         -           Net Revenue from Operation of Rolling Stock by cargo type, %         - <td>30,81</td> <td>-5%</td> <td>-1,404</td> <td>30,731</td> <td>29,207</td> <td>Average Frice per Trip, KOB</td>	30,81	-5%	-1,404	30,731	29,207	Average Frice per Trip, KOB
Metallurgical cargoes         210.5         204.9         5.6           Ferrous metals         117.2         138.4         -21.1         -1.1           Scrap metal         6.7         135.5         -6.8         -5.5           Iron ore         86.6         53.0         33.6         66           Oil products and oil         317.3         247.3         70.0         22           Coal (incl. coke)         57.6         48.8         8.9         1           Construction materials (incl. cement)         28.9         30.6         -1.8         -           Other         26.6         33.6         -7.1         -22         -         -           Net Revenue from Operation of Rolling Stock by cargo type, %         - <td></td> <td></td> <td></td> <td></td> <td></td> <td>Not Revenue from Operation of Bolling Steek by sarge time. USD million</td>						Not Revenue from Operation of Bolling Steek by sarge time. USD million
Ferrous metals         117.2         138.4         -21.1         -1.1           Scrap metal         6.7         13.5         -6.8         -5.5           Iron ore         86.6         53.0         33.6         66           Oil products and oil         317.3         247.3         70.0         22           Coal (incl. coke)         57.6         48.8         8.9         11           Construction materials (incl. cement)         28.9         30.6         -1.8         -           Other         26.6         33.6         -7.1         -2           Total         640.9         565.2         75.7         1           Net Revenue from Operation of Rolling Stock by cargo type, %         -         -         -           Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)         33%         36%         -         -           Oil products and oil         50%         44%         -         -         -         -           Construction materials (incl. cement)         5%         5%         -         -         -         -           Other         4%         6%         -         -         -         -         -         -         -         -	433.	3%	5.6	204.9	210 5	
Scrap metal         6.7         13.5         -6.8         -55           Iron ore         86.6         53.0         33.6         66           Oil products and oil         317.3         247.3         70.0         22           Coal (incl. coke)         57.6         48.8         8.9         11           Construction materials (incl. cement)         28.9         30.6         -1.8         -           Other         26.6         33.6         -7.1         -22         -22           Total         640.9         565.2         7.7         1.2           Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)         33%         36%         -           Oil products and oil         50%         44%         -         -           Oil products and oil         50%         44%         -         -           Oil products and oil         50%         44%         -         -           Construction materials (incl. cement)         5%         5%         -         -           Other         4%         6%         -         -         -           Construction materials (incl. cement)         5%         5%         -         -           Other	269.	-15%				
Iron ore         86.6         53.0         33.6         6           Oil products and oil         317.3         247.3         70.0         22           Coal (incl. coke)         57.6         48.8         8.9         11           Construction materials (incl. cement)         28.9         30.6         -1.8         -           Other         26.6         33.6         -7.1         -2         -           Total         60.9         565.2         75.7         1           Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)         33%         36%         -           Oil products and oil         50%         44%         -         -           Coal (incl. coke)         9%         9%         -         -           Coal (incl. coke)         9%         5%         5%         -           Construction materials (incl. cement)         5%         5%         -         -           Other         4%         6%	28.	-51%				
Oil products and oil         317.3         247.3         70.0         2           Coal (incl. coke)         57.6         48.8         8.9         11           Construction materials (incl. cement)         28.9         30.6         -1.8         -           Other         26.6         33.6         -7.1         -22           Total         640.9         565.2         75.7         1           Net Revenue from Operation of Rolling Stock by cargo type, %         -         -         -           Oil products and oil         50%         44%         -         -           Coal (incl. coke)         9%         9%         -         -           Other         4%         6%         -         -           Construction materials (incl. cement)         5%         5%         -         -           Other         4%         6%         -         -         -           Total         100%         100%         -         -         -	135.	63%				
Coal (incl. coke)         57.6         48.8         8.9         1           Construction materials (incl. cement)         28.9         30.6         -1.8         -           Other         26.6         33.6         -7.1         -22           Total         640.9         565.2         75.7         1           Net Revenue from Operation of Rolling Stock by cargo type, %           Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)         33%         36%         -           Oil products and oil         50%         44%         -         -           Coal (incl. coke)         9%         9%         -         -           Other         4%         6%         -         -           Construction materials (incl. cement)         5%         5%         -         -           Other         4%         6%         -         -         -           Netal         100%         100%         -         -         -           Net Revenue from Operation of Rolling Stock by largest clients (incl. their affiliates and suppliers), %         -         -         -           RN Holding (former TNK-BP)         29%         19%         -         -	493.	28%				
Construction materials (incl. cement)         28.9         30.6         -1.8           Other         26.6         33.6         -7.1         -2           Total         640.9         565.2         75.7         1           Net Revenue from Operation of Rolling Stock by cargo type, %	104.	18%				
Other         26.6         33.6         -7.1         -22           Total         640.9         565.2         75.7         1           Net Revenue from Operation of Rolling Stock by cargo type, %           Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)         33%         36%         -           Oil products and oil         50%         44%         -         -           Coal (incl. coke)         9%         9%         -         -           Other         4%         6%         -         -           Total         100%         100%         -         -	66.	-6%				
Total         640.9         565.2         75.7         1           Net Revenue from Operation of Rolling Stock by cargo type, %           Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)         33%         36%         -           Oil products and oil         50%         44%         -           Caal (incl. coke)         9%         9%         -           Construction materials (incl. cement)         5%         5%         -           Other         4%         6%         -           Total         100%         100%         -           Net Revenue from Operation of Rolling Stock by largest clients (incl. their affiliates and suppliers), %         -         -           RN Holding (former TNK-BP)         29%         19%         -	61.	-21%				
Net Revenue from Operation of Rolling Stock by cargo type, %         -           Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)         33%         36%         -           Oil products and oil         50%         44%         -           Coal (incl. coke)         9%         9%         -           Construction materials (incl. cement)         5%         5%         -           Other         4%         6%         -           Total         100%         100%         -           Net Revenue from Operation of Rolling Stock by largest clients (incl. their affiliates and suppliers), %         -         -           RN Holding (former TNK-BP)         29%         19%         -	1,159.	13%				
Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)         33%         36%         -           Oil products and oil         50%         44%         -           Coal (incl. coke)         9%         9%         -           Construction materials (incl. cement)         5%         5%         -           Other         4%         6%         -           Total         100%         100%         -           Net Revenue from Operation of Rolling Stock by largest clients (incl. their affiliates and suppliers), %         -         -           RN Holding (former TNK-BP)         29%         19%         -	.,					
Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)         33%         36%         -           Oil products and oil         50%         44%         -           Coal (incl. coke)         9%         9%         -           Construction materials (incl. cement)         5%         5%         -           Other         4%         6%         -           Total         100%         100%         -           Net Revenue from Operation of Rolling Stock by largest clients (incl. their affiliates and suppliers), %         -         -           RN Holding (former TNK-BP)         29%         19%         -						Net Revenue from Operation of Rolling Stock by cargo type %
Oil products and oil         50%         44%         -           Coal (incl. coke)         9%         9%         -           Construction materials (incl. cement)         5%         5%         -           Other         4%         6%         -           Total         100%         100%         -           Net Revenue from Operation of Rolling Stock by largest clients (incl. their affiliates and suppliers), %         -         -           RN Holding (former TNK-BP)         29%         19%         -	379	-	-	36%	33%	
Coal (incl. coke)         9%         9%         -           Construction materials (incl. cement)         5%         5%         -           Other         4%         6%         -           Total         100%         100%         -           Net Revenue from Operation of Rolling Stock by largest clients (incl. their affiliates and suppliers), %           RN Holding (former TNK-BP)         29%         19%         -	439					
Construction materials (incl. cement)         5%         5%         -           Other         4%         6%         -           Total         100%         100%         -           Net Revenue from Operation of Rolling Stock by largest clients (incl. their affiliates and suppliers), %           RN Holding (former TNK-BP)         29%         19%         -	99	-	-			
Other         4%         6%         -           Total         100%         100%         -           Net Revenue from Operation of Rolling Stock by largest clients (incl. their affiliates and suppliers), %         -         -           RN Holding (former TNK-BP)         29%         19%         -	6		-	5%	5%	
Net Revenue from Operation of Rolling Stock by largest clients (incl. their affiliates and suppliers), %         19%         -           RN Holding (former TNK-BP)         29%         19%         -	59		-	6%		
RN Holding (former TNK-BP) 29% 19% -	100	-	-	100%	100%	Total
RN Holding (former TNK-BP) 29% 19% -						
RN Holding (former TNK-BP) 29% 19% -					ates and suppliers). %	Net Revenue from Operation of Rolling Stock by largest clients (incl. their affil
	219	-	-			
MMK 15% 13% -	139	-	-			
Metalloinvest 13% 10% -	139	-	-			Metalloinvest
Evraz 3% 9% -	79	-	-	9%		
Gazpromneft 8% 5% -	65	-	-			
Lukoil 3% 4% -	49	-	-			
Rosneft 1% 3% -	29	-	-	3%	1%	Rosneft
Severstal 2% 2% -	29	-	-	2%	2%	Severstal
Mechel 2% 2% -	29	-	-	2%	2%	Mechel
ТМК 1% 2% -	19	-	-	2%	1%	ТМК
Other (incl. small and medium enterprises) 24% 32% -	289	-	-			
Empty Run Ratio						Empty Run Ratio
Gordola cars 37% 42% -	385	-	-	42%	37%	
Rail tank cars, hopper cars and flat cars 110% 104% -	1059	-	-			
Total Empty Run Ratio 53% 60% -	57	-	-			
	51					
Empty Run Costs, USD million 162.4 122.8 39.6 3	253.	32%	39.6	122.8	162.4	Empty Run Costs, USD million
Share of Empty Run Kilometres Paid by Globaltrans 88% 80% -	819	-	-	80%	88%	Share of Empty Run Kilometres Paid by Globaltrans

#### **Engaged Fleet**

	H1 2013	H1 2012	Change	Change, %	2012
Net Revenue from Engaged Fleet, USD million	25.0	3.2	21.8	686%	18.0
Employees					
	As at 30 June	As at 30 June	Change	Change, %	As at 31 Dec
	2013	2012			2012

Employees by departments (simplified)					
Operations	1,156	829	327	39%	802
Administrative	532	377	155	41%	383
Total	1,688	1,206	482	40%	1,185

#### Definitions (in alphabetical order)

Average Distance of Loaded Trip is calculated as the sum of the distances of all loaded trips for a period divided by the number of loaded trips for the same period.

Average Number of Loaded Trips per Railcar is calculated as total number of loaded trips in the relevant period divided by Average Rolling Stock Operated.

Average Price per Trip is calculated as Net Revenue from Operation of Rolling Stock divided by total number of loaded trips during the relevant peri od in the respective currency.

Average Rolling Stock Operated is calculated as the average weighted (by days) number of rolling stock available for operator services (not including rollin g stock in maintenance, purchased rolling stock in transition to its first place of commercial utilisation, rolling stock leased out or Engaged Fleet).

Engaged Fleet is defined as rolling stock subcontracted or otherwise engaged from a third-party rail operator for a loaded trip from the point of origination to the cargo's destination, at which point the railcar is then released to such third-party.

Empty Run or Empty Runs means movement of railcars without cargo for the whole or a substantial part of the journey.

Empty Run Costs (a non-GAAP financial measure meaning costs payable to RZD for forwarding empty railcars) is derived from management accounts an d presented as part of the "Infrastructure and locomotive tariffs: empty run trips, other tariffs' component of 'Cost of sales' reported under EU IFRS. Empty Run Costs do not include costs of relocation of rolling stock to and from maintenance, purchased rolling stock in transition to its first place of commercial utilisation, rolling stock (leased on right calesed out and Engaged F leet.

Empty Run Ratio is calculated as the total of empty trips in kilometres by respective rolling stock type divided by total loaded trips in kil ometres of such rolling stock type. Empty trips are only applicable to rolling stock operated (not including rolling stock in maintenance, purchased rolling stock in transition to its first place of commercial utilisation, rolling stock leased out or Engaged Fleet).

Freight Rail Turnover is a measure of freight carriage activity over a particular period calculated as the sum of tonnage of each loaded trip multi plied by the distance of each loaded trip, expressed in tonneskm. It includes volumes transported by the Engaged Fleet, unless otherwise stated.

Leased-in Fleet is defined as rolling stock fleet leased-in under operating leases, including both railcars and locomotives.

Leased-out Fleet is defined as rolling stock fleet leased out to third parties under operating leases.

Net Revenue from Engaged Fleet (a non-GAAP financial measure) represents the net sum of the price charged for transportation to clients by the Group utilising Engaged Fleet less the loaded railway tariff charged by R2D (included in the EU IFRS line item "Infrastructure and locomotive tariff': loaded trip") less the cost of attracting fleet from third-party operators (included in the EU IFRS line item "Services provided by other transportation organisations").

Net Revenue from Operation of Rolling Stock (a non-GAAP financial measure) is defined as the sum of "Revenue from railway transportation - operators services (tariff borne by the Group)" and "Revenue from railway transportation - operators services (tariff borne by the client)" less "Infrastructure and locomotive tariffs : loaded trips", "Services provided by other transportation organisation" and Net Revenue from Engaged Fleet.

Owned Fleet is defined as the rolling stock fleet owned and leased in under finance lease as at the end of the reporting period. It inclu des railcars and locomotives unless otherwise stated and excludes Engaged Fleet.

Share of Empty Run Kilometres Paid by Globaltrans is defined as the percentage of empty run kilometres paid by Globaltrans divided by the total amount of empty run kilometres incurred by the fleet operated by Globaltrans (not including relocation of rolling stock to and from maintenance, purchased rolling stock in transi tion to its first place of commercial utilisation, and rolling stock leased out or Engaged Flee) in the relevant period.

Total Empty Run Ratio is calculated as total kilometres travelled empty divided by the total kilometres travelled loaded by the fleet operated by G lobaltrans (not including the relocation of rolling stock to and from maintenance, purchased rolling stock in transition to its first place of commercial utilisation, or rolling stock leased out or Engaged Fleet) in the relevant period.

Total Fleet is defined as the total rolling stock owned and leased in under finance and operating leases as at the end of period. It includes railcars and locomotives unless otherwise stated and excludes Engaged Fleet.

Transportation Volume is a measure of freight carriage activity over a particular period measuring weight of cargo carried in million tonnes. It in cludes volumes transported by Engaged Fleet, unless otherwise stated.