

INTERIM REPORT JANUARY-JUNE 2014

Vitrolife AB (publ)

Vitrolife is an international medical device Group. The Fertility product area develops, produces and markets products for assisted reproduction. Work is also carried out to enable the use and handling of stem cells for therapeutic purposes.

Vitrolife today has approximately 240 employees and the company's products are sold in approximately 110 markets. The company is headquartered in Gothenburg, Sweden, and there are also offices in USA, Australia, France, Italy, United Kingdom, China, Japan, Hungary and Denmark. The Vitrolife share is listed on NASDAQ OMX Stockholm, Small Cap.



Strengthened income and high growth

Second quarter

- Sales growth was 9 percent in local currency. Sales amounted to SEK 129 (116) million, corresponding to an increase of 12 percent in SEK. Last year's figure included sales of STEEN Solution™ to Xvivo to the tune of SEK 3 million. Adjusted for this, the increase in sales amounted to 12 percent in local currency.
- Vitrolife launched the company's new culture media for time-lapse, G-TL™.
- Operating income (EBIT) amounted to SEK 34 (19) million, corresponding to an operating margin of 26 (16) percent.
- Net income amounted to SEK 23 (12) million, which gave earnings per share of SEK 1.16 (0.61).

First half year

- Sales growth was 10 percent in local currency. Sales amounted to SEK 249 (221) million, corresponding to an increase of 13 percent in SEK. Last year's figure included sales of STEEN Solution to Xvivo to the tune of SEK 5 million. Adjusted for this, the increase in sales amounted to 13 percent in local currency.
- Operating income (EBIT) amounted to SEK 64 (36) million, corresponding to an operating margin of 26 (16) percent.
- Net income amounted to SEK 46 (24) million, which gave earnings per share of SEK 2.28 (1.21).

The Group's Key Figures Whole year 2013 Apr – Jun Jan - Jun SEK millions 2014 2013 2014 2013 Net sales 129 453 116 249 29 Net sales growth, local currency, % 9 10 28 Gross margin, % 66 66 Operating income before depreciation and amortization (EBITDA) 38 115 80 Operating income (EBIT) 19 Operating margin, % 26 16 16 18 Net income 23 12 46 24 57 Net debt / Rolling 12 month EBITDA -0.3 0.6 -0.3 0.6 -0.1 Earnings per share, SEK, 1.16 0.61 2.28 1.21 2.84 Share price on closing day, SEK 109.50 63,00 109.50 63.00 94.25 Market cap at closing day 2 171 1 249 2 1 7 1 1 249 1869

For definitions, see page 13

Vitrolife's financial objectives

Vitrolife's Board considers that Vitrolife should have a strong capital base in order to enable continued high growth, both organically and through acquisitions. The company's net debt in relation to EBITDA should normally not exceed 3 times. Vitrolife's Board targets a profitable growth. The objective for Vitrolife's growth over a three year period is an increase in sales by an average of 20 percent per year, with an operating margin of 17 percent.

CEO's comments

Sales growth in the Asia and Pacific region continues to develop strongly and the growth during the quarter amounted to 19 percent in local currency. The growth is driven by an expanding market in countries



such as China and India. In the more mature markets of Japan and Australia, where Vitrolife has successfully taken market share in recent years, sales growth during the second quarter was in line with market growth there.

The EMEA region (Europe, Middle East and Africa) reported growth of 6 percent in local currency during the quarter. Adjusted for the discontinued sales of STEEN Solution™ to Xvivo, growth was 12 percent. Increased price competition for disposable instruments such as needles for egg retrieval and pipettes can be seen in the region at present.

In the North and South American region sales decreased by 2 percent in local currency. Adjusted for last year's discontinued distributor sales of laser equipment, growth amounted to 11 percent, which is higher than market growth in the region.

The year's biggest scientific conference in the IVF field, ESHRE, was held at the end of June and beginning of July, this time in Munich. As usual Vitrolife was represented and in addition to the traditional stall presentation and display, Vitrolife carried out a variety of activities. Vitrolife met existing and potential customers and carried out a number of research-related activities. Vitrolife also carried out product training and product demonstrations of the company's newly launched culture media for time-lapse, G-TL™.

Together with gynecologists, Vitrolife presented further clinical data at the trade fair regarding improved results, in the form of the pregnancy rates that clinics achieve by using EmbryoGlue™. There were also lectures on Vitrolife's time-lapse product Primo Vision and on the company's range of disposable plastic products for IVF,

Labware. Meetings such as ESHRE are an excellent opportunity to gain deeper knowledge and information on research and development in the field. Of course it is also a chance to get updated information on competitors and to meet potential collaboration partners.

The increased competition from generics for pharmaceutical companies selling hormones will lead to changes in the industry in the long term. Collaboration between pharmaceutical companies and medical device companies will be more common in the future. This entails both opportunities and threats. There is still great interest in time-lapse in the market and in my assessment it is likely that time-lapse will become a generally used technology. However, the market is beginning to be divided into two camps. The first group believes in time-lapse and has already bought equipment or is going to buy equipment in the coming years. The other group wants to see further scientific results for time-lapse regarding the system's clinical advantages before they are prepared to invest in the technology. Customers can also be divided into those who are interested in buying time-lapse together with the accompanying built-in incubator and those who rather want to buy a stand-alone time-lapse microscope, that is the type of product that Vitrolife offers.

We must now follow up all the contacts we made with customers during the trade fair and continue to work purposefully to give customers better results, which by extension gives us as a company better results.

Looking ahead, the market outlook is essentially unchanged and Vitrolife therefore anticipates a constantly expanding market, which in monetary terms is expected to grow by 5-10 percent per year in the foreseeable future.

I wish you a pleasant summer.

Thomas Axelsson, CEO

Second quarter 2014 (April - June)

Net sales

Vitrolife's net sales increased by 9 percent in local currency during the second quarter and amounted to SEK 129 (116) million. Sales growth in SEK amounted to 12 percent.

Sales for the EMEA region (Europe, the Middle East and Africa) increased by 6 percent in local currency in the second quarter and amounted to SEK 61 (55) million. The increase in SEK amounted to 11 percent. The previous year included sales of SEK 3 million to Xvivo of contract manufactured STEEN Solution™. Adjusted for this, growth amounted to 12 percent in local currency and 17 percent in SEK.

Sales in the North and South American region amounted to SEK 20 (21) million. Sales decreased by 2 percent in local currency, corresponding to a decrease of 2 percent in SEK. Last year included distributor sales of laser equipment to the tune of SEK 3 million. Adjusted for this, growth amounted to 11 percent in local currency and 11 percent in SEK. Sales in the Asia and Pacific region increased by 19 percent in local currency and amounted to SEK 48 (40) million. The increase amounted to 21 percent in SEK.

The media product group increased by 10 percent in local currency in the quarter and amounted to SEK 87 (77) million, corresponding to an increase of 13 percent in SEK. Other IVF products increased by 16 percent in local currency and amounted to SEK 38 (32) million, corresponding to an increase of 19 percent in SEK. The increase consisted, amongst other things, of the Primo Vision time-lapse system and aspiration needles for egg retrieval. Sales of contract manufactured STEEN Solution™ to Xvivo amounted to SEK 0 (3) million and freight revenues to SEK 4 (3) million.

Fig 1. Net sales per geographic area (rolling 12 months)

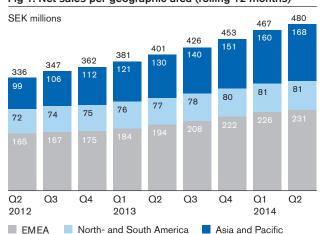


Fig 2. Sales development (per quarter)

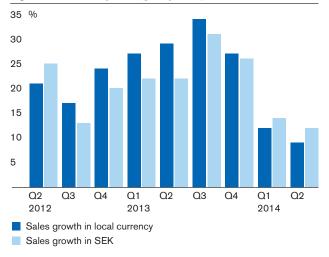
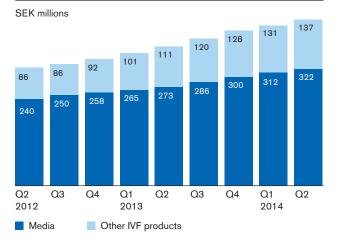


Fig 3. Net sales per product group (rolling 12 months)



Update on the lawsuits in the USA

During 2012 three lawsuits were filed against Vitrolife's American subsidiary together with Southwest Transplant Alliance and the University of Texas, in which damages were being claimed in connection with three lung transplants. As the products were sold before the distribution of Xvivo, Vitrolife will also handle these lawsuits in the future. Xvivo has the legal responsibility for products sold from October 1, 2012. Vitrolife has insurance covering damages and is represented by lawyers hired by the insurance company. Vitrolife's insurance policy contains excess, whereby Vitrolife is obliged to pay for legal costs and damages up to USD 50 thousand per lawsuit. At 30 of June 2013, Vitrolife had made provsion for a total of USD 150 thousand.

The legal proceedings have been ongoing during the quarter and these included the giving of depositions. In the assessment of the insurance company's lawyers representing Vitrolife it is uncertain when any significant progress will be made in this matter.

Income

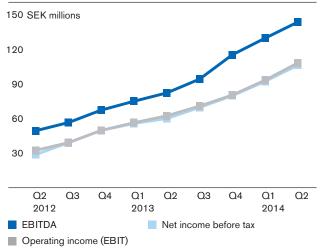
Operating income (EBIT) amounted to SEK 34 (19) million, corresponding to an operating margin of 26 (16) percent.

Gross income amounted to SEK 89 (76) million. The gross margin amounted to 69 (66) percent and was positively affected by cessation of distributor sales of laser equipment in the USA, termination of the contract manufacturing of STEEN Solution™ for Xvivo and by economies of scale.

Selling expenses amounted to 24 (25) percent of sales and the decrease consisted mainly of economies of scale. Administrative expenses amounted to 12 (13) percent of sales. R&D costs amounted to 9 (11) percent of sales. Depreciation and amortization according to plan of SEK 4 (5) million were charged against income.

Net financial items amounted to SEK -2 (-1) million. Income before tax amounted to SEK 32 (18) million. Net income amounted to SEK 23 (12) million.

Fig 4. Income (rolling 12 months)



Cash flow

The cash flow from operating activities amounted to SEK 28 (18) million. The change in working capital amounted to SEK -4 (-6) million and primarily consisted of increased accounts receivables as a consequence of increased sales. Gross investments amounted to SEK -1 (-4) million and consisted primarily of purchase of equipment. The cash flow from financing activities was SEK -24 (-15) million and consisted of dividend to the tune of SEK -20 million and the repayment of borrowings of SEK -4 million. Cash and cash equivalents at the end of the period amounted to SEK 71 (19) million.

Financing

Vitrolife's total credit facilities amounted to SEK 91 (107) million, of which SEK 31 (65) million was utilized. The credit facilities were used for the financing of business activities in the form of an overdraft in the subsidiary Vitrolife Sweden AB, corporate acquisition credit and loans for financing

of the new MEA laboratory in Denver. The equity/assets ratio was 68 (60). Net debt in relation to income for a rolling 12 months before depreciation and amortization (EBITDA) amounted to -0.3 (0.6) times.

Parent Company

Business activities focus on company-wide management and the company has no employees. Income before tax for the second quarter amounted to SEK -3 (-4) million. Cash and cash equivalents amounted to SEK 1 (1) million.

The period 2014 (January - June)

Net sales

Vitrolife's net sales increased by 10 percent in local currency during the first half year and amounted to SEK 249 (221) million. Sales growth in SEK amounted to 13 percent. Sales for the EMEA region increased by 5 percent in local currency during the period and amounted to SEK 118 (108) million. The increase in SEK amounted to 9 percent. Last year included sales of contract manufactured Steen Solution™ to Xvivo to the tune of SEK 5 million. Adjusted for this, growth amounted to 10 percent in local currency and 14 percent in SEK. Sales in the North and South American region amounted to SEK 41 (40) million. The increase amounted to 3 percent in local currency, corresponding to an increase of 4 percent in SEK. Last year included distributor sales of laser equipment to the tune of SEK 3 million. Adjusted for this, growth amounted to 12 percent in local currency and 12 percent in SEK. Sales in the Asia and Pacific region increased by 22 percent in local currency and amountted to SEK 90 (73) million. The increase in SEK amounted to 23 percent.

Income

Operating income (EBIT) amounted to SEK 64 (36) million, corresponding to an operating margin of 26 (16) percent.

Gross income amounted to SEK 170 (145) million. The gross margin amounted to 68 (66) percent. Selling expenses amounted to 23 (25) percent of sales. Administrative expenses amounted to 12 (13) percent of sales. R&D costs amounted to 9 (11) percent of sales. Depreciation and amortization of SEK 11 (10) million were charged against net income. Net financial items amounted to SEK -2 (-1) million. Income before tax amounted to SEK 61 (35) million. Net income amounted to SEK 46 (24) million.

Cash flow

The cash flow from operating activities amounted to SEK 53 (37) million. Gross investments amounted to SEK -1 (-7) million and the cash flow from financing activities was SEK -36 (-23) million. Cash and cash equivalents at the end of the period amounted to SEK 71 (19) million.

Prospects for 2014

As the standard of living rises in several developing countries, more and more people choose to wait before they have children. This trend, which has existed in the West for decades, leads to reduced fertility, which in turn drives the fertility treatment market. The same trend is now developing in new emerging countries such as China and India, where the demand for this treatment is increasing rapidly. Still only a few percent of all the couples in the world who have fertility problems are treated using IVF. Vitrolife therefore anticipates a constantly expanding market which in monetary terms is expected to grow by 5–10 percent per year in the foreseeable future.

The focus during 2014 will be on the external processes within marketing and sales, primarily in the emerging markets. The company continues to work on further refining and communicating the concept of best partner and total supplier to the customers. Work is also being done to secure that the internal processes are run in a rational and cost-effective way.

The company in brief

Business concept

Vitrolife's business concept is to develop, produce and market advanced, effective and safe products and systems for assisted reproduction.

Goal

Vitrolife's goal is to become the world-leading supplier of medical devices for assisted reproduction.

Strategies

- Have a fully comprehensive product range of effective and quality-assured fertility products.
- Have world-leading production with the highest qualitycontrol and efficiency.
- Have a global support organization covering all IVFtreatments world-wide.
- Have an organizational structure and processes to deliver growth.

Other information

Organization and personnel

During the first half year the average number of employees was 233 (229), of whom 116 (120) were women and 117 (109) were men. Of these 130 (130) people were employed in Sweden, 51 (54) in the USA and 52 (45) in

the rest of the world. The number of people employed in the Group at the end of the period was 246 (247).

Information on transactions with related parties

No transactions that have substantially affected the company's results and financial position have been carried out with related parties during the period. For information on related parties, see the Annual Report for 2013, note 30.

Dividend

It was decided at the Annual General Meeting on May 5 that the proposed dividend of SEK 1.00 per share would be paid out to the shareholders. Payment of the dividend took place on May 13.

Risk management

Vitrolife is constantly working to identify, evaluate and manage overall risks and different systems and processes. During 2010 Enterprise Risk Management (ERM) was introduced, a system which aims to ensure that identified risks are handled in a systematic way. Risk analyses are performed continually with regard to the company's normal business activities and also in connection with activities that are outside Vitrolife's regular quality system. In this way the company can have a high rate of development and at the same time be aware of both the opportunities and risks. During 2013, an audit committee was instituted.

The most important strategic and operative risks regarding Vitrolife's business and field are described in detail in the Management report, in the Annual Report for 2013. These are primarily constituted by the company's market investments, product development investments, currency risks and legal risks.

The company's management of risks is also described in the Corporate Governance Report in the same Annual Report. The same applies to the Group's management of financial risks, which are described in the Annual Report for 2013, note 25. The risks as they are described in the Annual Report for 2013 are assessed to be essentially unchanged for 2014.

Seasonal effects

Vitrolife's sales are affected relatively marginally by seasonal effects. There is often a downturn in orders before and during holiday periods. The reason that orders tail off before holiday periods is that fertility clinics minimize their stock, primarily of fertility media, as these have a relatively short shelf life, so as not to risk rejects. The third quarter has the greatest negative effect from holiday periods, as July and August are affected by holiday periods, primarily in Europe. During the first quarter sales in China are affected negatively by the Chinese New Year in January or February.

During the fourth quarter sales in December are negatively affected by the Christmas and New Year holidays. All in all, total sales are usually relatively even between the first and second half of the year.

Events after the end of the period

No other events have occurred after the end of the period that significantly affect the assessment of the financial information in this report.

Certification

The Board and the CEO certify that the half-year report gives a true and fair view fo the company's and the Group's business activities, financial position and results, and describes the essential risks and uncertainity factors that the company and the companies which are part of the Group face.

July 11, 2014 Gothenburg, Sweden

Thomas Axelsson

Carsten Browall

CEO

Chairman of the Board

Maris Hartmanis Board member

Tord Lendau Board member

Fredrik Mattsson Board member

Barbro Fridén Board member

Pia Marions Board member

Financial reports

Vitrolife's interim reports are published on the company's website, www.vitrolife.com, and are sent to shareholders who have registered that they would like to have this information.

This report has not been reviewed by the company's auditor.

During 2014 it is planned that the following reports will be submitted:

Interim report January - September: Thursday November 6

Queries should be addressed to

Thomas Axelsson, CEO, phone +46 31 721 80 01 Mikael Engblom, CFO, phone +46 31 721 80 14

Vitrolife is required to publish the information in this report in accordance with the Swedish Securities Market Act and/or the Financial Instruments Trading Act. The report was submitted for publication on Friday July 11, 2014 at 8.30 am.

This is a translation of the Swedish version of the interim report. When in doubt, the Swedish wording prevails.

Consolidated income statements

| | January – June April – June | | Whole year | | |
|---------------------------------------|-----------------------------|--------------------------|-------------------------|-------------------------|--------------------------|
| SEK thousands | 2014 | 2013 | 2014 | 2013 | 2013 |
| Net sales | 248 508 | 220 594 | 129 436 | 115 991 | 452 738 |
| Cost of goods sold | -78 535 | -75 843 | -40 387 | -39 853 | -152 183 |
| Gross income | 169 973 | 144 751 | 89 049 | 76 138 | 300 555 |
| Selling expenses | -57 327 | -55 512 | -30 545 | -28 964 | -108 110 |
| Administrative expenses | -29 365 | -29 062 | -15 173 | -15 601 | -55 891 |
| Research and development costs | -23 029 | -24 065 | -11 524 | -12 194 | -58 874 |
| Other operating revenues and expenses | 3 271 | -522 | 1 797 | -743 | 2 718 |
| Operating income | 63 523 | 35 589 | 33 604 | 18 636 | 80 398 |
| Financial income and expenses | -2 329 | -886 | -1 990 | -1 101 | -610 |
| Income after financial items Taxes | 61 194 -15 688 | 34 703 | 31 614 | 17 535 | 79 788 |
| Net Income | 45 506 | -10 413 24 290 | -8 487 23 127 | -5 253 12 282 | -23 088 56 700 |
| Net illcome | 45 500 | 24 290 | 23 121 | 12 202 | 30 700 |
| Attributable to | | | | | |
| Parent Company's shareholders | 45 189 | 23 983 | 23 01 1 | 12 108 | 56 274 |
| Non-controlling interests | 317 | 307 | 116 | 174 | 426 |
| | | | | | |
| Earnings per share, SEK | 2.28 | 1.21 | 1.16 | 0.61 | 2.84 |
| Average number of outstanding shares | 19 830 936 | 19 830 936 | 19 830 936 | 19 830 936 | 19 830 936 |
| Number of shares at closing day | 19 830 936 | 19 830 936 | 19 830 936 | 19 830 936 | 19 830 936 |

Depreciation, amortization and write-downs has reduced income for the period by SEK 10 828 thousand (10 413), of which SEK 4 300 thousand (5 338) for the second quarter.

Statement of comprehensive income

| | January | A | April – June | | |
|--|---------|--------|--------------|--------|--------|
| SEK thousands | 2014 | 2013 | 2014 | 2013 | 2013 |
| Net income | 45 506 | 24 290 | 23 127 | 12 282 | 56 700 |
| Other comprehensive income | | | | | |
| Items that may be reclassified to the income statement | | | | | |
| Cash-flow hedges, net after tax | 47 | -924 | 216 | 338 | 1 492 |
| Exchange rate differences, net after tax | 2 403 | 2 254 | 5 069 | 6 040 | -2 702 |
| Total other comprehensive income, net after tax | 2 450 | 1 330 | 5 285 | 6 378 | -1 210 |
| Total comprehensive income | 47 956 | 25 620 | 28 412 | 18 660 | 55 490 |
| Attributable to | | | | | |
| Parent Company's shareholders | 47 639 | 25 313 | 28 296 | 18 486 | 55 064 |
| Non-controlling interests | 317 | 307 | 116 | 174 | 426 |

Other key ratios, total Group

| | January - | Ap | April – June | | |
|--|-----------|--------|--------------|--------|--------|
| | 2014 | 2013 | 2014 | 2013 | 2013 |
| Gross margin. % | 68.4 | 65.6 | 68.8 | 65.6 | 66.4 |
| Operating margin before depreciation and amortization. % | 29.9 | 20.9 | 29.3 | 20.7 | 25.5 |
| Operating margin. % | 25.6 | 16.1 | 26.0 | 16.1 | 17.8 |
| Net margin. % | 18.3 | 11.0 | 17.9 | 10.6 | 12.5 |
| Equity/assets ratio. % | 67.9 | 59.8* | 67.9 | 59.8* | 65.1* |
| Shareholders' equity per share. SEK. | 17.23 | 14.40* | 17.23 | 14.40* | 15.83* |
| Return on equity. % | 24.2 | 11.0* | 24.2 | 11.0* | 19.8* |
| Cash flow from operating activities per share. SEK | 2.66 | 1.89 | 1.43 | 0.9 | 5.36 |
| Net cash (+) / Net debt (-). SEK millions | 39.7 | -46.3 | 39.7 | -46.3 | 15.1 |

 $^{^{\}star}$ Prior years' deferred tax in the U.S. have been adjusted and recorded in equity in accordance with IAS 8.

Consolidated income statements per quarter

| SEK thousands | Apr-Jun 2014 | Jan-Mar 2014 | Oct-Dec 2013 | Jul-Sep 2013 | Apr–Jun 2013 | Jan-Mar 2013 | Oct-Dec 2012 | Jul-Sep 2012 |
|---------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Continuing operations* | | | | | | | | |
| Net sales | 129 436 | 119 072 | 123 502 | 108 642 | 115 991 | 104 605 | 97 949 | 82 926 |
| Cost of goods sold | -40 387 | -38 149 | -40 144 | -36 196 | -39 853 | -35 990 | -34 489 | -27 988 |
| Gross income | 89 049 | 80 923 | 83 358 | 72 446 | 76 138 | 68 615 | 63 460 | 54 939 |
| Selling expenses | -30 545 | -26 782 | -27 820 | -24 779 | -28 964 | -26 548 | -29 231 | -22 245 |
| Administrative expenses | -15 173 | -14 192 | -15 135 | -11 693 | -15 601 | -13 461 | -11 670 | -9 256 |
| Research and development costs | -11 524 | -11 504 | -22 384 | -12 425 | -12 194 | -11 872 | -12 761 | -6 991 |
| Other operating revenues and expenses | 1 797 | 1 475 | 3 705 | -464 | -743 | 221 | 2 338 | -1 805 |
| Operating income | 33 604 | 29 920 | 21 724 | 23 086 | 18 636 | 16 955 | 12 137 | 14 640 |
| Financial income and expenses | -1 989 | -340 | 212 | 65 | -1 101 | 214 | -414 | -1 095 |
| Income after financial items | 31 614 | 29 580 | 21 936 | 23 151 | 17 535 | 17 169 | 11 723 | 13 545 |
| Discontinued operations** | | | | | | | | |
| Net sales | _ | _ | _ | _ | _ | _ | _ | 14 352 |
| Operating Income | _ | _ | _ | _ | _ | _ | _ | -1 652 |
| Income after financial items | _ | - | - | - | - | - | 303 207*** | -1 922 |
| Total group | | | | | | | | |
| Taxes | -8 487 | -7 201 | -6 552 | -6 124 | -5 253 | -5 159 | -11 988 | -3 155 |
| Net income | 23 127 | 22 379 | 15 384 | 17 027 | 12 282 | 12 010 | 302 942 | 8 468 |
| Attributable to | | | | | | | | |
| Parent Company's shareholders | 23 011 | 22 178 | 15 357 | 16 935 | 12 108 | 11 878 | 302 914 | 8 410 |
| Non-controlling interests | 116 | 201 | 27 | 92 | 174 | 132 | 28 | 58 |

 $[\]hbox{*Continuing operations comprice Fertility.}$

Key ratios per quarter, total Group

| | Apr-Jun | Jan-Mar | Oct-Dec | Jul-Sep | Apr-Jun | Jan-Mar | Oct-Dec | Jul-Sep |
|--------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| | 2014 | 2014 | 2013 | 2013 | 2013 | 2013 | 2012 | 2012 |
| Shareholders' equity per share. SEK, | 17.23 | 16.8 | 15.83* | 15.0* | 14.40* | 13.99* | 14.01 | 18.26** |
| Return on equity. %, | 24.2 | 21.8 | 19.3* | 14.4* | 11.0* | 9.1* | 9.2 | 9.4** |
| Cash flow from operating activities | | | | | | | | |
| per share. SEK | 1.43 | 1.23 | 1.91 | 1.59 | 0.90 | 0.99 | 0.95 | 0.32** |

^{*} Prior years' deferred tax in the U.S. have been adjusted and recorded in equity in accordance with IAS 8. It has not been possible to restate prior years' effects on a quarterly basis, but the error has been corrected in the opening balance of 2013. Consequently, there are no translated effects for Q3 and Q4 2012.

 $^{^{\}star\star} \, \text{Discontinued operations comprise Transplantation which was distributed to the shareholders \, October \, 1, \, 2012.$

^{***} Non-taxable gain from distribution of Xvivo Perfusion AB (Transplantation) to the shareholders.

^{**} Distribution of shares in Xvivo Perfusion AB has been moved from short-term non-interest bearing liabilities to equity.

Consolidated balance sheets

| SEK thousands | Jun 30. 2014 | Jun 30. 2013 | Dec 31. 2013 |
|---|--------------|--------------|--------------|
| ASSETS | | | |
| Goodwill | 183 789 | 182 670 | 183 275 |
| Other intangible fixed assets | 18 368 | 40 760 | 22 982 |
| Tangible fixed assets | 84 214 | 93 005 | 85 958 |
| Financial fixed assets | 5 772 | 1 161 | 5 442 |
| Inventories | 60 751 | 64 295 | 59 916 |
| Accounts receivable | 69 595 | 68 046 | 61 456 |
| Other current receivables | 11 971 | 10 804 | 12 184 |
| Liquid funds | 70 805 | 18 824 | 53 769 |
| Total assets | 505 265 | 479 565 | 484 982 |
| SHAREHOLDERS' EQUITY AND LIABILITIES | | | |
| Shareholders' equity. attributable to the Parent Company's shareholders | 341 694 | 285 484* | 313 886* |
| Non-controlling interests | 1 565 | 1 493 | 1 644 |
| Provisions | 5 025 | 1 355 | 4 277 |
| Deferred tax liabilities | 17 849 | 12 814* | 18 914* |
| Long-term interest bearing liabilities | 13 932 | 47 860 | 21 622 |
| Long-term non-interest bearing liabilities | 18 847 | 25 922 | 24 916 |
| Short-term interest bearing liabilities | 17 166 | 17 219 | 17 028 |
| Derivative instruments | 1 943 | 1 156 | 1 884 |
| Accounts payable | 11 106 | 16 788 | 15 596 |
| Other short-term non-interest bearing liabilities | 76 138 | 69 474 | 65 215 |
| Total shareholders' equity and liabilities | 505 265 | 479 565 | 484 982 |
| Pledged assets for own liabilities | 21 473 | 21 085 | 21 240 |
| Contingent liabilities | 272 | 812 | 238 |

^{*} Prior years' deferred tax in the U.S. have been adjusted and recorded in equity in accordance with IAS 8.

Consolidated changes in shareholders' equity

| Attributable to the Parent Company's shareholders | | | | | | Total share- |
|--|---------------|---------------------------|----------|-------------------|--------------------------|--------------------|
| SEK thousands | Share capital | Other capital contributed | Reserves | Retained earnings | controlling interests | holders' equity |
| Opening balance January 1, 2013 | 20 228 | 220 287 | -36 939 | 74 215 | 1 191 | 278 982 |
| Adjustment of prior years' deferred tax in the U.S., | | | | | | |
| recorded in equity according to IAS 8. | - | _ | _ | -7 070 | _ | -7 070 |
| Adjusted opening balance January 1, 2013 | 20 228 | 220 287 | -36 939 | 67 145 | 1 191 | 271 912 |
| Total comprehensive income | _ | _ | -1 210 | 56 274 | 426 | 55 490 |
| Dividend | _ | _ | _ | -11 899 | _ | -11 899 |
| Other transactions with non-controlling interests | _ | _ | _ | _ | 27 | 27 |
| Closing balance December 31, 2013 | 20 228 | 220 287 | -38 149 | 111 520 | 1 644 | 315 530 |
| Opening balance January 1, 2014 | 20 228 | 220 287 | -38 149 | 111 520 | 1 644 | 315 530 |
| Total comprehensive income | _ | _ | 2 450 | 45 189 | 317 | 47 956 |
| Dividend | _ | _ | _ | -19 831 | _ | -19 831 |
| Other transactions with non-controlling interests | _ | _ | _ | _ | -396 | -396 |
| Closing balance June 30, 2014 | 20 228 | 220 287 | -35 699 | 136 878 | 1 565 | 343 259 |

Consolidated cash flow statements

| | January – June | | A | April – June | |
|--|----------------|---------|---------|--------------|---------|
| SEK thousands | 2014 | 2013 | 2014 | 2013 | 2013 |
| Income after financial items | 61 194 | 34 703 | 31 614 | 17 535 | 79 788 |
| Adjustment for items not affecting cash flow | 9 729 | 13 094 | 3 942 | 7 315 | 37 312 |
| Tax paid | -15 866 | -7 315 | -3 395 | -1 366 | -11 993 |
| Change in inventories | -835 | -1 887 | 797 | -1 846 | 2 492 |
| Change in trade receivables | -7 926 | -12 362 | -5 373 | -8 631 | -6 860 |
| Change in trade payables | 6 533 | 11 255 | 851 | 4 844 | 5 388 |
| Cash flow from operating activities | 52 829 | 37 488 | 28 436 | 17 851 | 106 127 |
| Cash flow from investing activities | -1 417 | -6 987 | -628 | -3 653 | -14 387 |
| Cash flow from financing activities | -35 615 | -22 901 | -24 228 | -14 823 | -49 205 |
| Cash flow for the period | 15 797 | 7 600 | 3 580 | -625 | 42 535 |
| Liquid funds at beginning of period | 53 769 | 11 680 | 65 514 | 19 310 | 11 680 |
| Exchange rate difference in liquid funds | 1 239 | -456 | 1 711 | 139 | -446 |
| Liquid funds at end of period | 70 805 | 18 824 | 70 805 | 18 824 | 53 769 |

Income statement for the Parent Company

| | January | / – June | Ap | ril – June | Whole year |
|--|---------|----------|---------|------------|------------|
| SEK thousands | 2014 | 2013 | 2014 | 2013 | 2013 |
| Administrative expenses | -3 556 | -2 768 | -2 019 | -1 283 | -5 678 |
| Other operating revenues and expenses | 1 718 | 3 | -6 | -1 | -123 |
| Operating income | -1 838 | -2 765 | -2 025 | -1 284 | -5 801 |
| Write-down part in affiliated companies | _ | _ | _ | _ | -5 196 |
| Dividends from affiliated companies | 902 | _ | 902 | _ | 2 949 |
| Financial income and expenses | -1 977 | -581 | - 1 663 | -2 479 | -63 |
| Income after financial items | -2 913 | -3 346 | -2 786 | -3 763 | -8 111 |
| Year-end adjustments (received group contribution) | _ | _ | _ | _ | 6 178 |
| Taxes | 641 | 736 | 613 | 828 | -103 |
| Net income | -2 272 | -2 610 | -2 173 | -2 935 | -2 036 |

Depreciation and amortization has reduced income for the period by SEK 0 thousand (15), of which SEK 0 thousand (7) for the second quarter. From year 2013 group contribution is accounted in income statement with year-end adjustments according to new accounting principles, comparative period has also been adjusted according to new principles. Previous years group contribution have been accounted in balance sheet (shareholders'equity).

Balance sheets for the Parent Company

| SEK thousands | Jun 30. 2014 | Jun 30. 2013 | Dec 31. 2013 |
|---|--------------|--------------|--------------|
| ASSETS | | | |
| Tangible fixed assets | 12 | 25 | 12 |
| Participation in affiliated companies | 424 993 | 424 993 | 424 993 |
| Other financial tangible assets | 4 000 | _ | 4 000 |
| Other current receivables | 3 156 | 1 205 | 712 |
| Receivables from affiliated companies | 6 974 | 17 637 | 8 628 |
| Liquid funds | 1 109 | 875 | 565 |
| Total assets | 440 244 | 444 735 | 438 910 |
| | | | |
| SHAREHOLDERS' EQUITY AND LIABILITIES | | | |
| Shareholders' equity | 275 567 | 297 097 | 297 671 |
| Long-term interest-bearing liabilities | 12 415 | 17 487 | 14 756 |
| Long-term non-interest-bearing liabilities | 18 847 | 27 447 | 26 949 |
| Short-term interest-bearing liabilities | 5 977 | 6 074 | 6 224 |
| Accounts payable | 44 | 642 | 571 |
| Liabilities to affiliated companies | 116 798 | 81 948 | 81 813 |
| Other short-term non-interest-bearing liabilities | 10 596 | 14 040 | 10 926 |
| Total shareholders' equity and liabilities | 440 244 | 444 735 | 438 910 |
| | | | |
| Pledged assets for own liabilities | 3 100 | 3 100 | 3 100 |
| Contingent liabilities | - | 586 | _ |

Note 1. Accounting Principles

Accounting principles

This interim report has been prepared for the Group in accordance with the Annual Accounts Act and IAS 34, Interim Financial Reporting, and for the Parent Company in accordance with the Annual Accounts Act and recommendation RFR 2.2 of the Swedish Financial Reporting Board, Accounting for Legal Entities.

Unless otherwise stated below, the accounting principles applied to the Group and the Parent Company are consistent with the accounting principles used in the presentation of the most recent Annual Report. No new or amended accounting principles effective 2014 have had any significant impact on the Group during 2014.

Note 2. Fair value and book value of financial assets and liabilities, IFRS 13

Fair value

Fair value has been measured for all financial assets and liabilities pursuant to IFRS 13. Measurement of the Group's financial assets and liabilities is divided into the following hierarchy:

The following are classified in level 1: accounts receivable, other current receivables, cash and cash equivalents, accounts payable and other liabilities and borrowings incurring interest payments. Fair value for these financial assets and liabilities is estimated to be equal to their book value (accumulated amortized cost). Book value minus write-down constitute an approximate fair value for accounts receivable and payable. All long-term interest-bearing loans have floating rates and therefore estimated that the fair value substantially conform with the book value.

Financial assets and liabilities measured at accumulated amortized cost amounts to SEK 142 872 thousand (88 899) and SEK 73 190 thousand (146 628).

The following are classified in level 2: Derivatives for hedge accounting. Valuation of fair value for currency forward contracts is based on published forward rates in an active market.

The following are classified in level 3: Other financial assets relating to unlisted shares. Since unable to determine reliable market value, book value is used as an indicator of fair value. Other liabilities relating to conditional purchase price have been measured by future cash flows being discounted by current market rates for the duration of the liability.

The measurement of fair value for financial liabilities in level 3 has generated a cost of SEK 299 thousand (-) during the period, which is reported among financial costs.

Fair value hierarchy

| | Fair value | | | |
|-------------------------------------|------------|-------------|--------------|-------------|
| SEK thousands | levels | Jun 30.2014 | Jun 30. 2013 | Dec 31.2013 |
| Financial assets | | | | |
| Financial assets to fair value | | | | |
| through income statement | 3 | 4 000 | - | 4 000 |
| Total Financial assets | | 4 000 | - | 4 000 |
| | | | | |
| Financial liabilities | | | | |
| Financial liabilities to fair value | | | | |
| through income statement | 3 | 26 987 | - | 26 950 |
| Derivatives for hedge accounting | , 2 | 1 943 | 1 156 | 1 884 |
| Total Financial liabilities | | 28 930 | 1 156 | 28 834 |

Note 3. Acquisition of subsidiary

No acquisition of subsidiary has accurred during 2014. During 2013 Vitrolife exercised an option to acquire all the shares in HertArt, former associated company. During the fourth quarter of 2013, Vitrolife conducted write-down of Labware to the tune of SEK 9 million as a result of an assessment that parts of the previously capitalized development costs will not generate future revenues. The write-down of the intangible assets have been recorded as a R & D cost. The residual value of intangible assets for Labware was SEK 2 million at the end of 2013.

| SEK millions | 2013 |
|---|---------|
| Purchase sum per April 1, 2013 | HertArt |
| Liquid funds, acquisition 75 % | 2.4 |
| Conditional purchase price, acquisition 75 % | 1.1 |
| Previously paid, acquisition 25 % (associated company) | 2.8 |
| Total purchase price | 6.3 |
| Identified assets and liabilities per April 1, 2013 | |
| Fixed assets | 3.9 |
| Intangible fixed assets | 4.6 |
| Current assets | 0.6 |
| Operating liabilities | -4.4 |
| Total acquired assets and liabilities | 4.7 |
| Capital loss, revaluation of shares at aquisition date | 1.0 |
| Part of result from the associated company (owned 25 %) | 0.6 |
| Total | 6.3 |

Definitions

Gross margin

Net sales minus the cost of goods sold as a percentage of net sales for the period.

Operating margin before depreciation and amortization

Operating income before depreciation and amortization as a percentage of net sales for the period.

Operating margin

Operating income after depreciation and amortization as a percentage of net sales for the period.

Profit margin

Income for the period as a percentage of net sales for the period.

Return on shareholders' equity

Rolling 12 months net income as a

percentage of the average shareholders' equity for the same period.

Equity/assets ratio

Shareholders' equity and Noncontrolling interests as a percentage of total assets.

Earnings per share

Income for the period in relation to the average number of outstanding shares for the period.

Earnings per share after full dilution

Income for the period in relation to the average number of outstanding shares for the period, taking into account outstanding share warrants where the net present value of the strike price in the middle of the redemption period or the remaining redemption period is less than the average share price for the period.

Cash flow from operating activities per share

The cash flow from operating activities for the period in relation to the average number of outstanding shares for the period.

Shareholders' equity per share

Shareholders' equity in relation to the number of shares outstanding at closing day.

Net loans receivable/ Net borrowings

Cash and cash equivalents plus interest-bearing receivables minus interest-bearing liabilities.

Glossary

The following explanations are intended to help the reader to understand certain specific terms and expressions in Vitrolife's reports:

IVF, In Vitro Fertilization

Fertilization between the woman's and the man's sex cells and cultivation of embryos outside the body.

In vitro (Latin "in glass")

A process that has been taken out from a cell to take place in an artificial environment instead, for example in a test tube.

Embryo

A fertilized egg.

Blastocyst

An embryo at days 5-7 after fertilization. Cell division has gone so far that the first cell differentiation has taken place and the embryo thereby now has two different types of cells.

Vitrification

Process for converting a material to a glasslike solid state, for example through rapid freezing, in this case rapid freezing of eggs and embryos, in order to be able to carry out IVF on a later occasion.

IU

Intra-Uterine Insemination, "artificial insemination". A high concentration of active sperms is injected in order to increase the chance of pregnancy.

Stem cells

Non-specialized cells to be found in all multi-cell organisms. Have the ability to mature (differentiate) into several cell types. Are usually divided up into three groups: adult stem cells (in the fully grown individual), embryonic stem cells and stem cells from the umbilical cord. In the developing embryo stem cells give rise to all tissue in the fetus-to-be. In adult individuals stem cells constitute a repair system to replace damaged cells. As stem

cells have the potential to mature into specialized cell types, there are great hopes regarding their medical role.

Cell therapy

Describes the process when new cells are added to tissue in order to treat a disorder.

Preclinical study

Research that is done before a pharmaceutical or a treatment method is sufficiently documented to be studied in people, for example testing of substances on tissue samples and later testing on experimental animals.

Clinical study/trial

An investigation in healthy or sick people in order to study the effect of a pharmaceutical or treatment method.

Biological quality tests

Using biological systems (living cells, organs or animals) to test how well a product or input material

functions in relation to a requirement specification.

Medical devices

Comprise devices used to make a diagnosis of a disease, treat a disease and as rehabilitation.

Biotechnology

Combination of biology and technology, which primarily means using cells or components from cells (such as enzymes or DNA) in technical applications.

In vivo

Biological processes in living cells and tissue when they are in their natural place in whole organisms.

TOGETHER. ALL THE WAY

Vitrolife AB (publ) Vitrolife Sweden AB

Box 9080 SE-400 92 Gothenburg Sweden Tel +46 31 721 80 00 Fax +46 31 721 80 99

A.T.S. Srl

Via Pistrucci, 26 20137 Milano Italy Tel +39 2 541 22100 +39 347 4760 309 Fax +39 2 541 22100

Vitrolife Kft. / Cryo Management Ltd.

1117 Budapest Budafoki út 187-189 Hungary Tel +36 1 211-2041 Fax +36 1 883-8461

Vitrolife, Inc.

3601 South Inca Street Englewood , CO 80110 United States Tel +1 303 762 1933 Fax +1 303 781 5615 6835 Flanders Drive Suite 500 San Diego, CA 92121 United States Tel +1 800 995 8081 (USA) +1 858 824 0888 (Intl.)

Vitrolife K.K.

Fax +1 858 824 0891

MG Meguro Ekimae 808 2-15-19 Kami-osaki, Shinagawa-ku Tokyo 141-0021 Japan Tel: +81 3-6721-7240 Fax: +81 3-5420-1430

Vitrolife Ltd.

1 Chapel Street Warwick CV34 4HL Great Britain Tel: +44 800 032 0013 Mobil: +44 7796 603 857 Mobil: +44 7969 626 083 Fax: +44 800 032 0014

Vitrolife Pty Ltd.

Front, 107 Canterbury Road Middle Park, VIC 3206 Australia

Tel: +61 3 9696 3221 Fax: +61 3 9686 2281

Vitrolife Sweden AB Beijing Representative Office

Rm 2905-Fi 29-CITC-C 6A Jianguomenwai Avenue Chaoyang District Beijing CN-100022 China Tel + 86 10 6593 9890

Vitrolife Sweden AB Branch Office

Fax +86 10 6563 9833

ZAC Paris Rive Gauche 118 - 122 Avenue de France 75 013 Paris France Tel: +33 5 5959 2661

Tel: +33 5 5959 2661 Fax: +33 5 5959 2790

HertArt ApS

Korskildelund 6 2670 Greve Denmark

Tel: +45 3691 5170

