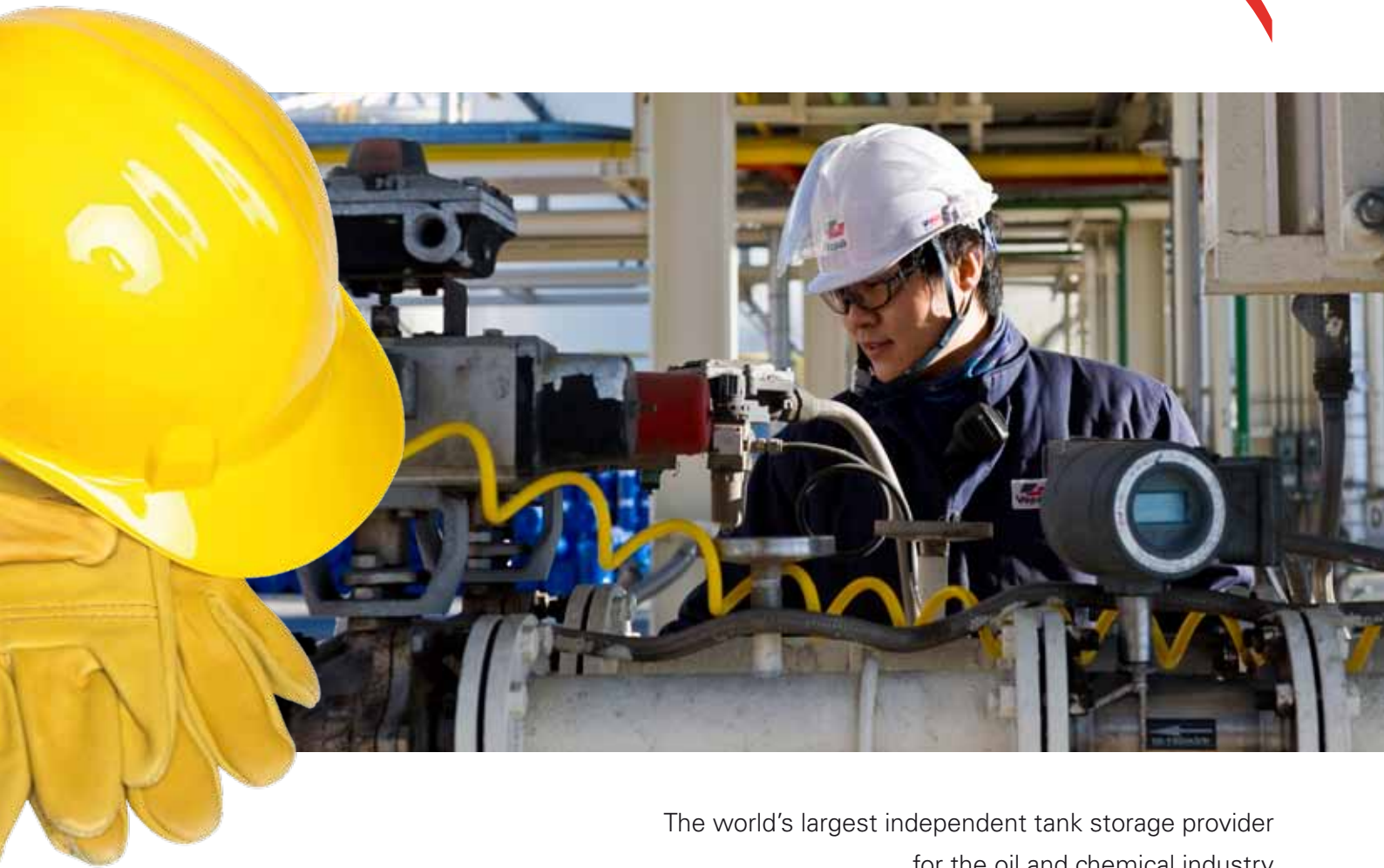


COMPANY PROFILE



The world's largest independent tank storage provider
for the oil and chemical industry
with a global network of storage and related service facilities
built over 400 years on trust and reliability
by dedicated professionals focusing on customer needs

The world's number one in bulk liquid storage

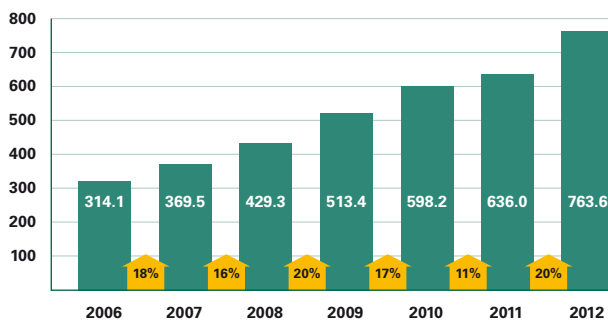
Royal Vopak is the world's largest independent tank storage service provider by capacity, specialized in storing and handling of oil products, liquid chemicals, gases, biofuels and vegetable oils. Headquartered in Rotterdam, the Netherlands, Vopak operates 85 terminals in 31 countries, with a combined storage capacity of more than 30 million cbm. Our terminals are strategically located along the major shipping routes. The majority of our customers are active in the chemical and oil business; the products we store on their behalf are used in a broad range of related industries. The nature of the business requires a long-term investment in strategic locations.

For this reason, Vopak invests in long-standing relationships with customers, business partners, governments, shareholders, other financial partners and employees. With a market capitalization of 6.8 billion euro, the company's annual turnover is EUR 1.3 billion (2012). The company is listed on the Amsterdam NYSE Euronext and is a constituent of the Amsterdam Midkap Index (AMX). Including our joint ventures, we employ an international workforce of more than 6,000 people. All projects currently under construction will add 5.2 million cbm of storage capacity in the period up to and including 2015.



EBITDA

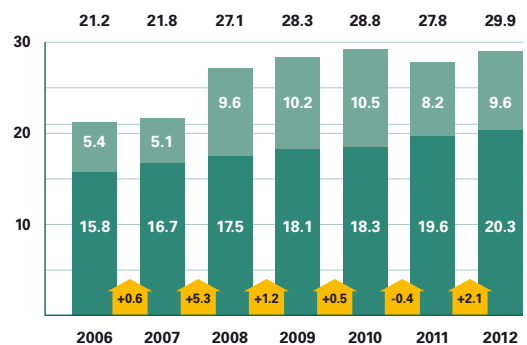
In EUR mln, excluding exceptional items



Storage capacity

In mln cbm

■ Subsidiaries ■ Joint Ventures



For the Joint Ventures 100% of the storage capacity is included

Our past, our future

Vopak's history goes back to 1616. In its earliest form, our company offered storage and related services to trading companies such as the Dutch East Indies Company. The goods that these traders were taking to the Netherlands (mainly coffee, tea and spices) had to be weighed, sorted, stored and redistributed within the Netherlands and beyond. Vopak's predecessors catered for these needs, facilitating the rapid growth of the Dutch economy.

With almost 400 years of experience in storage and transshipment, Vopak is almost genetically dedicated to safety and customer service. Total commitment to customers' success has resulted in excellent long-standing relationships with them. Operations are based on our values, principles of transparency, loyalty and commitment to people and business success. The continuing growth and the increasing scale of its activities make Vopak an attractive partner for large international and regional clients, offering them a wide range of storage and handling services worldwide.



The world of Vopak

Middle East & Africa

Pakistan
Saudi Arabia
United Arab Emirates
South Africa

Europe

Belgium
Estonia
Finland
Germany
The Netherlands
Spain
Sweden
United Kingdom

Asia

China
India
Indonesia
Japan
Korea
Malaysia
Singapore
Thailand
Vietnam

Australia



Australia

North America

Canada
USA

Latin America

Brazil
Chile
Colombia
Ecuador
Mexico
Peru
Venezuela

 Terminal(s) at hub location
 Terminal

Excellent service from dedicated professionals

The essence of Vopak's services is connecting companies with their clients, countries with products and people with success. Strategically located storage terminals and state-of-the-art technologies are an important asset, but it's Vopak's people who make the true difference. The company continuously invests in training and education of employees in all countries, improving career opportunities and dedication to the company goals. All over the world, customers can count on the talent and the service commitment of Vopak's staff.

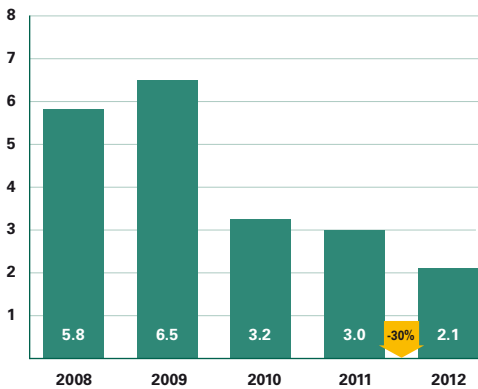
Sustainability is part of Vopak's identity

Sustainability is an integral part of Vopak's business processes and operations. Our sustainability strategy rests on four pillars: excellent people, safety & health, environmental care and responsible partner. In fulfilling our objective to do business in a sustainable manner, we apply the 3P model of people (social), planet (environmental) and profit (economic), looking to strike the perfect balance between the 3 Ps. In the 2012 Dow Jones' sustainability survey, Vopak scored 73% versus the average score from peers of 58%.

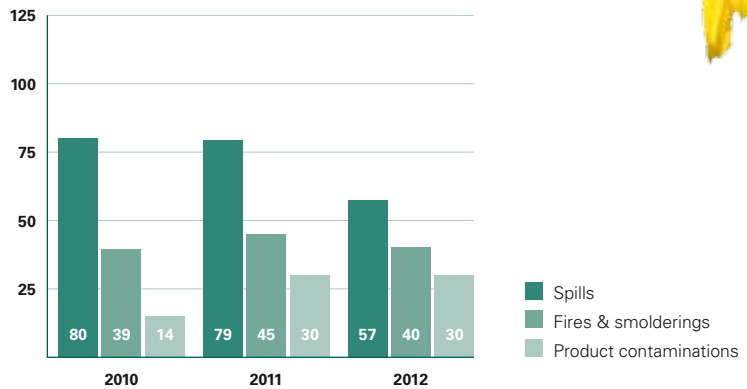


Safety own employees (total injury rate)

Total injuries per million hours worked by own employees



Process incidents



Vopak's vision and mission

A growing geographic imbalance exists, both at a regional as well as at a global level, between the areas of production and (industrial) consumption of oil and gas products, chemicals, biofuels and vegetable oils. As a result, there is a robust demand for the physical transportation and efficient and safe storage and handling of these products. The need for storage and handling services at critical locations is further intensified by new players in the market, the liberalization of previously closed economies and a demand that is increasingly becoming more specific for each country. Independent storage and handling facilities can reduce the pressure

on logistics systems and contribute towards the reliability and efficiency of regional and global supply chains.

Vopak's mission is to make a sustainable contribution to efficient logistics processes for our customers by being the leading provider of independent, optimum tank terminal infrastructure at locations that are critical to Vopak's customers in all regions of the world. To achieve our mission, we continue to invest in the further growth of our global network, in our customer service and in continuous operational improvements.



Vopak's strategy

Vopak has developed a strategy to realize its mission.

This strategy rests on three pillars:

- Growth leadership: Our ability to identify the right location for our terminals
- Operational excellence: Our ability to construct, operate and maintain our terminals to deliver our service at competitive costs
- Customer leadership: Our ability to create a sustainable relationship with our customers

“We have built our company over 400 years on trust and reliability.”

**“A global company
driven by
local entrepreneurship.”**



Royal Vopak
Westerlaan 10
3016 CK Rotterdam
P.O. Box 863
3000 AW Rotterdam
The Netherlands
Telephone: +31 (0)10 4002911
E-mail: global.communication@vopak.com



www.vopak.com