beazley

Beazley plc is the parent company of our specialist insurance business with operations in Europe, the US, Asia and Australia. Beazley is a proud participant in the Lloyd's market, one of the largest and oldest insurance markets in the world. Through the Lloyd's broker network and the market's trading licenses, we are able to access a wide range of insurance and reinsurance business from around the world. Many of the lines of business we underwrite, such as marine and energy, political risks and contingency, were pioneered at Lloyd's.

Beazley manages five Lloyd's syndicates: syndicates 2623 and 623 underwrite a broad range of insurance and reinsurance business worldwide; syndicate 3623 focuses on personal accident and sport business along with providing reinsurance to Beazley Insurance Company, Inc. in the US; 3622 is a dedicated life syndicate; and 6107, the special purpose syndicate, writes reinsurance business.

We also underwrite business directly in the US admitted market through Beazley Insurance Company, Inc., an admitted carrier licensed to write in all 50 states.

In 2009 we incorporated an Irish reinsurer, Beazley Re Limited, which reinsures a proportion of the group's business.

Further information about us is available at: www.beazley.com

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## Highlights and key performance indicators

Gross premiums written rose by 5% over the equivalent period in 2012 as rates continued to rise modestly across our portfolio.

	6 months	6 months	Full yea
	2013	2012	201:
Gross premiums written (\$m)	1,066.7	1,013.1	1,895.9
Net premiums written (\$m)	758.0	650.8	1,542.
Net earned premiums (\$m)	758.8	703.3	1,478.
Profit before income tax (\$m)	82.3	112.9	251.2
Claims ratio	52%	54%	53%
Expense ratio	37%	37%	38%
Combined ratio	89%	91%	91%
Basic earnings per share (cents)	14.3	19.8	42.4
Net assets per share (cents)	231.1	222.1	240.5
Net tangible assets per share (cents)	209.8	196.9	217.5
Basic earnings per share (pence)	9.3	12.5	26.7
Net assets per share (pence)	152.0	142.2	147.5
Net tangible assets per share (pence)	138.0	126.0	133.4
Proposed dividend per share (pence)	2.9	2.7	16.
Return on equity (annualised)	12%	18%	19%
Premium renewal rate change	1%	3%	3%
Annualised investment return	_	1.8%	2.09

## Highlights and key performance indicators continued



### Interim results statement

Our focus during the first half of the year has been on organic growth in lines of business that present attractive opportunities, while continuing to hire experienced underwriters with strong track records who can broaden our skills base.



Andrew Horton Chief executive

#### Overview

Beazley performed well during the first half of the year. Profit before tax in the first half of \$82.3m (2012: \$112.9m) was down due to reduced investment income and the impact of foreign exchange losses. This has been somewhat mitigated by a stronger underwriting performance both in terms of increased premiums and a lower combined ratio of 89% (2012: 91%). Rates rose on average in our portfolio and the better than expected economic recovery in the United States, our largest market, is an additional fillip.

Gross written premiums rose by 5% over the equivalent period in 2012. Rates continue to rise across our portfolio but these increases and our overall premium growth slowed in the second quarter. In specialty lines, our largest division accounting for 36% of group premiums, rates rose by an average of 4%. Our view is that, for many insurers of professional and management liability risks, the strain of writing underpriced business at a time of weak investment returns has produced losses; we expect rates to continue to rise modestly in these lines.

A strong influx of new non-traditional capital into global reinsurance markets is likely to slow growth in catastrophe affected short tail lines in the months ahead. During the first half of the year, our reinsurance division, our fourth largest, accounting for 16% of group premiums, saw rates reduce slightly by 1%. While reinsurance rates remain at historically high levels, we expect growth opportunities in this area to be constrained in the absence of significant losses impacting the industry's large capital surplus.

Claims activity was in line with our expectations and our loss reserves continued to perform well, enabling a prior year reserve release of \$60.8m. We maintain a conservative reserving approach with a margin in net held reserves of between 5% and 10% over our actuaries' estimate: the margin currently stands at 7.1% (31 December 2012: 6.9%).

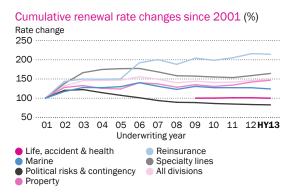
In the first half of the year we took a number of steps to improve the net profitability of our US excess and surplus lines property insurance business based on a detailed underwriting review of our portfolio. Under the leadership of Mark Bernacki, the property division has also secured substantial savings through consolidating reinsurance programmes with no loss of cover. We see significant potential for the profitable development of our property business both in the US and at Lloyd's.

Within our specialty lines division, Beazley Breach Response, our market-leading product to address the multiple challenges confronting businesses that have suffered a data breach, continues to show strong growth. In the first half of the year we launched the product in the UK, France and Italy. Expected changes in European regulations governing how companies should handle a data breach and notify affected customers should increase demand for the product still further.

Growth opportunities for our life, accident and health division have proved challenging to achieve beyond our core London account, which continues to perform well. Christian Tolle, previously head of ceded reinsurance, has succeeded Chris Branch as head of the division and will focus on the development of this business in the United States and Australia.

Regulation and regulatory change remain high on the agenda. In the first half year we saw the creation of two new authorities, the Prudential Regulation Authority (PRA) and the Financial Conduct Authority (FCA) in the UK. In the second half of 2013 we expect to learn more about the timetable for Solvency II and the interim measures that the European Insurance and Occupational Pensions Authority (EIOPA) propose in the run up to the implementation. We will also continue to work closely with the new regulatory authorities.

### Interim results statement continued



#### Growth at Lloyd's, in Europe and in the US

Our focus during the first half of the year has been on organic growth in lines of business that present attractive opportunities, while continuing to hire experienced underwriters with strong track records who can broaden our skills base. One advantage of our Lloyd's platform is that new underwriters can hit the ground running, writing business from their first days with the company, as our aviation team began to do in the final quarter of 2012. This year the team, under the leadership of David Oates, expects to write premiums of approximately \$20m.

While the Lloyd's market possesses the skills and the infrastructure to underwrite the largest and most complex risks, it is occasionally challenged to offer the capacity to compete for the largest risks with non Lloyd's insurance companies. This was the case for large scale construction risks until the formation in May of the Construction Consortium at Lloyd's. The consortium comprises syndicates managed by Beazley, Canopius, Hardy and Talbot, all organisations with long experience of writing construction risks. Through the consortium they will be able to provide capacity up to a maximum of \$166m per risk, offering an alternative to the largest non-Lloyd's insurers.

In other lines of business we have found that the experience and expertise gained by our underwriters at Lloyd's is transferable to other markets. In January, Christian Phillips, an experienced underwriter of event cancellation and other contingency risks who joined Beazley's contingency team in 2005, relocated to the US, where he will focus on risks that would not normally be seen by our contingency underwriters in London.

Continental Europe presents further opportunities, particularly for small scale professional indemnity business. The insurance needs of technology, media and consulting companies are evolving rapidly, particularly among smaller firms. Matthew Norris, one of the most experienced technology underwriters in the London market, will be joining Beazley in August to help us capture a larger share of this business.

#### Investment performance

The first half of 2013 has been an eventful one in investment markets. The year started with strong returns for most classes of risk asset and this continued until the middle of May. The last six weeks of the half were marked by significant rises in US interest rates. Whilst higher interest rates are good for our underwriting business, the rise in rates created mark to market losses in the fixed income portfolio that cancelled out the profits we had made earlier in the year. We in fact made a nil investment return in the first half of the year (2012: 1.8%). These mark to market losses will, of course, unwind and as a result, the current yield on our portfolio has risen to 2%.

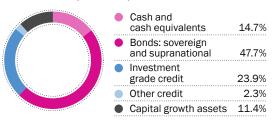
There have been no major changes to the investment portfolio over the last six months. Our strategy has been to maintain a conservative approach with the majority of investment assets (80%-90%) being held in a core portfolio of cash and sovereign and corporate bonds. The balance (10%-20%) is allocated to a portfolio of capital growth assets, which is diversified across several different strategies and managers.

The breakdown of our investment portfolio at 30 June 2013 was:

	30 June 2013	30 June 2013	31 Dec 2012	31 Dec 2012
	\$m	%	\$m	%
Cash and cash equivalents	618	14.7	636	14.7
•	010	14.7	636	14.7
Bonds: sovereign and supranational	2,000	47.7	2,111	48.8
Investment grade				
credit	1,002	23.9	1,083	25.1
Other credit	95	2.3	74	1.7
Core portfolio	3,715	88.6	3,904	90.3
Capital growth				
assets	480	11.4	418	9.7
Total	4,195	100.0	4,322	100.0

The weighted average duration of our core portfolio is 2.0 years (31 December 2012: 1.9 years) and the average rating of the investment grade credit is A+. The weighted average yield to maturity of the portfolio is 1.8% (31 December 2012: 1.0%).

#### Investments - portfolio split



#### Investment return by major asset class

Analysis of returns on major asset classes are set out below:

		30 June 2013		30 June 2012
	30 June	annualised	30 June	annualised
	2013	return	2012	return
	\$m	%	\$m	%
Core portfolio	(7.9)	(0.4)	29.9	1.7
Capital growth assets	8.2	3.7	6.2	3.0
Overall return	0.3	_	36.1	1.8

#### Capital position

Beazley's approach of active capital management has again been demonstrated through the payment of the special dividend announced alongside the 2012 results as well as by our buying back a further \$39.7m (£26.2m) of debt in the form of fixed/floating rate subordinated notes falling due in 2026, at a price of 100% of par.

The company has also renewed its syndicated banking facility which provides the ability to issue a letter of credit as regulatory capital for the 2013, 2014 and 2015 underwriting years. We believe we have sufficient capital resources to take advantage of any potential growth opportunities without retaining an excessive level.

The following table sets out the group's sources and uses of capital:

or capital.	0040407	0040 51/
	2013 HY \$m	2012 FY \$m
Sources of funds	****	****
Shareholders' funds	1,157.6	1,204.5
Tier 2 subordinated debt	115.5	166.3
Retail bond	114.0	122.3
Long-term subordinated debt	18.0	18.0
	1,405.1	1,511.1
Uses of funds	070.0	070.0
Lloyd's underwriting	876.0	876.0
Capital for US insurance company	107.7	107.7
	983.7	983.7
Surplus	421.4	527.4
Unavailable surplus*	(123.9)	(145.0)
Fixed and intangible assets	(112.2)	(122.1)
Available surplus	185.3	260.3
Unutilised banking facility	225.0	225.0
* I have lable a walk a primarily reason to profit		

<sup>\*</sup> Unavailable surplus primarily represents profits earned that have not yet been transferred from the Lloyd's syndicates.

#### Dividend

The board has declared a first interim dividend of 2.9 pence (2012: 2.7 pence), in line with our strategy of delivering 5-10% dividend growth. This will be paid on 30 August 2013 to shareholders on the register at 5.00pm on 2 August 2013.

#### Outlook

Looking forward we see an environment that continues to present profitable growth opportunities for our underwriters. Capacity is likely to continue to be abundant for catastrophe reinsurance and for other short tail risks, particularly those that are heavily affected by the availability of catastrophe reinsurance. Changes in distribution are also occurring with a number of major brokers creating facilities that will also add to competition. But this is not an unfamiliar pattern and the spread and balance of our portfolio continue to insulate us to some extent from such pressures. We will maintain underwriting discipline in those lines that are becoming more competitive while continuing to identify and exploit growth opportunities in other areas.

We expect US interest rates have further to rise and whilst this will suppress our investment return when it happens it will ultimately benefit our business as we will enjoy higher investment yields. In the short term, the increases that have already occurred mean we should earn an increased yield (an annualised 2%) in the second half of 2013.

#### Andrew Horton

Chief executive

23 July 2013

## 27 years of profitable growth

Beazley's vision is to become, and be recognised as, the highest performing specialist insurer. Beazley began life in 1986. Since then, we have grown steadily in terms of the risks we cover, the clients we serve and our geographic reach, and today Beazley is a mature insurance business with a well diversified portfolio. We have weathered some of the toughest times the Lloyd's market has seen in more than three centuries, and our underwriting operations have an unbroken record of profitability.

### **►**Flotation 2002.....

2002

\$675.6m

Managed gross premiums

£150m to set up Beazley Group plc

2003

\$1.148.7m Managed gross premiums

\$574.3m

Group share

D&O healthcare, energy, cargo and specie

SARS outbreak in Asia \$3.5bn

\$1,374.9m

\$736.2m

Group share

Construction & engineering account started

2005

\$1,485.1m Managed gross premiums

\$1,015.6m

Group share Beazley MGA started in US

Beazley acquires Omaha Insurance Company, Inc.

US hurricanes Katrina

2006

\$1,762.0m Managed gross premiums

\$1,371.0m

Group share

Beazley takes full ownership of APUA and renames it Beazley Limited

Expansion of construction & engineering team into Singapore

Beazley opens new office in Paris

2.211

Capacity: £14.8bn Syndicates: 65

\$1,919.6m Managed gross premiums

\$1,561.0m

Group share

### Trading began 1986

1986

\$13.4m

Managed gross premiums

Lloyd's active members: 28,242

Capacity: £8.3bn

Syndicates: 370

Begin trading at the 'old'

1958 Lloyd's building in 1985 Beazley, Furlonge & Hiscox established and

Specialty lines and treaty accounts started

takes over managing syndicate: 623

1987 \$22.1m

Managed gross premiums **UK windstorms** 

1988

\$24.7m

Managed gross premiums

1989

\$24.1m

Managed gross premiums

1990 \$29.5m Managed gross premiums

Furonean storms

1991

\$42.5m

Managed gross premiums

Lloyd's active members: 26,539 Capacity: £11.1bn

Syndicates: 354

1992

\$58.8m

Managed gross premiums Commercial property

account started

US hurricane Andrew \$17bn 1993

\$101.4m Managed gross premiums

Total Beazley syndicates' capacity

UK Bishopsgate

1994

\$107.6m Managed gross premiums

Corporate capital introduced to Lloyd's

US Northridge

earthquake \$12.5bn

Interim report 2013

2008

\$1,984.9m

1,620.0m

Political risks & contingency group formed as new division

Acquisition of Momentum Underwriting Management

Accident & life formed as a new division

US hurricane Ike \$20bn

2009

\$2,121.7m

\$1,751.3m Group share

Raised £150m through rights issue to develop our business at Lloyd's and in the US

Acquisition of First State Management Group, Inc., a US underwriting manager focusing on surplus lines commercial property business

Beazley plc becomes the new holding company for the group, incorporated in Jersey and tax resident in Ireland

2010

\$2,108.5m

\$1,741.6m Group share

Andrew Beazley, co-founder of Beazley Group and chief executive until September 2008, dies at the age of 57

Beazley changes functional and presentational currency to US dollars

Special purpose syndicate 6107 formed to grow reinsurance business

Chile and NZ earthquakes \$5-\$8bn

Deepwater Horizon explosion triggers biggest oil spill in history

\$2,079.2m

\$1,712.5m Group share

Expansion of Australian accident and health business through acquisition of two MGAs

Launch of the Andrew Beazley Broker Academy

Nick Furlonge, co-founder, retires as an executive member but becomes a non-executive of Beazley Furlonge Limited

Beazley remains profitable in worst year ever for insured natural catastrophe losses

Tohoku earthquake in Japan \$35bn

Floods in Thailand \$10-\$20bn

NZ earthquake \$12bn

\$2,278.0m

\$1,895.9m Group share

Expansion into aviation and kidnap & ransom markets

Reinsurance division broadens access to South East Asia, China and South Korea business with local presence in Singapore

Political risk & contingency expand into French market

Superstorm Sandy \$20-25bn

1995 \$135.2m

Managed gross premiums

Lloyd's Reconstruction and Renewal introduced Lloyd's active members:

Capacity: £10.0bn

Syndicates: 167

1996

\$124.2m

1997 \$128.4m

Managed gross premiums

Beazley Dedicated established

APUA, based in Hong Kong, forms a strategic partnership with Beazley Furlonge

Lloyd's Reconstruction and Renewal concluded

1998

\$168.8m

Managed gross premiums

Recall, contingency and political risks accounts started

\$217.1m

Managed gross premiums

Marine account started

European storms \$12bn 2000

\$256.1m

\$431.6m

Managed gross premiums

Management buyout of minority shareholders

FPI and UK PI accounts started

Lloyd's active

members: 3,746

Capacity: £11.3bn

Syndicates: 122

US 9/11 terrorist attack \$20.3bn

Beazley Interim report 2013

## Performance by division

Strong underwriting performance, with increased premiums and a combined ratio of 89%.







Life, accident & health



► Marine





Christian Tolle Head of life, accident & health



Clive Washbourn Head of marine



Adrian Lewers Head of political risks & contingency

Combined ratio (%)				
120				
100				l
80				
60	76		49 60	
40			60	
20				
0		l		
<b>HY2013</b> HY2012				
<ul> <li>Claims ratio</li> <li>Expense ratio</li> </ul>				

		HY 2012
	\$m	\$m
Gross premiums written	56.4	49.7
Net premiums written	39.0	45.3
Segment result	(7.1)	(3.1)
Claims ratio	76%	60%
Expense ratio	41%	49%
Combined ratio	117%	109%
Rate change	(1%)	(1%)

Combined ratio (%)				
120				
100				
80		······		I
60	20		33	
40	36 <b>43</b>		47	
20				
0	W004		1)/004	l
HY2013 HY2012				
<ul><li>Claims ratio</li><li>Expense ratio</li></ul>				

	HY 2013 \$m	HY 2012 \$m
Gross premiums written	197.1	184.6
Net premiums written	165.2	156.8
Segment result	27.2	32.5
Claims ratio	43%	47%
Expense ratio	36%	33%
Combined ratio	79%	80%
Rate change	(2%)	_

Combined ratio (%)			
120			
100			
80			
60			
4043			
2033	37 22		
0			
<b>HY2013</b> HY2012			
<ul><li>Claims ratio</li><li>Expense ratio</li></ul>			

HY 2013 HY 2012 \$m Gross premiums written 63.3 71.9 58.2 46.0 Net premiums written Segment result 11.6 22.9 Claims ratio 33% 22% Expense ratio 43% 37% 76% 59% Combined ratio Rate change (1%)(1%)



Neil Maidment Chief underwriting officer







#### Property



Mark Bernacki Head of property

Combined ratio (%) 120 100 80 40 20 HY2013 HY2012

HY 2013 HY 2012

Claims ratioExpense ratio

	H1 2013	HT 2012
	\$m	\$m
Gross premiums written	199.0	201.5
Net premiums written	130.1	98.7
Segment result	16.3	8.5
Claims ratio	52%	50%
Expense ratio	39%	51%
Combined ratio	91%	101%
Rate change	3%	7%

#### Reinsurance



Patrick Hartigan Head of reinsurance

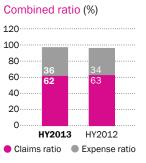
Combined ratio (%)
120
100
80
6032
40 51
2024
0
<b>HY2013</b> HY2012
<ul><li>Claims ratio</li><li>Expense ratio</li></ul>

		HY 2012
	\$m	\$m
Gross premiums written	170.3	139.8
Net premiums written	121.1	96.7
Segment result	32.2	14.4
Claims ratio	24%	51%
Expense ratio	30%	32%
Combined ratio	54%	83%
Rate change	(1%)	5%

### Specialty lines



Adrian Cox Head of specialty lines



	HY 2013	HY 2012
	\$m	\$m
Gross premiums written	380.6	365.6
Net premiums written	256.6	195.1
Segment result	8.1	35.2
Claims ratio	62%	63%
Expense ratio	36%	34%
Combined ratio	98%	97%
Rate change	4%	3%

# Condensed consolidated statement of profit or loss for the six months ended 30 June 2013

		Unaudited	Unaudited	
		6 months ended	6 months ended	Audited Year to
		30 June	30 June	31 December
	Note	2013 \$m	2012 \$m	2012 \$m
Gross premiums written	2	1,066.7	1,013.1	1,895.9
Written premiums ceded to reinsurers	_	(308.7)	(362.3)	(353.2)
Net premiums written	2	758.0	650.8	1,542.7
	_		000.0	_,- :_::
Change in gross provision for unearned premiums		(143.6)	(144.9)	(82.5)
Reinsurer's share of change in the provision for unearned premiums		144.4	197.4	18.3
Change in net provision for unearned premiums		0.8	52.5	(64.2)
				(- /
Net earned premiums	2	758.8	703.3	1,478.5
				, -
Net investment income	3	0.3	36.1	82.6
Other income	4	14.4	11.1	24.7
		14.7	47.2	107.3
Revenue	2	773.5	750.5	1,585.8
				,
Insurance claims		474.7	469.5	902.8
Insurance claims recovered from reinsurers		(78.6)	(92.3)	(124.4)
Net insurance claims	2,10	396.1	377.2	778.4
	•			
Expenses for the acquisition of insurance contracts		208.5	190.7	408.5
Administrative expenses		71.7	74.5	155.0
Foreign exchange loss/(gain)	2	8.8	(2.6)	(11.0)
Operating expenses		289.0	262.6	552.5
Expenses	2	685.1	639.8	1,330.9
Share of loss in associate	2	(0.1)	(0.3)	(0.5)
Results of operating activities		88.3	110.4	254.4
Finance costs	5	(6.0)	2.5	(3.2)
Profit before income tax		82.3	112.9	251.2
Income tax expense	8	(10.2)	(12.8)	(36.6)
Profit after income tax – all attributable to the owners of the parent		72.1	100.1	214.6
Earnings per share (cents per share):				
Basic	6	14.3	19.8	42.4
Diluted	6	14.0	18.7	41.3
Earnings per share (pence per share):				
Basic	6	9.3	12.5	26.7
Diluted	6	9.1	11.8	26.0

# Condensed consolidated statement of comprehensive income for the six months ended 30 June 2013

72.1 - (1.8) (1.8)	100.1 - 0.4 0.4	\$m 214.6 (1.8) 2.3 0.5
-	-	214.6 (1.8)
72.1 -	100.1	214.6
'2.1 -	100.1	214.6
72.1	100.1	
72.1	100.1	
72.1	100.1	
		\$m
\$m	\$m	
2013	2012	(restated)*
		31 December 2012
dited	Unaudited	Audited Year to
ŀ	ns to June 1013	ons to 6 months to June 30 June 2013 2012

## Condensed consolidated statement of changes in equity

for the six months ended 30 June 2013

			Foreign			
	Share	Share	currency translation	Other	Retained	
	capital	premium	reserve	reserves	earnings (restated)*	Total
	\$m	\$m	\$m	\$m	\$m	\$m
Balance as at 1 January 2012	42.8	1.1	(88.5)	(50.1)	1,160.3	1,065.6
Total comprehensive income recognised	-	_	0.4	-	100.1	100.5
Dividends paid	-	_	-	_	(43.3)	(43.3)
Issue of shares	0.1	0.1	-	_	-	0.2
Equity settled share-based payments	-	-	-	5.1	-	5.1
Acquisition of own shares held in trust	-	-	-	(4.3)	-	(4.3)
Cancellation of treasury shares	(1.4)	_	-	30.1	(28.7)	_
Balance as at 30 June 2012	41.5	1.2	(88.1)	(19.2)	1,188.4	1,123.8
Total comprehensive income recognised	_	_	1.9	_	112.7	114.6
Dividends paid	_	_	_	_	(21.8)	(21.8)
Issue of shares	0.1	1.5	-	(0.2)	-	1.4
Equity settled share-based payments	-	-	-	7.3	-	7.3
Acquisition of own shares held in trust	_	_	_	(20.8)	_	(20.8)
Reclassification of reserves	-	9.3	-	(9.7)	0.4	_
Balance as at 31 December 2012	41.6	12.0	(86.2)	(42.6)	1,279.7	1,204.5
Total comprehensive income recognised	_	_	(1.8)	_	72.1	70.3
Dividends paid	_	_	_	_	(107.3)	(107.3)
Equity settled share-based payments	_	_	_	7.5	_	7.5
Acquisition of own shares held in trust	_	_	_	(17.7)	_	(17.7)
Transfer of shares to employees	<u>-</u>	_	_	2.9	(2.6)	0.3
Balance as at 30 June 2013	41.6	12.0	(88.0)	(49.9)	1,241.9	1,157.6

<sup>\*</sup> The restatement is in respect of the changes to IAS19. For further information see note 1.

## Condensed consolidated statement of financial position

	Note	Unaudited 30 June 2013 \$m	Unaudited 30 June 2012 (restated)* \$m	Audited 31 December 2012 (restated)* \$m
Assets				
Intangible assets and goodwill		106.7	127.6	115.1
Plant and equipment		5.5	7.4	7.0
Investments in associates		9.9	10.2	10.0
Deferred acquisition costs		214.8	172.5	185.0
Deferred tax asset		10.4	11.4	11.0
Retirement benefit asset*		0.9	0.9	-
Current income tax asset		_	-	1.2
Reinsurance assets		1,335.6	1,411.4	1,187.3
Financial assets at fair value	9	3,577.4	3,420.8	3,685.4
Insurance receivables		635.7	553.0	578.0
Other receivables		26.9	37.4	32.4
Cash and cash equivalents		617.9	596.5	636.5
Total assets		6,541.7	6,349.1	6,448.9
Equity				
Share capital		41.6	41.5	41.6
Share premium		12.0	1.2	12.0
Foreign currency translation reserve		(88.0)	(88.1)	(86.2)
Other reserves		(49.9)	(19.2)	(42.6)
Retained earnings*		1,241.9	1,188.4	1,279.7
Total equity		1,157.6	1,123.8	1,204.5
Liabilities				
Insurance liabilities	10	4,639.4	4,493.3	4,483.8
Financial liabilities	9	252.3	217.6	315.0
Other payables		419.1	431.7	360.9
Deferred tax liabilities		59.1	77.3	84.0
Retirement benefit liability*		_	-	0.7
Current income tax liabilities		14.2	5.4	
Total liabilities		5,384.1	5,225.3	5,244.4
Total equity and liabilities		6,541.7	6,349.1	6,448.9

st The restatement is in respect of the changes to IAS19. For further information see note 1.

 $D\,A\,Horton$ 

 $Chief\ executive$ 

 ${
m M}$  L Bride

Finance director

 $23\, \mathcal{J}uly\ 2013$ 

## Condensed consolidated statement of cash flows

for the six months ended 30 June 2013

	Unaudited 6 months ended 30 June 2013 \$m	Unaudited 6 months ended 30 June 2012 \$m	Audited Year to 31 December 2012 \$m
Cash flow from operating activities			
Profit before income tax	82.3	112.9	251.2
Adjustments for:			
Amortisation of intangibles	7.9	7.0	15.0
Equity settled share based compensation	7.5	5.1	12.4
Net fair value loss/(gain) on financial investments	28.7	(7.5)	(17.3)
Share of loss on associate	0.1	0.3	0.5
Depreciation of plant and equipment	1.3	1.2	2.9
Impairment of reinsurance assets (written back)/recognised	(0.2)	1.3	2.3
Increase in insurance and other liabilities	193.5	226.1	157.4
Increase in insurance, reinsurance and other receivables	(200.3)	(224.6)	(21.5)
Increase in deferred acquisition costs	(29.8)	(12.8)	(25.3)
Interest and dividend income	(34.5)	(33.7)	(77.0)
Interest expense	8.1	7.7	16.1
Profit on debt buy back	(2.1)	(10.2)	(12.9)
Income tax paid	(19.1)	(0.5)	(22.7)
Net cash from operating activities	43.4	72.3	281.1
Cash flow from investing activities  Purchase of plant and equipment  Expenditure on software development	(0.1)	(1.5) (3.3)	(2.6) (5.8)
Purchase of investments	(2,250.1)	(2,159.1)	(4,579.0)
Proceeds from sale of investments	2,329.3	2,103.0	4,267.7
Investment in associate	2,323.3	(1.6)	(1.6)
Interest and dividends received	34.5	33.7	77.0
Net cash from/(used in) investing activities	110.6	(28.8)	(244.3)
Cash flow from financing activities	110.0	(20.0)	(244.0)
Proceeds from issue of shares	_	0.2	1.6
Acquisition of own shares in trust	(17.7)	(4.3)	(25.1)
Proceeds from issue of debt	_	-	121.0
Repayment of borrowings	(39.5)	(41.9)	(66.7)
Interest paid	(8.1)	(7.7)	(14.3)
Dividends paid	(107.3)	(43.3)	(65.1)
Net cash used in financing activities	(172.6)	(97.0)	(48.6)
Net decrease in cash and cash equivalents	(18.6)	(53.5)	(11.8)
Cash and cash equivalents at beginning of period	636.5	650.1	650.1
Effect of exchange rate changes on cash and cash equivalents	<u> </u>	(0.1)	(1.8)
Cash and cash equivalents at end of period	617.9	596.5	636.5

### Notes to the financial statements

for the six months ended 30 June 2013

#### 1 Statement of accounting policies

Beazley plc is a group incorporated in Jersey and domiciled in Ireland. The condensed consolidated interim financial statements of the group for the six months ended 30 June 2013 comprise the parent company and its subsidiaries and the group's interest in associates.

The condensed consolidated financial statements have been prepared and approved by the directors in accordance with IAS 34 Interim Financial Reporting as adopted by the EU ('Adopted IFRS').

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgements made by management in applying the group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the group's 2012 annual report.

Except as described below, the accounting policies applied in these condensed consolidated interim financial statements are the same as those applied in the group's consolidated financial statements as at and for the year ended 31 December 2012. Any changes in accounting policies are also expected to be reflected in the group's consolidated financial statements as at and for the year ending 31 December 2013.

The group has adopted the following new standards and amendments to standards with a date of initial application of 1 January 2013:

- IFRS 7 Amendment: Offsetting financial assets and financial liabilities
- IFRS 13 Fair value measurement
- IAS 1 Amendment: Presentation of items of other comprehensive income
- · IAS 19 Amendment: Employee benefits.

IFRS 13 establishes a single framework for measuring fair value and making disclosures about fair value measurements, when such measurements are required or permitted by other IFRSs. In particular, it unifies the definition of fair value as the price at which an orderly transaction to sell an asset or to transfer a liability would take place between market participants at the measurement date. It also replaces and expands the disclosure requirements about fair value measurements in other IFRSs. Some of these disclosures are specifically required in interim financial statements for financial instruments. In accordance with the transitional provisions of IFRS 13, the group has applied the new fair value measurement guidance prospectively. Notwithstanding the above, the change had no significant impact on the measurements of the group's assets and liabilities. However, additional disclosures have been made in these condensed consolidated financial statements.

As a result of the amendments to IAS 1, the group has modified the presentation of items of other comprehensive income in its condensed consolidated statement of comprehensive income, to present separately items that would be reclassified to profit and loss in the future from those that would never be. Comparative information has also been re-presented accordingly. The adoption of the amendment to IAS1 has no impact on the recognised assets, liabilities and comprehensive income of the group.

IAS 19 was amended effective 1 January 2013, the applicable impact being that actuarial gains and losses that have previously not been recognised in accordance with the 'corridor method' permitted in the old standard must be reflected in financial statements for both the current and prior reporting periods. The impact of this change is a restatement of the pension asset, in respect of the defined benefit pension scheme, in the statement of financial position with a corresponding restatement in the statement of comprehensive income and statement of changes in equity to the value of \$7.2m as at 31 December 2012 and \$5.4m as at 30 June 2012.

Under the amended IAS 19, the group also determines the net interest expense/(income) for the period on the net defined benefit liability/(asset) by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the net defined benefit liability/(asset) at the beginning of the annual period, taking into account any changes in the net defined benefit liability/(asset) during the period as a result of contributions and benefit payments. Consequently, the net interest on the defined liability/(asset) now comprises:

- interest cost on the defined benefit obligation;
- · interest income on plan assets; and
- · interest on the effect of the asset ceiling.

### 1 Statement of accounting policies continued

Previously, the group determined interest income on plan assets based on their long-term rate of expected return.

The financial information included in this document does not comprise statutory financial statements within the meaning of Companies (Jersey) Law 1991. The comparative figures for the financial year ended 31 December 2012 are those for the group and are not the company's statutory financial statements for that financial year. Those financial statements have been reported on by the company's auditors and delivered to the Jersey Financial Services Commission. The report of the auditors was unqualified.

#### 2 Segmental analysis

Segment information is presented in respect of reportable segments. This is based on the group's management and internal reporting structures and represents the level at which financial information is reported to the Board, being the chief operating decision maker as defined in IFRS 8.

Finance costs and taxation have not been allocated to operating segments as these items are determined by group level factors and do not relate to operating performance.

	30 June 2013						
	Life, accident & health \$m	Marine \$m	Political risks & contingency \$m	Property \$m	Reinsurance \$m	Specialty lines \$m	Total \$m
Gross premiums written	56.4	197.1	63.3	199.0	170.3	380.6	1,066.7
Net premiums written	39.0	165.2	46.0	130.1	121.1	256.6	758.0
Net earned premiums	45.4	131.5	46.3	150.2	70.8	314.6	758.8
Net investment income	-	_	_	_	_	0.3	0.3
Other income	1.0	1.5	0.9	4.9	0.6	5.5	14.4
Revenue	46.4	133.0	47.2	155.1	71.4	320.4	773.5
Net insurance claims	34.2	57.2	15.6	77.8	17.3	194.0	396.1
Expenses for the acquisition of insurance contracts	12.9	35.1	11.9	48.8	13.9	85.9	208.5
Administrative expenses	5.9	11.9	7.8	10.5	7.0	28.6	71.7
Foreign exchange loss	0.5	1.6	0.5	1.7	1.0	3.5	8.8
Expenses	53.5	105.8	35.8	138.8	39.2	312.0	685.1
Share of loss in associate	_	0.2		_	_	(0.3)	(0.1)
Segment result	<b>(7.1)</b>	27.2	11.6	16.3	32.2	8.1	88.3
Finance costs					1		(6.0)
Profit before income tax							82.3
Income tax expense					1	1	(10.2)
Profit after income tax							72.1
Claims ratio	76%	43%	33%	52%	24%	62%	52%
Expense ratio	41%	36%	43%	39%	30%	36%	37%
Combined ratio	117%	79%	76%	91%	54%	98%	89%
Segment assets and liabilities							
Segment assets	224.6	1,072.6	778.6	1,013.3	382.2	3,070.4	6,541.7
Segment liabilities	(181.0)	(725.9)		(890.0)		(2,653.7)	(5,384.1)
Net assets	43.6	346.7	151.2	123.3	76.1	416.7	1,157.6

### 2 Segmental analysis continued

				30 June 201	2		
	Life, accident		Political risks &			Specialty	
	& health	Marine	contingency		Reinsurance	lines	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Gross premiums written	49.7	184.6	71.9	201.5	139.8	365.6	1,013.1
Net premiums written	45.3	156.8	58.2	98.7	96.7	195.1	650.8
Net earned premiums	43.7	135.9	49.8	130.2	59.6	284.1	703.3
Net investment income	0.5	3.5	1.9	4.8	3.9	21.5	36.1
Other income	_	1.2	0.6	4.7	0.2	4.4	11.1
Revenue	44.2	140.6	52.3	139.7	63.7	310.0	750.5
Net insurance claims	26.3	63.8	11.1	65.7	30.3	180.0	377.2
Expenses for the acquisition of insurance contracts	10.1	34.6	11.5	54.2	13.3	67.0	190.7
Administrative expenses	11.1	10.2	7.0	11.8	6.0	28.4	74.5
Foreign exchange gain	(0.2)	(0.5)	(0.2)	(0.5)	(0.3)	(0.9)	(2.6)
Expenses	47.3	108.1	29.4	131.2	49.3	274.5	639.8
Share of loss in associate	_	_	-	_	_	(0.3)	(0.3)
Segment result	(3.1)	32.5	22.9	8.5	14.4	35.2	110.4
Finance costs							2.5
Profit before income tax							112.9
Income tax expense							(12.8)
Profit after income tax							100.1
Claims ratio	60%	47%	22%	50%	51%	63%	54%
Expense ratio	49%	33%	37%	51%	32%	34%	37%
Combined ratio	109%	80%	59%	101%	83%	97%	91%
Segment assets and liabilities							
Segment assets	210.4	1,017.2	755.3	987.1	374.7	3,004.4	6,349.1
Segment liabilities	(158.9)	(689.0)	(619.8)	(879.4)	(324.1)	(2,554.1)	(5,225.3)
Net assets	51.5	328.2	135.5	107.7	50.6	450.3	1,123.8

### 2 Segmental analysis continued

	31 December 2012						
	Life, accident & health \$m	Marine \$m	Political risks & contingency \$m	Property \$m	Reinsurance \$m	Specialty lines \$m	Total \$m
Gross premiums written	94.4	311.2	116.6	376.7	188.6	808.4	1,895.9
Net premiums written	75.3	283.1	102.3	275.7	146.7	659.6	1,542.7
Net earned premiums	80.3	279.6	98.1	266.4	139.0	615.1	1,478.5
Net investment income	1.1	8.0	4.4	11.1	8.9	49.1	82.6
Other income	1.1	3.1	1.9	10.2	0.4	8.0	24.7
Revenue	82.5	290.7	104.4	287.7	148.3	672.2	1,585.8
Net insurance claims	46.4	116.9	11.7	140.4	87.3	375.7	778.4
Expenses for the acquisition of insurance contracts	20.8	71.6	25.6	103.0	27.5	160.0	408.5
Administrative expenses	18.6	20.7	14.1	24.4	12.7	64.5	155.0
Foreign exchange gain	(0.6)	(1.9)	(0.7)	(2.1)	(1.1)	(4.6)	(11.0)
Expenses	85.2	207.3	50.7	265.7	126.4	595.6	1,330.9
Share of loss in associate	_	-	(0.2)	-	_	(0.3)	(0.5)
Segments result	(2.7)	83.4	53.5	22.0	21.9	76.3	254.4
Finance costs							(3.2)
Profit before income tax							251.2
Income tax expense							(36.6)
Profit after income tax							214.6
Claims ratio	58%	42%	12%	53%	63%	61%	53%
Expense ratio	49%	33%	40%	48%	29%	37%	38%
Combined ratio	107%	75%	52%	101%	92%	98%	91%
Segment assets and liabilities							
Segment assets	214.6	1,046.6	767.2	1,002.4	377.9	3,040.2	6,448.9
Segment liabilities	(166.0)	(685.9)	(609.7)	(882.3)	(323.8)	(2,576.7)	(5,244.4)
Net assets	48.6	360.7	157.5	120.1	54.1	463.5	1,204.5

for the six months ended 30 June 2013

#### 3 Net investment income

	6 months	6 months	
	ended	ended	Year to
	30 June	30 June	31 December
	2013	2012	2012
	\$m	\$m	\$m
Interest and dividends on financial investments at fair value through profit or loss	34.5	33.7	77.0
Realised losses on financial investments at fair value through profit or loss	(2.6)	(8.8)	(10.8)
Net unrealised fair value (loss)/gain on financial investments at fair value through			
profit or loss	(26.1)	16.3	28.1
Investment income from financial investments	5.8	41.2	94.3
Fair value gain on derivative financial instruments	_	0.2	0.1
Investment income	5.8	41.4	94.4
Investment management expenses	(5.5)	(5.3)	(11.8)
	0.3	36.1	82.6

#### 4 Other income

Commission income         30 June 2013 2012 \$m         30 June 2012 2012 \$m         \$m	24.7
2013         2012           \$m         \$m           Commission income         9.9         8.5	1.9
2013 2012 \$m \$m\$	5.8
2013 2012	17.0
	\$m
	31 December 2012
6 months 6 months ended ended	Year to

#### 5 Finance costs

	6 months	6 months	
	ended	ended	Year to
	30 June	30 June	31 December
	2013	2012	2012
	\$m	\$m	\$m_
Interest expense	8.1	6.9	16.1
Profit on debt buy back	(2.1)	(10.2)	(12.9)
Other finance costs	-	0.8	
	6.0	(2.5)	3.2

During the period Beazley bought back a total nominal amount of \$39.7m (30 June 2012: \$46.9m; 31 December 2012: \$77.1m) of debt at a market value of \$37.6m (30 June 2012: \$36.7m; 31 December 2012: \$64.2m) in the form of fixed/floating rate subordinated notes falling due in 2026. A profit of \$2.1m (30 June 2012: \$10.2m; 31 December 2012: \$12.9m) was realised on the difference between the carrying value and the nominal amount of the debt bought back.

#### 6 Earnings per share

	6 months ended 30 June	6 months ended 30 June	Year to 31 December
	2013	2012	2012
Basic (cents)	14.3	19.8	42.4
Diluted (cents)	14.0	18.7	41.3
Basic (pence)	9.3	12.5	26.7
Diluted (pence)	9.1	11.8	26.0

Basic earnings per share are calculated by dividing profit after income tax of \$72.1m (30 June 2012: \$100.1m; 31 December 2012: \$214.6m) by the weighted average number shares in issue during the six months of 503.1m (30 June 2012: 506.4m; 31 December 2012: 506.4m). The shares held in the Employee Share Options Plan (ESOP) of 17.8m (30 June 2012: 12.4m; 31 December 2012: 13.3m) have been excluded from the calculation until such time as they vest unconditionally with the employees.

#### Diluted

Diluted earnings per share are calculated by dividing profit after income tax of \$72.1m (30 June 2012: \$100.1m; 31 December 2012: \$214.6m) by the adjusted weighted average number of shares of 515.6m (30 June 2012: 535.4m; 31 December 2012: 519.5m). The adjusted weighted average number of shares assumes conversion of dilutive potential ordinary shares, being shares from the SAYE, retention and deferred share schemes. The shares held in the ESOP of 17.8m (30 June 2012; 12.4m; 31 December 2012: 13.3m) have been excluded from the calculation until such time as they vest unconditionally with the employees.

#### 7 Dividends

A first interim dividend of 2.9p per ordinary share (2012: 2.7p) is payable in respect of the six months to 30 June 2013. These financial statements do not provide for this dividend as a liability.

A second interim dividend of 5.6p per ordinary share and a special dividend of 8.4p was paid on 2 April 2013 to shareholders registered at 5.00pm on 1 March 2013 in respect of the six months ended 31 December 2012.

The first interim dividend will be payable on 30 August 2013 to shareholders registered at 5.00pm on 2 August 2013 (save to the extent that shareholders on the register of members on 2 August 2013 are to be paid a dividend by a subsidiary of the company (being Beazley DAS Limited) resident for tax purposes in the United Kingdom pursuant to elections made in which case such shareholders shall have a right to be paid the aforementioned dividend but shall have no right to the first interim dividend).

### 8 Income tax expense

	6 months ended 30 June 2013 \$m	6 months ended 30 June 2012 \$m	Year to 31 December 2012 \$m
Current tax expense			
Current year	32.8	14.3	30.7
Prior year adjustments	1.6	0.5	0.5
	34.4	14.8	31.2
Deferred tax expense			
Origination and reversal of temporary differences	(20.7)	5.8	7.2
Impact of change in UK tax rates	_	(3.6)	(1.8)
Prior year adjustments	(3.5)	(4.2)	
	(24.2)	(2.0)	5.4
Income tax expense	10.2	12.8	36.6
Profit before tax	82.3	112.9	251.2
Tax calculated at Irish tax rate (12.5%)	10.3	14.1	31.4
Effects of:			
- Tax rates in foreign jurisdictions	1.9	4.7	10.2
- Non-deductible expenses	0.3	0.6	0.9
- Tax relief on share based payments - current and future years	_	-	0.6
- Over provided in prior years	(1.9)	(3.7)	(1.3)
- Change in UK tax rates*	_	(3.6)	(6.1)
- Foreign exchange on tax	(0.4)	(0.4)	0.7
- Restriction of foreign tax recoverable	_	1.9	1.7
- Utilisation of tax losses brought forward	_	(8.0)	(1.5)
Tax charge for the period	10.2	12.8	36.6

<sup>\*</sup> The Finance Bill 2012 introduced a UK corporation tax rate of 23% effective from 1 April 2013, with this rate decrease being substantively enacted on 3 July 2012. Budget 2013 announced that the UK corporation tax rate will reduce further to 21% at 1 April 2014, with a further reduction to 20% expected in 2015. As the rate reduction has not been substantively enacted at the reporting date, the deferred tax liability of the UK group companies has been calculated based on the UK tax rate of 23%. The estimated impact of the proposed reduction in UK corporation tax rate to 21% would be a reduction of USD\$1.3m in the group's net deferred tax liability.

#### 9 Financial assets and liabilities

of maneral assets and hashines			
	30 June	30 June	31 December
	2013	2012	2012
Financial assets at fair value	\$m	\$m	\$m_
	408.4	400.0	417.7
Hedge funds		420.9	41.7
Regulated equity linked funds	71.8	_	_
Debt securities	0.507.0	0.500.0	0.757.0
- Fixed rate	2,567.8		2,757.8
- Floating rate	526.6		508.0
Total financial investments at fair value through profit or loss	3,574.6	3,420.8	3,683.5
Derivative financial instruments	2.8		1.9
		2 420 8	
Total financial assets at fair value	3,577.4	3,420.8	3,685.4
Current	1,149.5	1,167.5	1,164.0
Non-current	2,427.9	2,253.3	2,521.4
	3,577.4	3,420.8	3,685.4
Financial liabilities			
Retail bond	112.5	_	120.5
Subordinated debt	18.0	18.0	18.0
Tier 2 subordinated debt	121.8	199.2	176.5
Derivative financial instruments	-	0.4	_
Total financial liabilities	252.3	\$m  428.9  -  2,538.2  453.7  3,420.8  3,420.8  3,1,167.5  2,253.3  2,3,420.8  3,420.8  3  1,167.5  2,253.3  2,253.3  2,253.3  2,253.3  3,420.8  -  18.0  199.2  0.4  217.6  0.4	315.0
Current	_		-
Non-current	252.3	217.2	315.0
	252.3	217.6	315.0

Financial liabilities (excluding derivative financial instruments) are subsequently stated at amortised cost using the effective interest method. The fair value of these financial liabilities are set out below:

	30 June 2013 \$m	30 June 2012 \$m	31 December 2012 \$m
Retail bond	116.8	_	127.7
Subordinated debt	18.0	18.0	18.0
Tier 2 subordinated debt	121.8	170.9	178.7
	256.6	188.9	324.4

#### Fair value measurement

The table on the next page summarises financial assets carried at fair value using a valuation hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1 – Valuations based on quoted prices in active markets for identical instruments. An active market is a market in which transactions for the instrument occur with sufficient frequency and volume on an ongoing basis such that quoted prices reflect prices at which an orderly transaction would take place between market participants at the measurement date. Included within Level 1 are bonds and treasury bills of major G8 government and government agencies.

Level 2 – Valuations based on quoted prices in markets that are not active, or based on pricing models for which significant inputs can be corroborated by observable market data (e.g. interest rates, exchange rates). Included within Level 2 are non-G8 government bonds and treasury bills, corporate bonds, asset backed securities and mortgage-backed securities.

Level 3 – Valuations based on inputs that are unobservable or for which there is limited market activity on which to measure fair value.

for the six months ended 30 June 2013

#### 9 Financial assets and liabilities continued

The availability of financial data can vary for different financial assets and is affected by a wide variety of factors, including the type of financial instrument, whether it is new and not yet established in the marketplace, and other characteristics specific to each transaction. To the extent that valuation is based on models or inputs that are unobservable in the market, the determination of fair value requires more judgement. Accordingly the degree of judgement exercised by management in determining fair value is greatest for instruments classified in Level 3. The group uses prices and inputs that are current as of the measurement date for valuation of these instruments.

The majority of the group's investments are valued based on quoted market information or other observable market data. Hedge funds that are recorded at fair value are based on estimates and recorded as Level 2 investments. Where estimates are used, these are based on a combination of independent third-party evidence and internally developed models, calibrated to market observable data where possible. While such valuations are sensitive to estimates, it is believed that changing one or more of the assumptions to reasonably possible alternative assumptions would not change the fair value significantly.

The tables below analyses financial instruments measured at fair value based on the level in the fair value hierarchy at which the financial instrument is categorised:

30 June 2013	Level 1 \$m	Level 2 \$m	Level 3 \$m	Total \$m
Financial assets	ΨΠ	ΨΠ	ΨΠ	ΨΠ
Fixed rate securities	1,270.3	1,297.5	_	2,567.8
Floating rate securities	295.6	231.0	_	526.6
Hedge funds	_	408.4	_	408.4
Regulated equity linked funds	_	71.8	_	71.8
Derivative financial instruments	2.8	_	_	2.8
Total financial assets at fair value	1,568.7	2,008.7	-	3,577.4
Financial liabilities				
Derivative financial instruments	-	_	_	_
	Level 1	Level 2	Level 3	Total
30 June 2012	\$m_	\$m	\$m	\$m
Financial assets	1 207 4	1 220 0		0.530.0
Fixed rate securities	1,207.4 182.5	1,330.8 271.2	_	2,538.2 453.7
Floating rate securities	182.5	211.2	428.9	433.7 428.9
Hedge funds	_	_	428.9	428.9
Regulated equity linked funds	<del>-</del>	_	_	-
Derivative financial instruments	<del>-</del>			
Total financial assets at fair value	1,389.9	1,602.0	428.9	3,420.8
Financial liabilities				
Derivative financial instruments	0.4	-	-	0.4

#### 9 Financial assets and liabilities continued

31 December 2012	Level 1 \$m	Level 2 \$m	Level 3 \$m	Total \$m
Financial assets	ΨΠ	ΨΠ	ΨΠ	ΨΠ
Fixed rate securities	1,400.7	1,357.1	_	2,757.8
Floating rate securities	324.6	183.4	_	508.0
Hedge funds	-	417.7	-	417.7
Regulated equity linked funds	-	_	-	-
Derivative financial instruments	1.9	_	-	1.9
Total financial assets at fair value	1,727.2	1,958.2	_	3,685.4
Financial liabilities				
Derivative financial instruments	-	-	-	

In the second half of 2012 additional information was obtained from fund managers relating to the underlying assets within individual hedge funds. We identified that the majority of these underlying assets were Level 1 and the remainder Level 2. This enabled us to categorise hedge funds that were previously categorised as Level 3, as Level 2.

#### 10 Insurance claims

The loss development tables below provide information about historical claims development by the six segments - life, accident and health, marine, political risks and contingency, property, reinsurance and specialty lines. The tables are by underwriting year which in our view provides the most transparent reserving basis. We have supplied tables for both ultimate gross claims ratio and ultimate net claims ratio.

The top part of the table illustrates how the group's estimated claims ratio for each underwriting year has changed at successive year-ends. The bottom half of the table reconciles the gross and net claims to the amount included in the statement of financial position.

While the information in the tables provide a historical perspective on the adequacy of the claims liabilities established in previous years, users of these financial statements are cautioned against extrapolating past redundancies or deficiencies on current claims liabilities. The group believes that the estimates of total claims liabilities as at 30 June 2013 are adequate. However, due to inherent uncertainties in the reserving process, it cannot be assured that such balances will ultimately prove to be adequate.

for the six months ended 30 June 2013

10 Insurance claims a	ontinued										
2003 ae	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	Total
Gross ultimate claims Life, accident & health	%	%	%	%	%	%	%	%	%	%	Total
12 months	_	_	_	_	_	53.1	52.6	56.1	56.7		
24 months	_	_	_	_	_	52.4	52.3	52.2	30.1		
36 months	_	-	_	_		45.2		52.2			
	_	_	_	_	-		48.8				
48 months	_	-	-	_	-	43.2					
60 months	_	-	-	_	_						
72 months	-	-	-	-							
84 months	-	-	-								
96 months	_	-									
108 months	-										
Position at						40.0	40.0				
30 June 2013						42.9	48.2	57.6	62.0		
Marine											
12 months	62.1	82.7	57.1	58.1	69.1	55.7	50.6	54.9	55.9		
24 months	65.7	80.8	42.3	60.1	65.2	52.0	49.7	47.7			
36 months	62.5	71.1	32.6	50.5	59.1	45.2	43.9				
48 months	62.0	69.2	28.9	48.1	62.9	41.6					
60 months	60.8	66.9	28.7	49.5	62.6						
72 months	56.3	65.0	26.3	50.1							
84 months	56.0	64.3	26.2								
96 months	55.7	63.9									
108 months	55.7										
Position at											
30 June 2013	55.5	63.9	26.2	49.8	59.2	41.5	44.6	42.3	55.9		
Political risks & contingency											
12 months	67.2	61.0	57.5	57.2	57.5	61.1	61.3	58.7	62.4		
24 months	55.7	38.2	36.2	38.9	68.7	38.6	40.2	38.5			
36 months	52.4	28.5	32.6	56.4	73.6	35.2	32.9				
48 months	38.4	24.9	43.3	52.8	87.4	30.5					
60 months	37.3	18.3	39.3	53.5	72.3						
72 months	35.2	17.9	39.1	49.7							
84 months	26.7	17.9	36.2								
96 months	26.5	12.2									
108 months	26.3										
Position at	_0.0										
30 June 2013	26.3	12.2	31.6	48.3	66.6	29.2	33.1	37.7	62.0		
Property								-			
12 months	65.6	88.1	58.4	58.2	70.9	53.9	58.5	59.1	55.7		
24 months	65.3	84.7	43.9	56.3	65.8	42.6	61.6	51.3			
36 months	66.0	83.3	42.9	54.1	64.7	37.5	59.6	01.0			
48 months	64.1	88.3	50.1	54.9	62.7	36.3	55.0				
60 months	64.6	87.8	50.1	58.4	61.2	50.5					
72 months					0⊥.∠						
	63.3	86.1	50.1	67.2							
84 months	63.0	85.3	49.4								
96 months	63.6	84.5									
108 months	63.7										
Position at	60.5	044	40.4	67.0	64.4	26.0	E0.0	EO 4	EE 0		
30 June 2013	63.5	84.1	48.1	67.2	61.1	36.0	58.6	50.4	55.9		

10 Insurance	claims co	ontinued										
	2003 ae	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	
Gross ultimate claims		%	%	%	%	%	%_	%	%	%	%	Total
Reinsurance		00.0	100.6	EO 4	E0.6	60.0	60.0	60.1	77.4	60.0		
12 months		88.2	198.6	52.4	59.6	60.0	60.8	68.1	77.4	62.9		
24 months		82.8	190.8	25.4	25.9	52.1	48.5	148.3	77.5			
36 months		77.5	188.2	24.9	21.5	43.1	40.5	136.1				
48 months		75.0	181.8	23.3	19.7	39.8	40.0					
60 months		73.0	178.0	21.4	18.8	39.4						
72 months		72.0	175.3	21.1	18.7							
84 months		70.9	174.2	21.3								
96 months		69.9	174.0									
108 months		69.5										
Position at												
30 June 2013		69.3	173.6	21.3	17.9	40.0	38.2	133.5	76.3	50.8		
Specialty lines												
12 months		71.8	72.0	72.6	72.8	72.2	72.7	73.9	75.6	74.1		
24 months		71.3	72.0	72.7	72.4	72.2	72.7	73.9	75.7			
36 months		67.5	69.7	72.6	72.4	71.9	71.8	72.8				
48 months		64.4	66.3	72.6	72.1	71.9	71.3					
60 months		59.4	62.9	70.8	72.3	71.5						
72 months		58.3	56.1	65.7	72.2							
84 months		56.5	52.3	61.8								
96 months		54.5	49.1									
108 months		52.7										
Position at												
30 June 2013		51.9	48.5	58.9	72.2	71.5	71.7	73.5	75.3	74.1		
Total												
12 months		69.1	91.0	62.9	63.6	68.7	62.5	64.7	67.2	64.6		
24 months		69.3	88.4	53.0	59.2	67.8	57.4	72.6	62.9			
36 months		66.7	84.6	50.6	58.0	66.2	53.6	68.5				
48 months		63.6	83.0	52.3	58.4	67.5	52.0					
60 months		61.1	80.2	51.8	59.5	65.6						
72 months		59.3	76.4	49.1	61.3							
84 months		58.0	74.5	47.1								
96 months		57.1	72.5									
108 months		56.3										
Position at												
30 June 2013		55.8	72.1	45.2	61.1	64.6	51.9	68.5	61.8	63.6		
Total ultimate					4 00= 4	4 4 4 = 0			4 40 - 0			
losses (\$m)	2,201.9	743.7	1,083.5	745.2	1,087.1	1,147.3	1,018.4	1,357.5	1,195.6	1,315.1	1,446.9	13,342.2
Less paid claims	(0.070.7)	(640.0)	(072.0)	(EC4.7)	(770 5)	(70F 4)	(ECO.0)	(CEC 4)	(240 5)	(74.0)	(0.0)	(7 (170.0)
(\$m) Less unearned	(2,079.7)	(648.3)	(973.9)	(561.7)	(770.5)	(795.1)	(562.6)	(658.1)	(346.5)	(74.2)	(0.2)	(7,470.8)
portion of ultimate												
losses (\$m)	_	_	_	_	_	_	_	_	(30.6)	(232.1)	(1,253.9)	(1,516.6)
Gross claims							-			. ,	,	,
liabilities (100%												
level) (\$m)	122.2	95.4	109.6	183.5	316.6	352.2	455.8	699.4	818.5	1,008.8	192.8	4,354.8
Less unaligned	(4.2.2)	(4.0.4)	(4.2.2)	(0.1.5)	(66.5)	(66.5)	(66.5)	(4.60.5)	(4.00.5)	(4.00 =:	(66.4)	(7.40.0)
share (\$m)	(19.9)	(16.1)	(18.8)	(34.9)	(60.2)	(66.9)	(86.6)	(122.9)	(132.5)	(160.7)	(30.1)	(749.6)
Gross claims												
liabilities, group share (\$m)	102.3	79.3	90.8	148.6	256.4	285.3	369.2	576.5	686.0	848.1	162.7	3,605.2
σπαιο (ψιτι)			30.0	±-0.0	200.7	200.0	555.2	070.0		J-10.1	102.1	3,000.2

for the six months ended 30 June 2013

10 Insurance of												
Net ultimate claims	2003 ae %	2004 %	2005 %	2006 %	2007 %	2008 %	2009 %	2010 %	2011 %	2012 %	2013 %	Total
Life, accident & hea		70	70	70	70	70	70	70	70	70	70	Total
12 months	••••	_	_	_	_	_	51.7	51.3	55.1	58.0		
24 months		_	_	_	_	_	50.7	51.8	54.2	00.0		
36 months		_	_	_	_	_	44.5	51.8	04.2			
48 months		_	_	_		_	44.9	01.0				
60 months		_	_	_		_	44.5					
72 months		_	_	_	_	_						
84 months		_	_	_	_							
96 months		_	_	_								
108 months		_	_									
		-										
Position at 30 June 2013		_	_	_	_	_	44.8	51.3	60.4	61.6		
Marine								01.0	00.4	01.0		
12 months		57.8	55.4	54.0	55.3	61.3	54.3	52.2	55.9	55.4		
24 months		53.2	49.1	41.9	56.4	57.0	48.3	49.4	47.9	33.4		
									41.9			
36 months		48.6	42.9	32.7	49.4	50.7	39.5	44.7				
48 months		47.8	39.7	31.3	46.6	47.6	35.9					
60 months		46.6	39.2	30.8	47.4	47.2						
72 months		44.2	38.1	29.0	47.6							
84 months		43.8	36.7	28.9								
96 months		43.1	36.3									
108 months		43.0										
Position at		40.0	26.2	20.0	47.0	46.0	25.7	44.4	40.0	EE 4		
30 June 2013		42.9	36.3	28.9	47.0	46.9	35.7	44.4	42.3	55.4		
Political risks & con	ungency	62.0	62.4	EC 1	EE 4	EE O	E0.0	E7.0	E40	EO 2		
12 months		63.9	63.4	56.1	55.4	55.9	59.0	57.3	54.8	59.3		
24 months		58.4	46.6	40.4	39.5	76.5	35.1	37.7	37.3			
36 months		54.2	36.0	37.0	55.1	76.0	32.6	30.4				
48 months		41.3	30.1	47.1	53.9	80.1	27.9					
60 months		40.9	24.4	41.3	52.1	69.1						
72 months		36.1	23.3	39.8	48.8							
84 months		26.3	23.3	39.8								
96 months		25.5	15.3									
108 months		24.4										
Position at		0.4.5	4= 0		47.0		00.4	00 =	0			
30 June 2013		24.5	15.3	38.2	47.2	63.6	26.4	29.7	35.7	60.0		
Property												
12 months		59.7	65.0	61.1	61.0	67.2	53.6	58.9	60.4	58.7		
24 months		60.8	62.0	48.6	59.4	67.1	48.4	65.8	57.9			
36 months		60.3	58.4	47.0	58.6	64.9	44.9	66.3				
48 months		58.5	61.1	50.6	59.1	63.9	42.6					
60 months		58.2	61.7	49.8	62.0	62.8						
72 months		57.4	60.0	49.9	62.6							
84 months		57.2	59.1	49.4								
96 months		57.2	59.1									
108 months		57.5										
Position at												
30 June 2013		57.2	58.1	48.1	62.6	62.3	42.6	64.3	56.7	60.8		

10 Insurance	claims co	ontinued										
	2003 ae	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	
Net ultimate claims	%	%	%	%	%	%	%	%	%	%	%	Total
Reinsurance												
12 months		88.7	152.5	54.3	55.2	67.6	55.6	76.9	87.1	67.1		
24 months		86.6	134.4	37.0	30.0	58.1	52.7	133.1	87.8			
36 months		83.3	128.4	34.8	24.9	48.7	46.8	126.1				
48 months		77.0	119.4	32.5	22.6	46.5	46.2					
60 months		73.7	113.1	31.1	22.0	45.9						
72 months		72.1	111.8	31.0	21.9							
84 months		71.4	106.4	31.4								
96 months		70.1	105.9									
108 months		70.3										
Position at												
30 June 2013		70.1	105.8	31.4	20.9	46.6	44.2	126.5	86.5	58.8		
Specialty lines												
12 months		68.7	69.2	68.6	69.7	70.1	69.8	71.2	72.7	71.3		
24 months		68.5	69.2	68.5	68.8	70.1	69.7	71.2	72.7			
36 months		65.7	67.4	68.6	68.8	70.0	69.0	70.6				
48 months		62.1	63.8	68.6	67.4	68.6	66.0					
60 months		56.9	58.8	63.8	67.3	68.1						
72 months		53.5	53.7	57.5	67.3	00.2						
84 months		51.0	50.2	54.1	01.0							
96 months		48.7	47.9	O-1.1								
108 months		47.4	41.5									
Position at		41.4										
30 June 2013		46.4	47.0	51.3	67.0	67.9	66.2	70.1	72.3	71.0		
Total				02.0	0.10	0.10						
12 months		65.3	73.0	62.1	63.1	66.3	60.3	64.4	66.8	64.0		
24 months		65.4	69.0	54.2	59.2	66.9	56.8	69.6	63.6	04.0		
36 months		62.7	65.1	51.6	58.6	64.4	53.3	67.2	03.0			
		59.4	62.4			63.2	50.7	01.2				
48 months				52.2	57.5		50.7					
60 months		56.4	59.3	49.9	58.1	61.7						
72 months		53.9	56.4	46.9	57.9							
84 months		52.1	53.9	45.4								
96 months		50.7	52.2									
108 months		50.1										
Position at 30 June 2013		49.6	51.6	43.8	57.6	61.1	50.4	66.5	62.4	63.8		
Total ultimate		+3.0	01.0	+0.0	01.0	01.1		00.0	02.4	00.0		
losses (\$m)	1,310.8	540.1	602.3	567.6	899.4	945.2	816.9	1,103.1	987.1	1,087.0	1,146.6 1	10,006.1
Less paid claims												
(\$m)	(1,243.5)	(476.2)	(521.0)	(461.4)	(656.2)	(677.5)	(486.8)	(580.6)	(318.8)	(69.8)	(0.2)	(5,492.0)
Less unearned												
portion of ultimate losses (\$m)	_	_	-	_	-	_	-	-	(85.6)	(228.9)	(1,014.3)	(1,328.8)
Net claims												
liabilities (100% level) (\$m)	67.3	63.9	81.3	106.2	243.2	267.7	330.1	522.5	582.7	788.3	132 1	3,185.3
	01.3	03.9	OT.3	100.2	243.2	201.1	33U.I	522.5	502.1	100.3	132.1	3,103.3
Less unaligned share (\$m)	(12.8)	(12.1)	(15.4)	(20.2)	(42.2)	(50.9)	(62.8)	(79.6)	(107.1)	(127.0)	(21.0)	(551.1)
Net claims	(42.0)	(+4-1)	(±0.7)	(20.2)	(72.2)	(50.5)	(02.0)	(13.0)	(±01.±)	(121.0)	(21.0)	(001.1)
liabilities, group												
share (\$m)	54.5	51.8	65.9	86.0	201.0	216.8	267.3	442.9	475.6	661.3	111.1	2,634.2
-												

for the six months ended 30 June 2013

#### 10 Insurance claims continued

#### Analysis of movements in loss development tables

We have updated our loss development tables to show the interim ultimate loss ratios as at 30 June 2013 for each underwriting year. As such, care should be taken when comparing these half year movements to the full year movements shown within the body of each table.

The reserves established in respect of the 2010, 2011 and 2012 catastrophe events remain appropriate in light of development to date.

#### Life, accident & health

The 2011 and 2012 reserves were strengthened on the income protection segment of the portfolio, as emerging claims experience has been heavier than expected.

#### Marine

Following continued favourable development, all years have exhibited a stable or reducing net ultimate loss ratio trend. The gross only increase on the 2010 underwriting year was the result of a downward revision in premium.

#### Political risks & contingency

The 2006 through 2008 underwriting years benefitted from continued favourable development on trade credit-related claims. The net only increase on the 2012 underwriting year relates to a reduced expectation of reinsurance recovery potential. Net development on other years was also broadly positive.

#### **Property**

With the exception of the 2012 underwriting year, which has been strengthened to reflect a reduced expectation of reinsurance recovery potential, the net development was positive.

#### Reinsurance

The 2008 underwriting year increased with a reserve strengthening on a hurricane lke claim. The net only increase on the 2010 year of account was due to a reduced expectation of reinsurance recovery potential. While there is still uncertainty related to the development of the claims associated with the 2010 through 2012 catastrophe events, we have either maintained or reduced our reserves based on development to date.

#### Specialty lines

The trend of releases, in particular from the 2003 to 2006 underwriting years, has continued. The gross strengthening on the 2010 underwriting year is the result of a downward revision of premium.

#### 10 Insurance claims continued Claims releases

The table below analyses our net insurance claims between current year claims and adjustments to prior year net claims reserves. These have been broken down by segment and period.

The main contributions to the prior year release come from 2011, 2010 and earlier on marine, political risks and contingency, reinsurance and specialty lines. The releases are the result of both generally favourable development and recoveries on specific claims.

The movements shown on 2010 and earlier are absolute claim movements and are not impacted by any current year movements on premium on those underwriting years.

	Life accident		Political risks &			Specialty	
6 months ended 30 June 2013	& health \$m	Marine \$m	contingency \$m	Property \$m	Reinsurance \$m	lines \$m	Total \$m
Current year	29.5	74.2	25.8	83.3	32.2	211.9	456.9
Prior year		-					
- 2010 and earlier	(0.9)	(2.9)	(9.2)	(4.2)	(1.3)	(17.9)	(36.4)
- 2011 underwriting year	4.9	(14.1)	(1.0)	(3.0)	(3.9)		(17.1)
- 2012 underwriting year	0.7			1.7	(9.7)	_	(7.3)
	4.7	(17.0)	(10.2)	(5.5)	(14.9)	(17.9)	(60.8)
Net insurance claims	34.2	57.2	15.6	77.8	17.3	194.0	396.1
	Life		Political				
	accident		risks &			Specialty	
	& health	Marine	contingency	Property	Reinsurance	lines	Total
6 months ended 30 June 2012	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Current year	26.0	72.7	24.9	69.7	31.9	199.6	424.8
Prior year							
<ul> <li>2009 and earlier</li> </ul>	(0.9)	(8.0)	(10.2)	(9.8)	(1.1)	(17.3)	(47.3)
– 2010 underwriting year	0.5	(0.2)	(2.3)	4.2	(0.2)	(2.3)	(0.3)
<ul> <li>2011 underwriting year</li> </ul>	0.7	(0.7)	(1.3)	1.6	(0.3)	-	-
	0.3	(8.9)	(13.8)	(4.0)	(1.6)	(19.6)	(47.6)
Net insurance claims	26.3	63.8	11.1	65.7	30.3	180.0	377.2
	Life		Political				
	accident		risks &			Specialty	
V + 04 B + 0040	& health	Marine	contingency	Property	Reinsurance	lines	Total
Year to 31 December 2012	\$m 46.9	\$m 144.6	\$m	\$m 146.6	94.3	\$m 427.2	904.4
Current year	46.9	144.6	44.8	146.6	94.3	421.2	904.4
Prior year		(0.4)	(00.4)	(O =)	(4.5)	(4= 0)	(0.4.4)
<ul> <li>2009 and earlier</li> </ul>	-	(9.4)	(22.4)	(6.7)	(4.8)	(47.8)	(91.1)
<ul> <li>2010 underwriting year</li> </ul>	_	(10.3)	(4.3)	5.4	(3.8)	(3.7)	(16.7)
<ul> <li>2011 underwriting year</li> </ul>	(0.5)	(8.0)	(6.4)	(4.9)	1.6		(18.2)
	(0.5)	(27.7)	(33.1)	(6.2)	(7.0)	(51.5)	(126.0)
Net insurance claims	46.4	116.9	11.7	140.4	87.3	375.7	778.4

for the six months ended 30 June 2013

#### 11 Related party transactions

The nature of the related party transactions of the group are consistent in nature and scope with those disclosed in note 30 of the group's consolidated financial statements for the year ended 31 December 2012.

There were no transactions with related parties during the six months ended 30 June 2013 which have had a material effect on the results or financial position of the group.

#### 12 Foreign exchange rates

The group used the following exchange rates to translate foreign currency assets, liabilities, income and expenses into US dollars, being the group's presentation currency:

	6 months ended 30 June 2013	6 months ended 30 June 2012	Year to 31 December 2012
Average			
Pound sterling	0.65	0.63	0.63
Canadian dollar	1.02	1.01	0.99
Euro	0.77	0.77	0.77
	30 June	30 June	31 December
	2013	2012	2012
Spot			
Pound sterling	0.66	0.64	0.61
Canadian dollar	1.05	1.02	0.99
Euro	0.77	0.80	0.75

## Responsibility statement of the directors in respect of the interim report

We confirm that to the best of our knowledge:

- the condensed consolidated financial statements has been prepared in accordance with IAS 34 Interim Financial Reporting as adopted by the EU;
- the interim management report includes a fair review of the information required by:
- (a) DTR 4.2.7R of the Disclosure and Transparency Rules, being an indication of important events that have occurred during the first six months of the financial year and their impact on the condensed set of financial statements; and a description of the principal risks and uncertainties for the remaining six months of the year; and
- (b) DTR 4.2.8R of the Disclosure and Transparency Rules, being related party transactions that have taken place in the first six months of the current financial year and that have materially affected the financial position or performance of the entity during that six months; and any changes in the related party transactions described in the last annual report that could do so.

#### Martin Bride

Finance director

23 July 2013

## Independent review report to Beazley plc

#### Introduction

We have been engaged by Beazley plc ('the company') to review the condensed consolidated set of financial statements in the interim report for the six months ended 30 June 2013 ('interim report') which comprises the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity, consolidated statement of financial position, consolidated statement of cash flows and the related explanatory notes. We have read the other information contained in the interim report and considered whether it contains any apparent misstatements or material inconsistencies with the information in the condensed consolidated set of financial statements.

This report is made solely to the company in accordance with the terms of our engagement to assist the company in meeting the requirements of the Disclosure and Transparency Rules ('the DTR') and the Disclosure and Transparency Rules of the UK's Financial Conduct Authority ('the UK FCA'). Our review has been undertaken so that we might state to the company those matters we are required to state to it in this report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our review work, for this report, or for the conclusions we have reached.

#### Directors' responsibilities

The interim report is the responsibility of, and has been approved by, the directors. The directors are responsible for preparing the interim report in accordance with the DTR of the UK FCA.

As disclosed, the annual financial statements of the Group are prepared in accordance with IFRSs as adopted by the EU. The directors are responsible for ensuring that the condensed consolidated set of financial statements included in this interim report has been prepared in accordance with IAS 34 Interim Financial Reporting as adopted by the EU.

#### Our responsibility

Our responsibility is to express to the company a conclusion on the condensed set of consolidated financial statements in the interim report based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements (UK and Ireland) 2410 Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Auditing Practices Board. A review of interim financial information consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing (UK and Ireland) and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the condensed consolidated set of financial statements in the interim report for the six months ended 30 June 2013 is not prepared, in all material respects, in accordance with IAS 34 as adopted by the EU, the TD Regulations and the DTR of the UK FCA.

#### Hubert Crehan

For and on behalf of KPMG Chartered Accountants and Recognised Auditors 1 Harbourmaster Place International Financial Services Centre Dublin 1, Ireland

23 July 2013

### Glossary

#### Admitted carrier

An insurance company authorised to do business in the US. An agreement is entered into which stipulates the terms and conditions under which a business must conduct within a state in the US.

#### Aggregates/aggregations

Accumulations of insurance loss exposures which result from underwriting multiple risks that are exposed to common causes of loss.

#### Aggregate excess of loss

The reinsurer indemnifies an insurance company (the reinsured) for an aggregate (or cumulative) amount of losses in excess of a specified aggregate amount.

#### A.M. Best

A.M. Best is a worldwide insurance-rating and information agency whose ratings are recognised as an ideal benchmark for assessing the financial strength of insurance related organisations, following a rigorous quantitative and qualitative analysis of a company's statement of financial position strength, operating performance and business profile.

#### Binding authority

A contracted agreement between a managing agent and a coverholder under which the coverholder is authorised to enter into contracts of insurance for the account of the members of the syndicate concerned, subject to specified terms and conditions.

#### Capacity

This is the maximum amount of premiums that can be accepted by a syndicate. Capacity also refers to the amount of insurance coverage allocated to a particular policyholder or in the marketplace in general.

#### Capital growth assets

These are assets that do not pay a regular income and target an increase in value over the long-term. They will typically have a higher risk and volatility than that of the core portfolio. Currently these are the hedge fund assets.

#### Catastrophe reinsurance

A form of excess of loss reinsurance which, subject to a specified limit, indemnifies the reinsured company for the amount of loss in excess of a specified retention with respect to an accumulation of losses resulting from a catastrophic event or series of events.

#### Claims

Demand by an insured for indemnity under an insurance contract.

#### Claims ratio

Ratio, in percent, of net insurance claims to net earned premiums.

#### Combined ratio

Ratio, in percent, of the sum of net insurance claims, expenses for acquisition of insurance contracts and administrative expenses to net earned premiums. This is also the sum of the expense ratio and the claims ratio. The calculation is performed excluding the impact of foreign exchange on non-monetary items.

#### Coverholder/managing general agent

A firm either in the United Kingdom or overseas authorised by a managing agent under the terms of a binding authority to enter into contracts of insurance in the name of the members of the syndicate concerned, subject to certain written terms and conditions. A Lloyd's broker can act as a coverholder.

#### Deferred acquisition costs (DAC)

Costs incurred for the acquisition or the renewal of insurance policies (e.g. brokerage, premium levy and staff related costs) which are capitalised and amortised over the term of the contracts.

#### Earnings per share (EPS) - basic/diluted

Ratio, in pence and cents, calculated by dividing the consolidated profit after tax by the weighted average number of ordinary shares issued, excluding shares owned by the group. For calculating diluted earnings per share the number of shares and profit or loss for the year is adjusted for all dilutive potential ordinary shares, such as share options granted to employees.

## Glossary continued

#### Excess per risk reinsurance

A form of excess of loss reinsurance which, subject to a specified limit indemnifies the reinsured company against the amount of loss in excess of a specified retention with respect of each risk involved in each loss.

#### Expense ratio

Ratio, in percent, of the sum of expenses for acquisition of insurance contracts and administrative expenses to net earned premiums. The calculation is performed excluding the impact of foreign exchange on non-monetary items.

#### Facultative reinsurance

A reinsurance risk that is placed by means of a separately negotiated contract as opposed to one that is ceded under a reinsurance treaty.

#### Gross premiums written

Amounts payable by the insured, excluding any taxes or duties levied on the premium, including any brokerage and commission deducted by intermediaries.

An insurance market where prevalent prices are high, with restrictive terms and conditions offered by insurers.

#### **Horizontal Limits**

Reinsurance coverage limits for multiple events.

#### Incurred but not reported (IBNR)

These are anticipated or likely claims that may result from an insured event although no claims have been reported so far.

#### International accounting standards board (IASB)

An international panel of accounting experts responsible for developing IAS/IFRS.

#### International accounting standards (IAS)/International financial reporting standards (IFRS)

Standards formulated by the IASB with the intention of achieving internationally comparable financial statements. Since 2002, the standards adopted by the IASB have been referred to as International Financial Reporting Standards (IFRS). Until existing standards are renamed, they continue to be referred to as International Accounting Standards (IAS).

#### Lead underwriter

The underwriter of a syndicate who is responsible for setting the terms of an insurance or reinsurance contract that is subscribed by more than one syndicate and who generally has primary responsibility for handling any claims arising under such a contract.

#### Line

The proportion of an insurance or reinsurance risk that is accepted by an underwriter or which an underwriter is willing to accept.

#### Managing agent

A company that is permitted by Lloyd's to manage the underwriting of a syndicate.

#### Managing general agent (MGA)

An insurance intermediary acting as an agent on behalf of an insurer.

#### Medium tail

A type of insurance where the claims may be made a few years after the period of insurance has expired.

#### Net assets per share

Ratio, in pence and cents calculated by dividing the net assets (total equity) by the number of shares issued.

#### Net premiums written

Net premiums written is equal to gross premiums written less outward reinsurance premiums written.

#### Provision for outstanding claims

Provision for claims that have already been incurred at the statement of financial position date but have either not yet been reported or not yet been fully settled.

The premium expressed as a percentage of the sum insured or limit of indemnity.

#### Reinsurance special purpose syndicate

A special purpose syndicate (SPS) created to operate as a reinsurance 'sidecar' to Beazley's treaty account, capitalising on Beazley's position in the treaty reinsurance market.

#### Reinsurance to close (RITC)

A reinsurance which closes a year of account by transferring the responsibility for discharging all the liabilities that attach to that year of account (and any year of account closed into that year) plus the right to buy any income due to the closing year of account into an open year of account in return for a premium.

#### **Retention limits**

Limits imposed upon underwriters for retention of exposures by the group after the application of reinsurance programmes.

#### Return on equity (ROE)

Ratio, in percent calculated by dividing the consolidated profit after tax by the average daily total equity.

#### Retrocessional reinsurance

The reinsurance of the reinsurance account. It serves to 'lay-off' risk.

#### Risk

This term may variously refer to:

- a) the possibility of some event occurring which causes injury or loss:
- b) the subject matter of an insurance or reinsurance contract; or
- c) an insured peril.

#### Special purpose syndicate

Specialty reinsurance company designed to provide additional capacity to a specific insurance company. They operate by purchasing a portion or all of a group of insurance policies, typically cat exposures. They have become quite prominent in the aftermath of Hurricane Katrina as a vehicle to add risk-bearing capacity, and for investors to participate in the potential profits resulting from sharp price increases.

#### Short tail

A type of insurance where claims are usually made during the term of the policy or shortly after the policy has expired. Property insurance is an example of short tail business.

#### Soft market

An insurance market where prevalent prices are low, and terms and conditions offered by insurers are less restrictive.

#### Surplus lines insurer

An insurer that underwrites surplus lines insurance in the USA. Lloyd's underwriters are surplus lines insurers in all jurisdictions of the USA except Kentucky and the US Virgin Islands.

#### Total shareholder return (TSR)

The increase in the share price plus the value of any dividends paid and proposed during the year.

#### Treaty reinsurance

A reinsurance contract under which the reinsurer agrees to offer and to accept all risks of certain size within a defined class.

#### Unearned premiums reserve

The portion of premium income in the business year that is attributable to periods after the balance date is accounted for as unearned premiums in the underwriting provisions.

## Company information

#### **Directors**

George P Blunden\*
Martin L Bride (Finance director)
Adrian P Cox
Angela Crawford-Ingle\* (appointed 27 March 2013)
Jonathan G Gray (resigned 30 June 2013)
A Gordon K Hamilton\* (resigned 27 March 2013)
Dennis Holt\* (Chairman)
D Andrew Horton (Chief executive)
Neil P Maidment
Padraic J O'Connor\*
Vincent J Sheridan\*
Ken P Sroka\*
Rolf A W Tolle\*
Clive A Washbourn

#### **Company Secretary**

Sian Coope

#### Registered office

22 Grenville Street St Helier Jersey JE4 8PX

#### **Registered Number**

102680

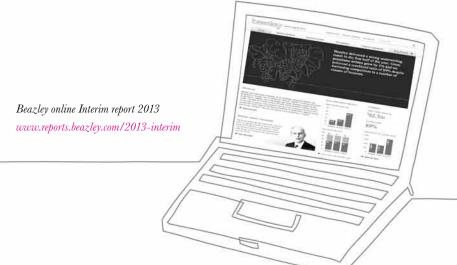
#### **Auditors**

KPMG 1 Harbourmaster Place IFSC Dublin 1

<sup>\*</sup> non-executive director

If you have finished reading this report and no longer wish to keep it, please pass it on to other interested readers, return it to Beazley or recycle it. Thank you.

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