

TECHNIP

AT A GLANCE

2013

**Technip**

*take it further.*

## Unique range of activities



### A world leader in project management, engineering and construction for the energy industry

#### **S U B S E A** Subsea infrastructures, from deep to shore

In subsea hydrocarbon field development, Technip's activities include the design, manufacture and installation of rigid and flexible subsea pipelines and umbilicals. Thanks to our portfolio of technologies, industrial and operational assets on all continents and a state-of-the-art fleet, we offer a unique vertically integrated model in the industry. Recent acquisitions and the alliance with Heerema have reinforced Technip's worldwide positioning.

#### **O F F S H O R E** Platforms adapted to offshore projects new requirements

In the offshore business, Technip performs engineering, procurement, construction, installation and commissioning of fixed and floating platforms, from shallow to deep waters, and in new frontier areas such as the Arctic. The Group holds a world leading position in the growing FLNG market as well as in the Spar business supported by its construction yard of Pori, Finland.

#### **O N S H O R E** Full range of onshore facilities for the energy industry

Technip covers the full range of onshore production, transformation and transport facilities for the oil and gas chain, petrochemicals and other energy industries as renewables or mining & metals. The acquisition of Stone & Webster process technologies allows us to continue the development of downstream technologies in areas such as refining or petrochemicals and to expand in growing markets such as the US.

# Our strategic framework

**Well diversified, profitable backlog**

**Key differentiating assets**

**Technology**

**Execution capability**

**Vertical integration**

**National content**



## Key facts and figures

as of December 31, 2012



Activities:

**Subsea, Offshore, Onshore**

Revenue:

**€8.2 billion**

Backlog:

**€14.3 billion**

Workforce:

**36,500 people**

Operating income\*:

**€822 million**

Operating margin\*:

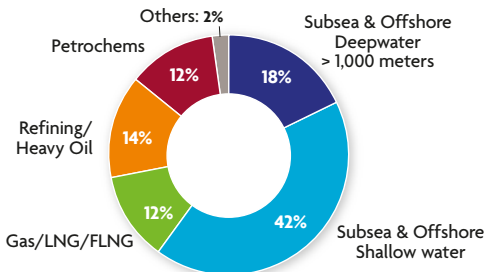
**10%**

Technip is listed on **NYSE Euronext Paris** and the **American market "Over the Counter"** as American Deposit Receipt

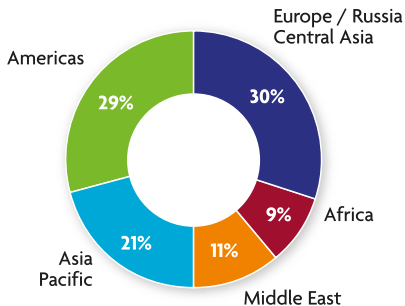
## Diversified backlog\* for profitable growth



### By market split



### By geography



\*as of December 31, 2012

## Worldwide footprint

### A UNIQUE FLEET

To undertake our offshore operations, we operate a specialized fleet comprised of **32** vessels\*



### OPERATIONAL ASSETS ON ALL CONTINENTS

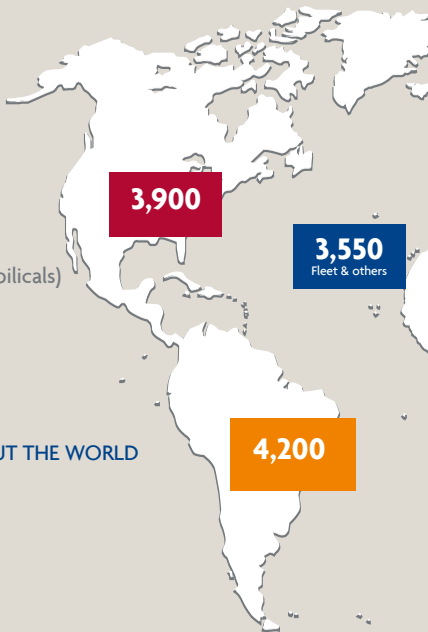
- 5** spoolbases
- 1** construction yard
- 4** logistic bases
- 7** manufacturing plants (flexible pipelines and/or umbilicals)

**36,500** PEOPLE THROUGHOUT THE WORLD

growing close to clients

**109** nationalities across

**48** countries\*\*



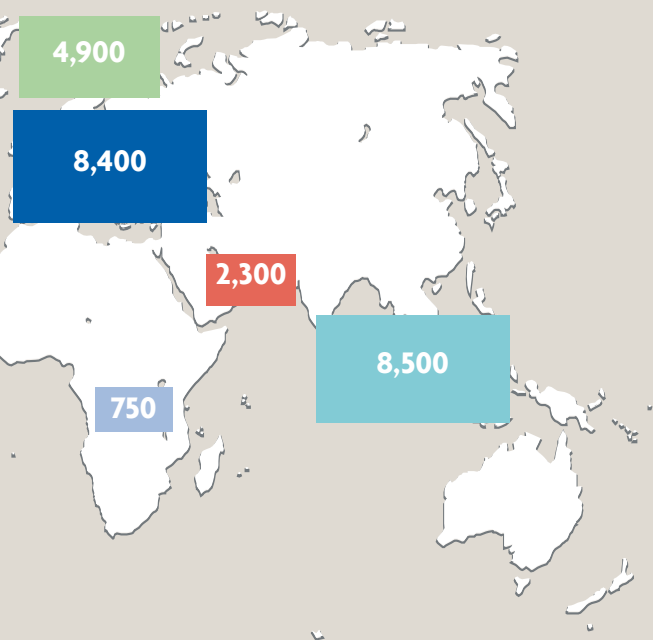
\*among which 4 under construction as of March, 2013

\*\*as of December 31, 2012

**11**  
FLEXIBLE-LAY &  
CONSTRUCTION

**4**  
RIGID S-LAY  
AND HEAVY LIFT

**13**  
DIVING & MULTI  
SUPPORT VESSELS





[ Our **vision**

Meet the world energy challenge through our projects.

[ Our **mission**

Deliver safe and successful energy projects across the world for the benefit of all our stakeholders.

[ Take it further is **our attitude**

It is our approach to business, partnerships and aspirations. It embodies our spirit and our outlook. It is the message we want to convey through our words and above all our actions. It is the essence of Technip, making us unique. It means excelling in what we do and succeeding together, exceeding expectations and innovating continuously.



## Strong principles of action

**Our values** to take  
Technip further

**Doing** the right thing  
**Trusting** the team  
**Encouraging** a fair return for all  
**Building** the future

**Six charters** to support  
these values

**Environment**  
**Ethics**  
**Health and Safety**  
**Quality**  
**Security**  
**Social**

Commitment to **sustainable development**



**Technip is a  
partner** of the  
United Nations  
Global Compact



Technip has been chosen for the  
**11<sup>th</sup> consecutive year**  
**as part of the DJSI**  
(Dow Jones Sustainability Indexes)

# Notes



A series of horizontal dotted lines for writing notes, spanning the width of the page.



## Energy is at the core of Technip.

With engineering, technologies and project management, on land and at sea, we safely deliver the best solutions for our clients. From the deepest offshore developments to the largest and most complex onshore infrastructures in the world, our people are constantly expanding the limits of the possible. What we accomplish, together with our partners, is nothing short of amazing.

Because **taking it further** is what we do.

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