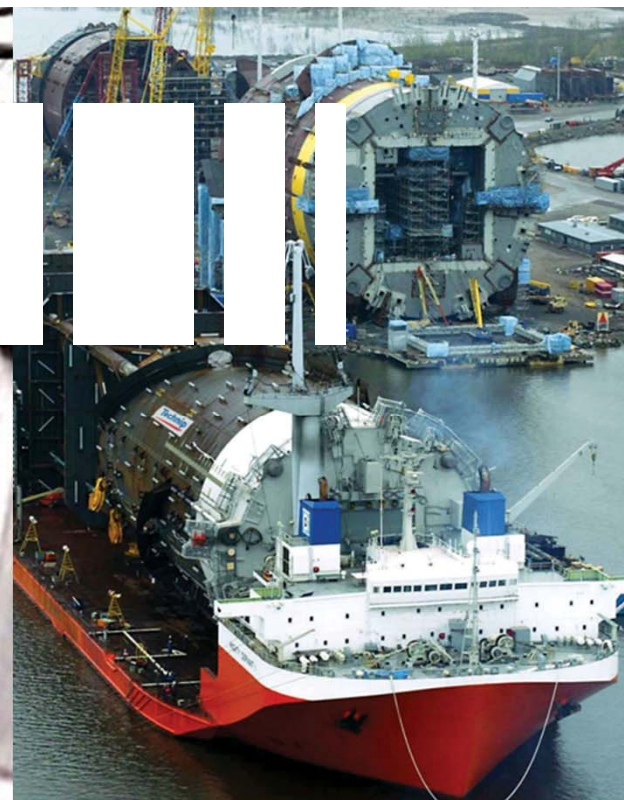


Third Quarter 2012 Results



Paris, October 25, 2012



Safe Harbor

This presentation contains both historical and forward-looking statements. These forward-looking statements are not based on historical facts, but rather reflect our current expectations concerning future results and events and generally may be identified by the use of forward-looking words such as “believe”, “aim”, “expect”, “anticipate”, “intend”, “foresee”, “likely”, “should”, “planned”, “may”, “estimates”, “potential” or other similar words. Similarly, statements that describe our objectives, plans or goals are or may be forward-looking statements. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from the anticipated results, performance or achievements expressed or implied by these forward-looking statements. Risks that could cause actual results to differ materially from the results anticipated in the forward-looking statements include, among other things: our ability to successfully continue to originate and execute large services contracts, and construction and project risks generally; the level of production-related capital expenditure in the oil and gas industry as well as other industries; currency fluctuations; interest rate fluctuations; raw material, especially steel as well as maritime freight price fluctuations; the timing of development of energy resources; armed conflict or political instability in the Arabian-Persian Gulf, Africa or other regions; the strength of competition; control of costs and expenses; the reduced availability of government-sponsored export financing; losses in one or more of our large contracts; U.S. legislation relating to investments in Iran or elsewhere where we seek to do business; changes in tax legislation, rules, regulation or enforcement; intensified price pressure by our competitors; severe weather conditions; our ability to successfully keep pace with technology changes; our ability to attract and retain qualified personnel; the evolution, interpretation and uniform application and enforcement of International Financial Reporting Standards, IFRS, according to which we prepare our financial statements as of January 1, 2005; political and social stability in developing countries; competition; supply chain bottlenecks; the ability of our subcontractors to attract skilled labor; the fact that our operations may cause the discharge of hazardous substances, leading to significant environmental remediation costs; our ability to manage and mitigate logistical challenges due to underdeveloped infrastructure in some countries where we are performing projects.

Some of these risk factors are set forth and discussed in more detail in our Annual Report. Should one of these known or unknown risks materialize, or should our underlying assumptions prove incorrect, our future results could be adversely affected, causing these results to differ materially from those expressed in our forward-looking statements. These factors are not necessarily all of the important factors that could cause our actual results to differ materially from those expressed in any of our forward-looking statements. Other unknown or unpredictable factors also could have material adverse effects on our future results. The forward-looking statements included in this release are made only as of the date of this release. We cannot assure you that projected results or events will be achieved. We do not intend, and do not assume any obligation to update any industry information or forward looking information set forth in this release to reflect subsequent events or circumstances.

This presentation does not constitute an offer or invitation to purchase any securities of Technip in the United States or any other jurisdiction. Securities may not be offered or sold in the United States absent registration or an exemption from registration. The information contained in this presentation may not be relied upon in deciding whether or not to acquire Technip securities.

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Contents

- 1. 3Q 2012 Operational & Financial Highlights**
- 2. Progress on Strategy and Outlook**

1. 3Q 2012 Operational & Financial Highlights



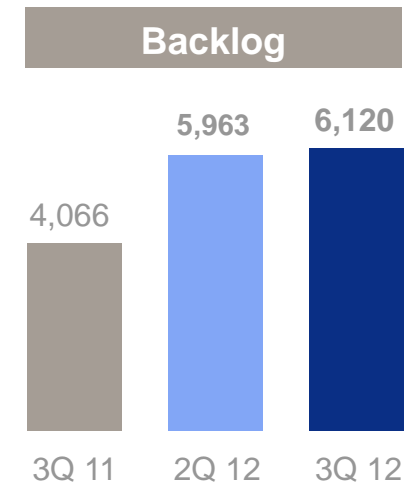
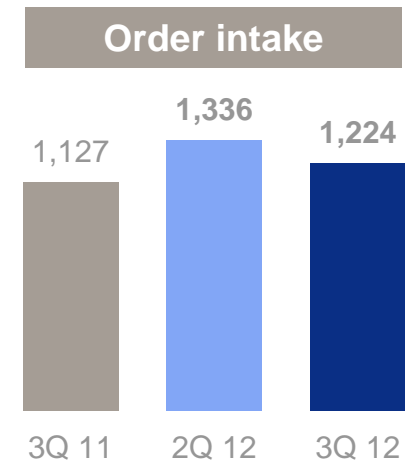


3Q 2012 Subsea Order Intake

■ Key contracts across regions & technologies

- Dalmatian deepwater pipe-in-pipe, Gulf of Mexico
- Flexible supply, Angola, Brazil & Asia Pacific
- Greater Stella field development, UK
- Gullfaks South pipe-in-pipe, Norway
- 5-year Inspection, Repair and Maintenance frame agreement, UK

€ million



3Q 2012 Onshore/Offshore Order Intake

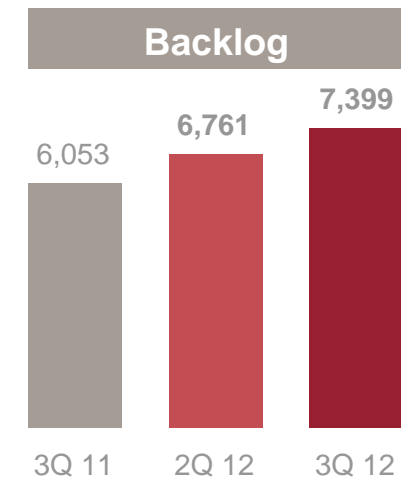
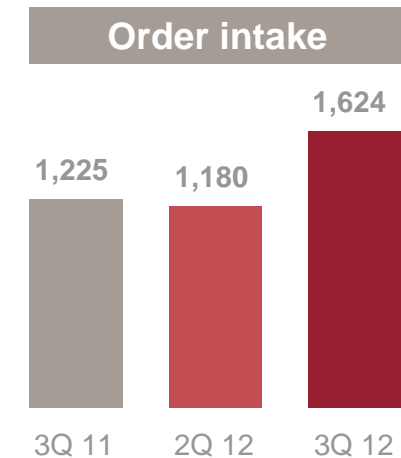
€ million

- **EPC contracts**

- Ethylene XXI, Mexico
- Upper Zakum 750K phase 1, UAE

- **Services contracts**

- Ichthys offshore facilities commissioning, Australia
- ROGC ethylene cracker license and engineering services, India
- Pavlodar & Shymkent refineries FEEDs, Kazakhstan
- Offshore field engineering services, Australia, Norway & Brazil



Technip



3Q 2012 Subsea Operations

€ million

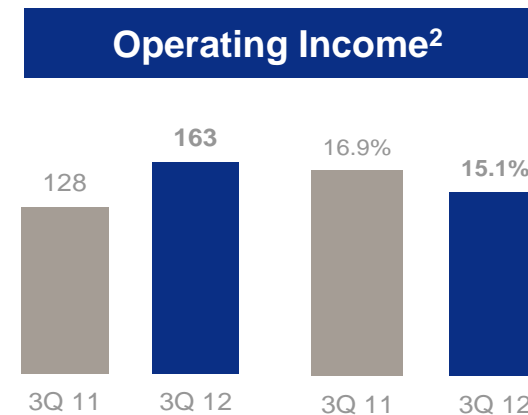
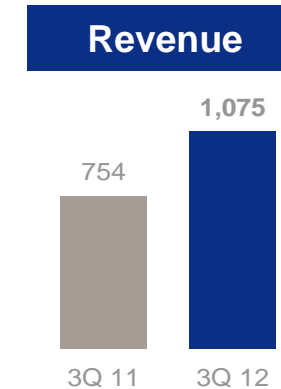
- **Offshore main operations completed**

- Hyme, Norway
- Liuhua 11-1, China
- Normand Progress LTC¹, Brazil

- **Main ongoing projects**

- BC-10 phase 2, Brazil
- Goliat, Barents Sea
- Jubilee phase 1A, Ghana
- Liwan shallow water, China
- Mariscal Sucre, Venezuela
- Vigdis, Norway

- **Overall group vessel utilization rate: 77%**



(1) Long Term Charter
(2) from recurring activities



3Q 2012 Onshore/Offshore Operations

€ million

■ Upstream

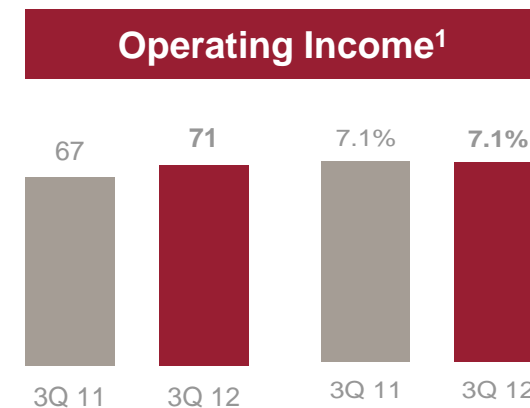
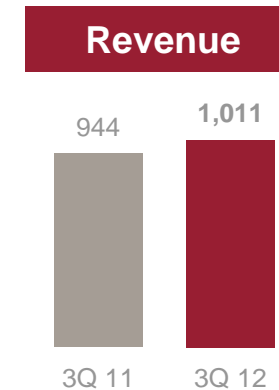
- Asab 3, UAE
- Ichtys FPSO, Australia
- Lucius Spar, Gulf of Mexico

■ Gas, LNG & FLNG

- PMP, Qatar
- Prelude FLNG, Australia
- FLNG studies

■ Downstream

- Burgas, Bulgaria
- Elastomer complex, Thailand
- Jubail, Saudi Arabia



(1) from recurring activities

Group Financial Highlights

€ million

	3Q 11	3Q 12	
Revenue	1,698.6	2,085.9	▪ +23% year-on-year
EBITDA ¹	217.9	269.1	
<i>EBITDA margin</i>	12.8%	12.9%	
Operating Income²	180.9	215.2	▪ +19% year-on-year
<i>Operating Margin²</i>	10.6%	10.3%	
Non-Current Operating Result	(4.7)	(4.0)	▪ Acquisition costs
Financial Result	(3.3)	(4.5)	
Income / (Loss) before Tax	172.9	206.7	
Income Tax Expense	30.0%	28.4%	
Net Income	121.0	146.3	▪ +21% year-on-year

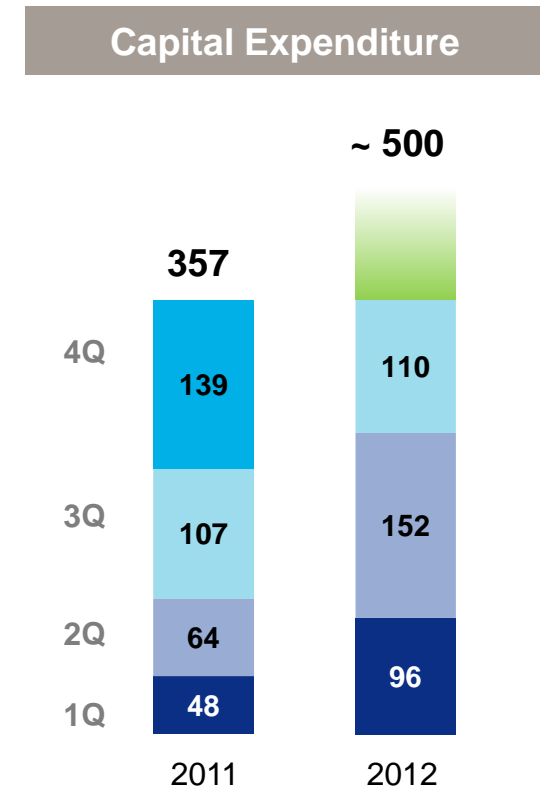
¹ calculated as operating income from recurring activities before depreciation and amortization

² from recurring activities

Net Cash Position

	3 Months
Net Cash Position as of June 30, 2012	252.0
Cash Generated from / (Used in) Operations	252.5
Change in Working Capital Requirements	(23.5)
Capital Expenditures	(109.6)
Acquisitions of Stone & Webster Process Technologies	(229.0)
Other including FX Impacts	41.1
Net Cash Position as of September 30, 2012	183.5

€ million



Business Environment

North America

- Upswing in US Gulf of Mexico
- Increasing activity in Mexico
- US shale gas driving onshore downstream investments

North Sea

- High level of subsea awards continues
- Step change in size and complexity of offshore developments
- Increase in platform activity

Middle East

- Sustained volume of activity
- Good opportunities offshore & downstream

Africa

- New discoveries to drive future onshore & offshore developments, incl. in new areas
- Project timing remains uncertain

Asia Pacific

- Australian gas projects continue to progress
- GDP growth drives refining, petrochemicals and fertilizer investments

Latin America

- Good visibility in Brazil with ramp-up of pre-salt developments
- Downstream and some offshore prospects across countries



Backlog Visibility¹

€ million

	Subsea	Onshore/Offshore	Group
2012 (3 months)	847.5	1,058.1	1,905.6
2013	2,558.6	3,269.7	5,828.3
2014 and beyond	2,713.5	3,071.0	5,784.5
Total	6,119.6	7,398.8	13,518.4

¹ Backlog estimated scheduling as of September 30, 2012

2. Progress on Strategy and Outlook



Worldwide Organization Dedicated to Downstream Technologies



■ Technip Stone & Webster Process Technology

- Team of ~1,200 people with specialists from both companies
- Cutting edge technologies in refining, hydrogen, ethylene, petrochemicals & GTL
- ~€400 million of revenue on a pro forma basis

■ Why

- Reinforce Technip's position as a technology provider to the downstream industry, with positive feedback from clients
- Additional revenue streams from enhanced technology and high-end proprietary solutions
- Strengthened commercial relationship with clients at early stages of projects

Technip Stone & Webster Process Technology Leading Position in Growing Markets

	Strong Track Record	Recent Key Projects
S&W Ethylene	<ul style="list-style-type: none"> ~35% installed capacities with ~120 references ~25% of licensing over the past 10 years 	<ul style="list-style-type: none"> CP Chem cracker, USA Braskem Comperj petrochemical complex, Brazil
Technip Ethylene	<ul style="list-style-type: none"> ~25% of installed capacities over the past 10 years including 7 EPC 	<ul style="list-style-type: none"> Braskem / Idesa Ethylene XXI, Mexico Reliance cracker, India
Petrochemicals	<ul style="list-style-type: none"> Leading position around key proprietary technologies¹ through Badger JV 	<ul style="list-style-type: none"> EBSM¹: El Dekila Egyptian Polystyrene Prod. Co., Egypt Cumene: Lihuayi Weiyuan Chemical Co. Ltd., China
GTL	<ul style="list-style-type: none"> Strong track-record and technology partnership with Sasol 	<ul style="list-style-type: none"> Sasol Uzbekistan GTL, Uzbekistan Sasol Oryx plant, Qatar
Refining	<ul style="list-style-type: none"> Resid FCC²: world leader, >75 references DCC²: unrivalled performance, >10 references 	<ul style="list-style-type: none"> Resid FCC²: Takreer, UAE DCC²: Petro-Rabigh, Saudi Arabia & IRPC, Thailand
Hydrogen	<ul style="list-style-type: none"> World leader with ~40% market share, inc. alliance with Air Products, >240 references 	<ul style="list-style-type: none"> McKee & Memphis refineries, USA Petrochina Chengdu refinery, China

⁽¹⁾ Ethylbenzene / Styrene Monomer (EBSM), Cumene, Bisphenol A (BPA)

⁽²⁾ RFCC: Resid Fluid Catalytic Cracking. DCC: Deep Catalytic Cracking

Commercial Alliance with Heerema

- 5-year worldwide alliance agreement combining capabilities for EPCI projects in ultra-deepwater
- Working together through ad-hoc JV, consortiums or subcontract arrangements to best answer client requirements
- Alliance effective immediately on an exclusive basis
- First successes expected in 2013/2014, with offshore phases in 2015 and beyond



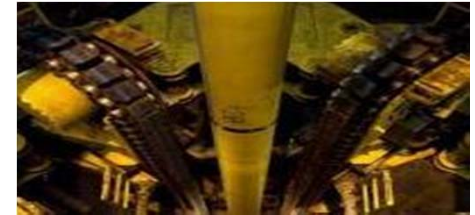
Technip

Ultra-Deepwater Challenges

Deeper water and heavier pipes



Vessels with higher tension pipe laying capacities



Heavier subsea equipment



Vessels with higher lifting/abandonment capacity



Larger developments with contracting interfaces increasingly difficult to manage by operators



Increasing use of EPCI contracts requiring extensive project management and execution experience



Increasing QHSE requirements



State-of-the-art vessels and experienced project management required



Helping Clients to Develop Ultra-deepwater Fields

Technip

- Geographical footprint covers key subsea markets worldwide (engineering, sales & business development, yards, spoolbases, flexible & umbilical plants)
- Track record in engineering & project management of complex projects
- Financial strength to endorse large contract responsibility



- Installation capabilities for Ultra-Deepwater
- Extensive track record of fabrication and installation of heavy and specialized pipelines
- Capabilities for remote areas lacking infrastructure, thanks to liftable reel-lay system

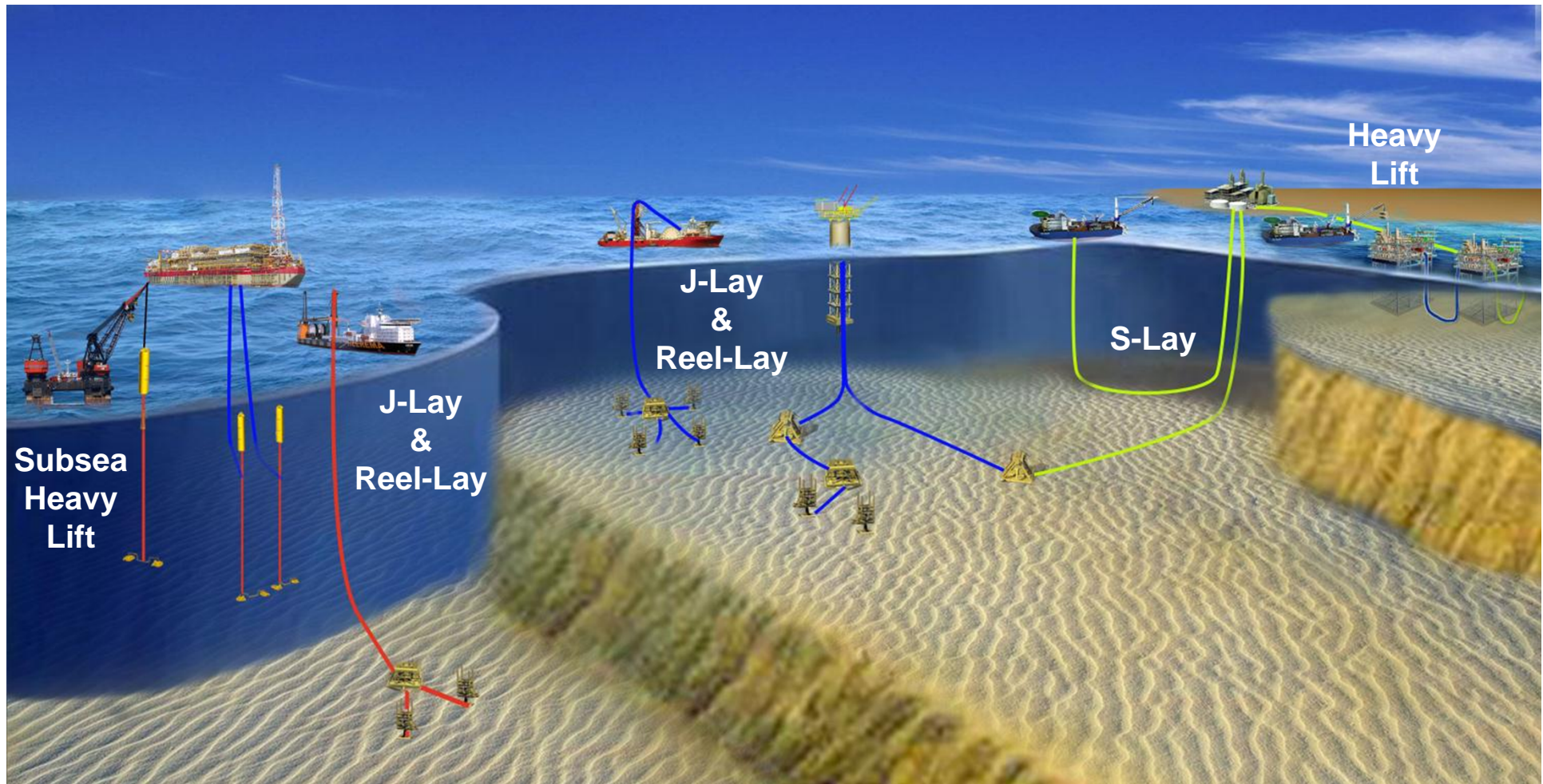
Technip



Unique set of capabilities for ultra-deepwater market:

- Experienced engineering & project management
- High capacity vessels
- State-of-the-art laying technologies (J-, Reel-, S- and Flex-Lay)
- Logistic and construction network (yards, plants)
- Sales & business development network

Technip Rigid Pipelay and Installation Capabilities: from Ultra-deep to Shore



Ultra deepwater infield lines
(very high tensions)

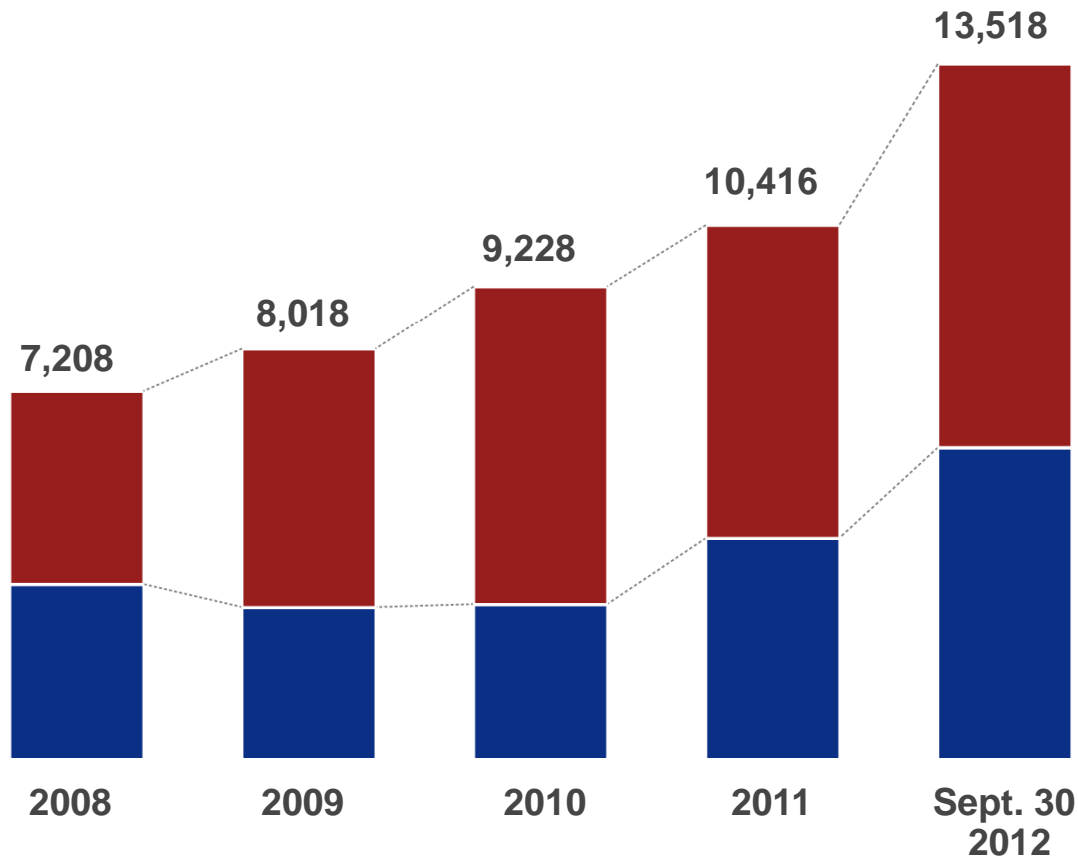
Deepwater infield lines

Export lines

Growing Diversified Backlog

€ million

Backlog



Asab 3, UAE



G1201

■ Onshore/Offshore backlog ■ Subsea backlog

2012 Full Year Outlook¹

- Group revenue towards €8.0 billion (formerly between €7.65 and €8.0 billion)
- Subsea revenue at least €3.50 billion (formerly between €3.35 and €3.50 billion), with operating margin² around 15% (unchanged)
- Onshore/Offshore revenue around €4.3 billion (formerly between €4.3 and €4.5 billion), with operating margin² between 6.5% and 7% (formerly between 6% and 7%)

¹ based on year-to-date average exchange rates

² from recurring activities



MWCS buoyancy can



Apache II

3. Annex



A World Leader Bringing Innovative Solutions to the Oil & Gas Industry

Subsea



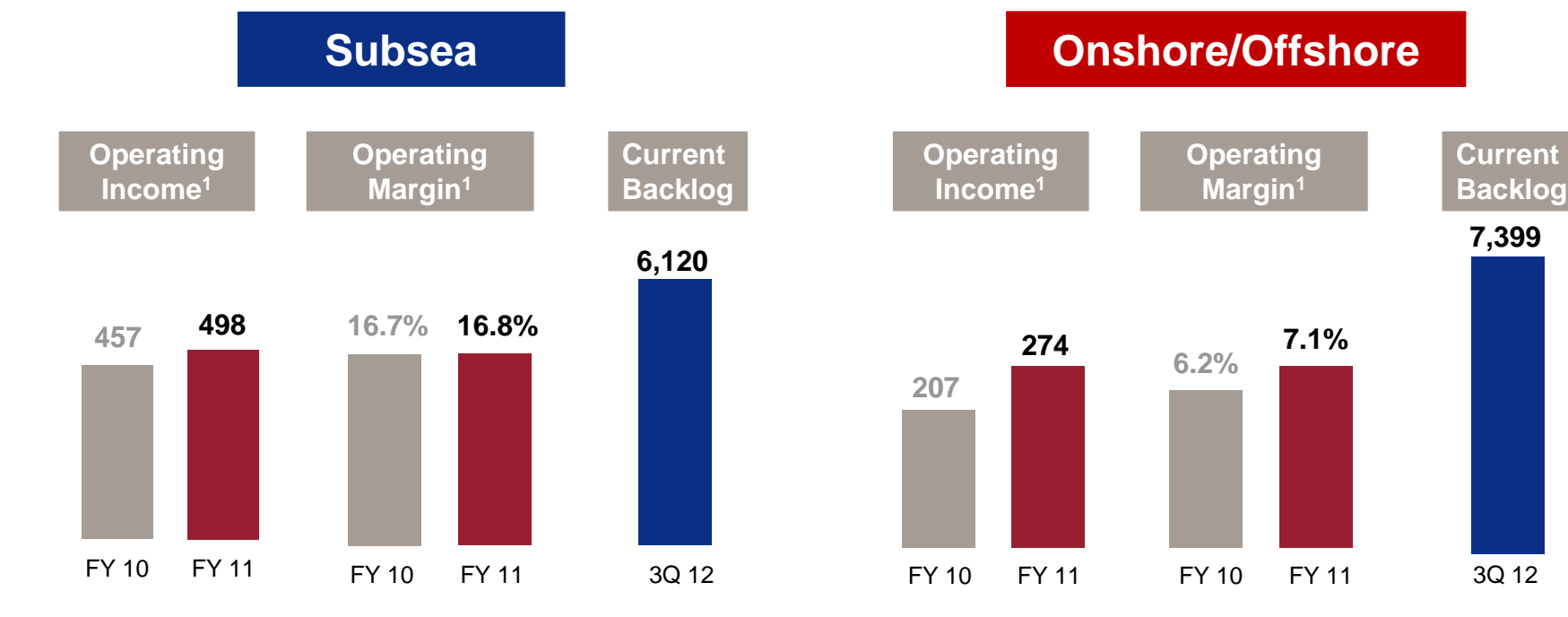
Onshore/Offshore



- **Worldwide leadership**
- **Unique vertical integration**
 - Design & Project Management
 - Manufacturing & Spooling
 - Installation
 - R&D
- **First class assets and technologies**
 - Manufacturing plants
 - High performing vessels
 - Advanced rigid & flexible pipes
- **Proven track record with customers & business partners**
 - Engineering & construction
 - Project execution expertise
- **Knowhow**
 - High added-value process skills
 - Proprietary platform design
 - Own technologies combined with close relationship with licensors
- **Low capital intensity**

Two Complementary Business Models Driving Financial Structure and Performance

€ million



- Capital intensive: fleet and manufacturing units
- Vertical integration from engineering to manufacturing & construction

- Negative capital employed: low fixed assets
- High degree of outsourcing & sub-contracting

(1) from recurring activities



Consolidated Statement of Financial Position

€ million

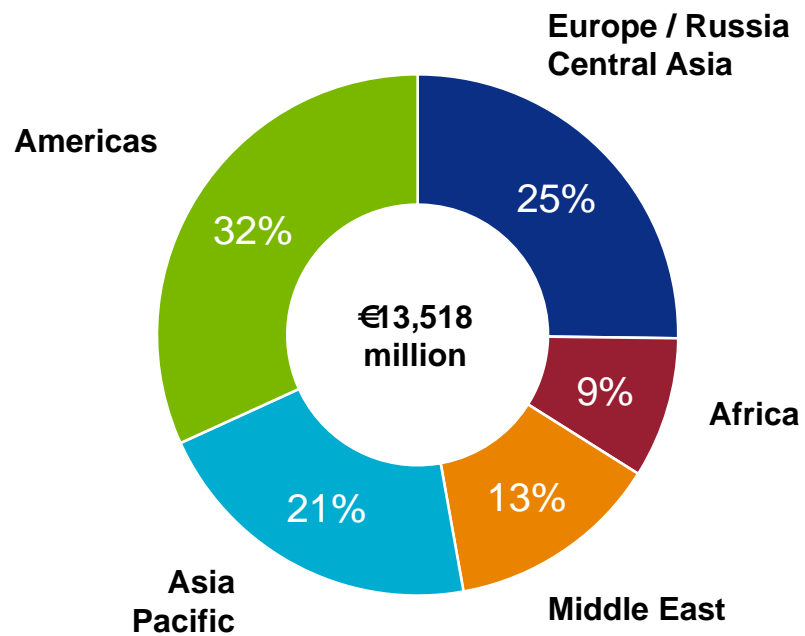
	Dec. 31, 2011*	Sept. 30, 2012
Fixed Assets	5,520.6	5,892.5
Construction Contracts – Amounts in Assets	585.6	548.6
Other Assets	2,733.4	2,780.6
Cash & Cash Equivalents	2,808.7	2,287.3
Total Assets	11,648.3	11,509.0
Shareholders' Equity	3,673.3	3,982.7
Construction Contracts – Amounts in Liabilities	700.0	858.2
Other Liabilities	5,123.6	4,564.3
Total Shareholders' Equity & Liabilities	11,648.3	11,509.0

(*) Restated with preliminary assessment of purchase price allocation of Global Industries.

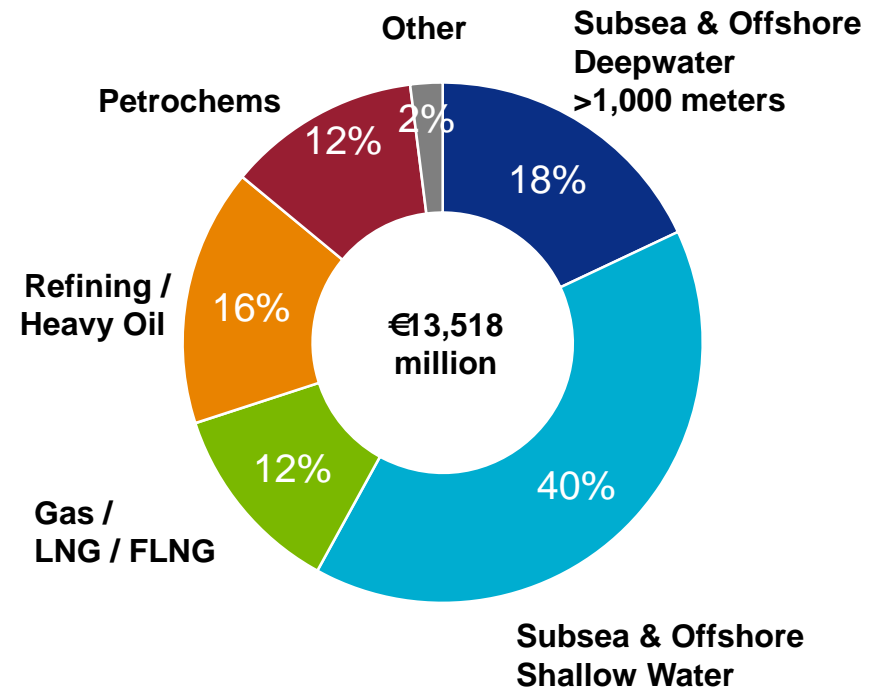
Diversified Backlog Across Regions and Markets

As of September 30, 2012

Backlog by geography



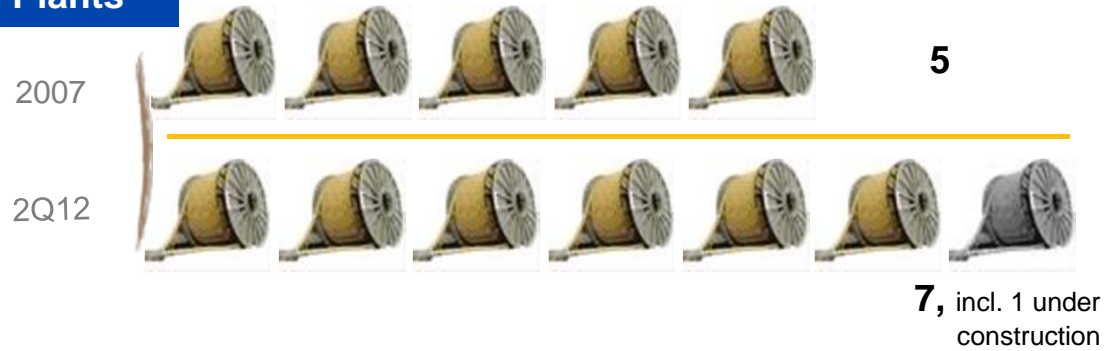
Backlog by market split



rev.1

Investment in Key Subsea Assets

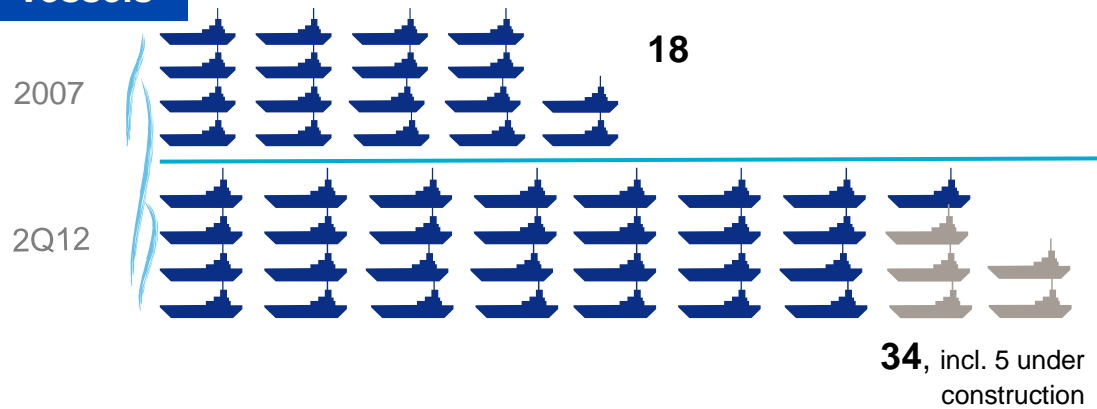
Plants



New long term charters



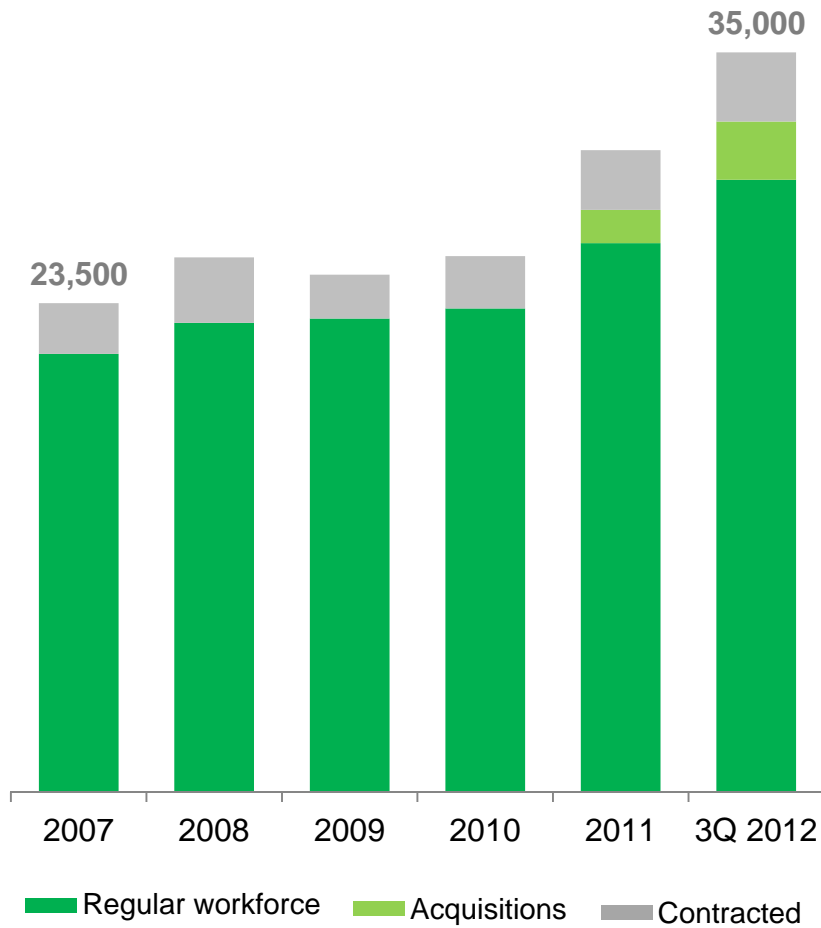
Vessels



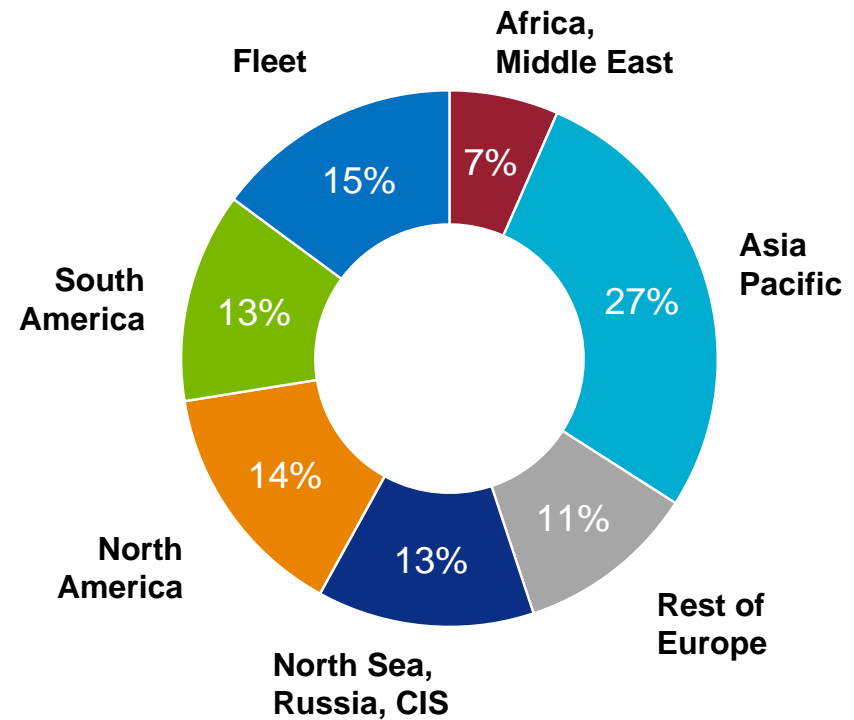
Newbuild vessel in Norway, delivered in 2014

Investment in Talents Worldwide

Workforce

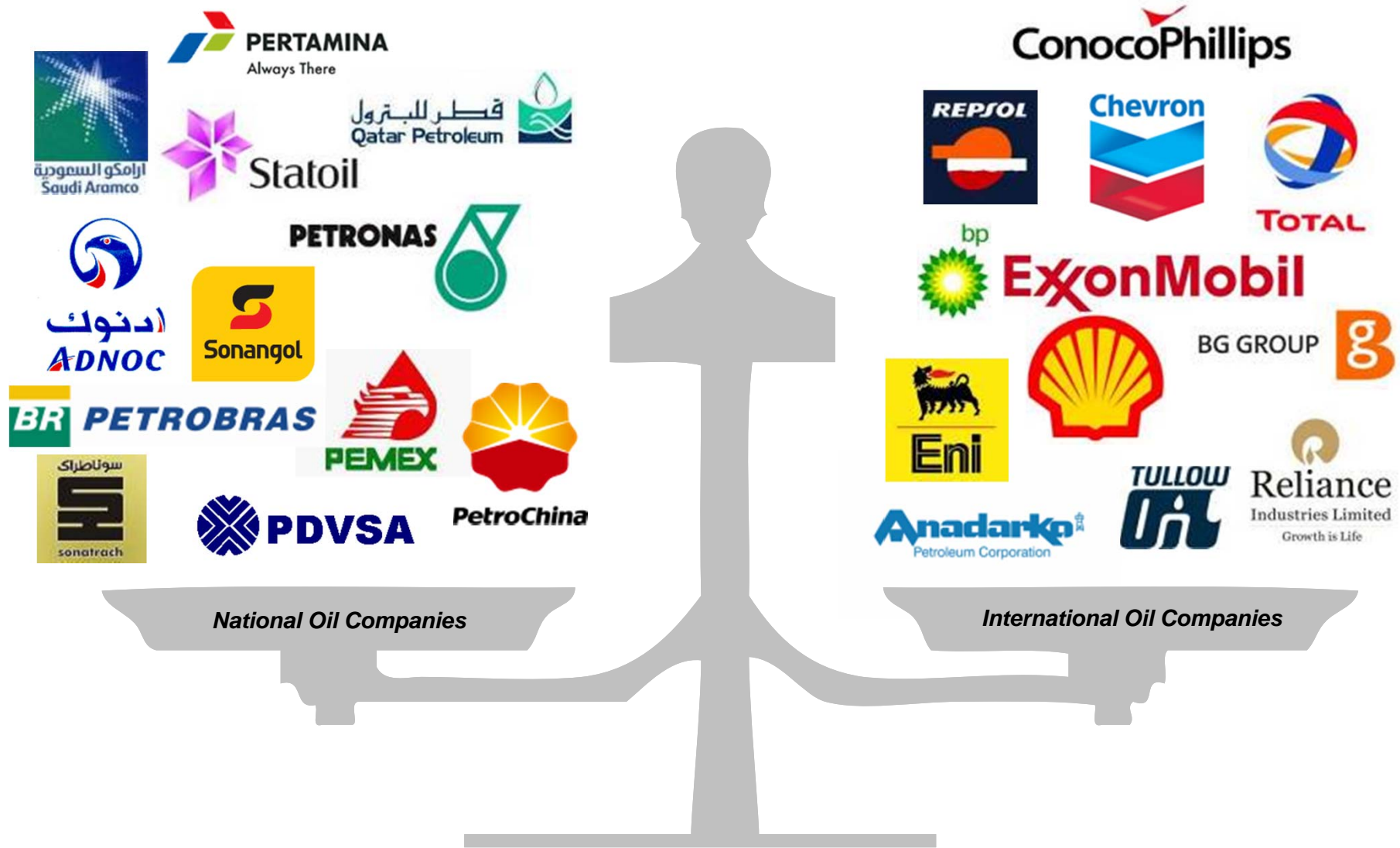


Employee growth by geography since 2007



rev.1

Diversified & Balanced Customer Base



Onshore/Offshore Key Markets

Onshore Downstream Unique Position



Petrochemical & Ethylene



Refining



LNG & GTL



Fertilizer

Expertise in Full Range of Offshore Facilities



Floating LNG



Spar



Fixed platform



FPSO

High Performing Fleet of 34 Vessels¹

Flexible-Lay & Construction 11 units	Rigid Reel-Lay & J-Lay 4 units	Rigid S-Lay and Heavy Lift 5 units
 Skandi Vitoria  Skandi Niteroi  Deep Constructor  Sunrise 2000  Deep Pioneer  ST 261 ²  Normand Progress  2 x 550t PLSV ²  North Sea Giant	 Deep Blue  Apache II  Deep Energy ²  Chickasaw	 G1200  G1201  Hercules  Comanche  Iroquois
Diving & multi support vessels 14 units  Skandi Achiever  Olympic Challenger  Skandi Arctic  Global Orion  Pioneer		

¹ As of June 30, 2012

² Vessels under construction

Flexible Pipe Manufacturing Plants



Flexi France
Le Trait, France



Asiaflex Products
Tanjung Langsat, Malaysia



Flexibrás
Vitória, Brazil



Port of Açú
Açu, Brazil



Offshore Manufacturing & Logistic Bases



Mobile, Alabama, USA



Orkanger, Norway



Evanton, UK



Carlyss, Louisiana, USA



Dande, Angola



Port of Angra, Brazil

Umbilicals Manufacturing Plants



Duco Inc
Houston, USA



Duco Ltd
Newcastle, UK



Angoflex
Lobito, Angola



Asiaflex Products
Tanjung Langsat, Malaysia



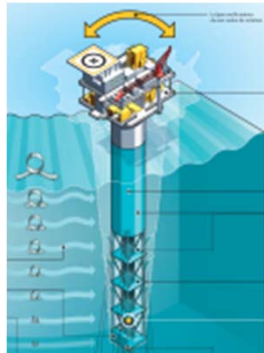
Providing Innovative Solutions for Offshore & Subsea Developments

Floating LNG



- Breakthrough: develop remote gas reserves
- World's first reference under construction

Spars



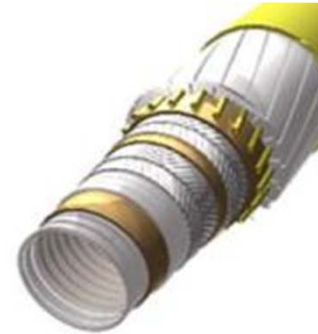
- Solution for harsh waters
- 14 delivered out of 17, plus 1 under construction and 2 ongoing design studies

Carbon Fiber Armor Flexible Pipe



- Reduction of deepwater riser weight
- Reduce pipelay vessel capacity requirements

Integrated Production Bundle



- Improve flow assurance: multi-services and intelligent flexible pipe
- Combines gas lift, electrical cables, electrical heating, fiber optic monitoring and chemical injection services in one pipe

Electrically Trace Heated Pipe-in-pipe



- Active insulation improving tie-backs flow assurance
- Energy effective design and cost effective installation

FLNG¹, an Innovative Solution for our Customers

- Floating LNG moving from concept to reality
- 2 facilities under construction after FEED completion
- Several conceptual studies for various clients

- **Shell FLNG**

- 15 year master agreement
- LNG capacity: 3.6 mtpa
- Prelude FLNG in Australia under construction



- **Petronas FLNG**

- LNG capacity: 1.2 mtpa
- Offshore Malaysia
- Floating LNG 1 under construction by Technip



- **Petrobras FLNG**

- LNG capacity: 2.7 mtpa
- Pre-salt basin, Brazil
- Design competition won by Technip



(1) Floating Liquefied Natural Gas



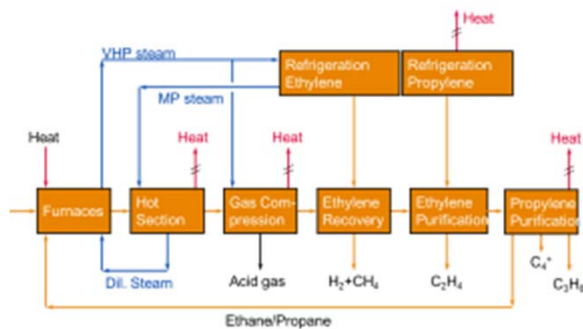
Acquisition of Stone & Webster Process Technologies

- Acquisition completed on August 31, 2012
- Cash consideration of ~€225 million
- Perimeter excludes Toronto and Baton Rouge sites and all legacy EPC contracts retained by Shaw
- Cost synergies (notably premises, IT) approximately €7 million, with one-off transaction and transition costs in 2012 of ~€15 million
- The acquisition roughly doubles the revenues that Technip already generates from this type of activity to ~€400 million on a pro forma basis
- Looking forward, the acquired business should generate margins above those of the Onshore/Offshore segment, as well as having a more robust and lower risk earnings profile

Technology Strength Diversifies Our Revenue

Process Technologies

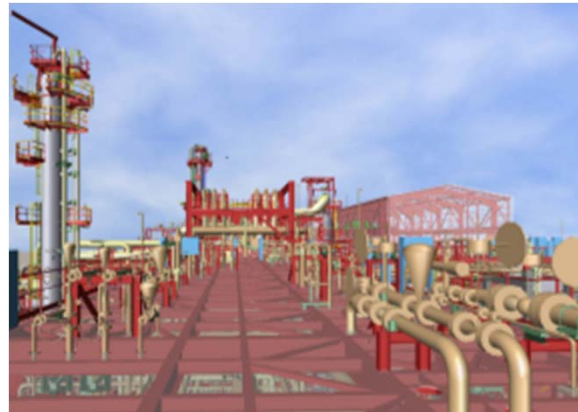
Licenses



- Licensed proprietary technologies chosen at early stage of projects

<US\$5 million*

Process Design / Engineering



- Process design packages / engineering to guarantee plant performance
- Assistance to plant start-up and follow-up during plant production

<US\$50 million*

Proprietary Equipment

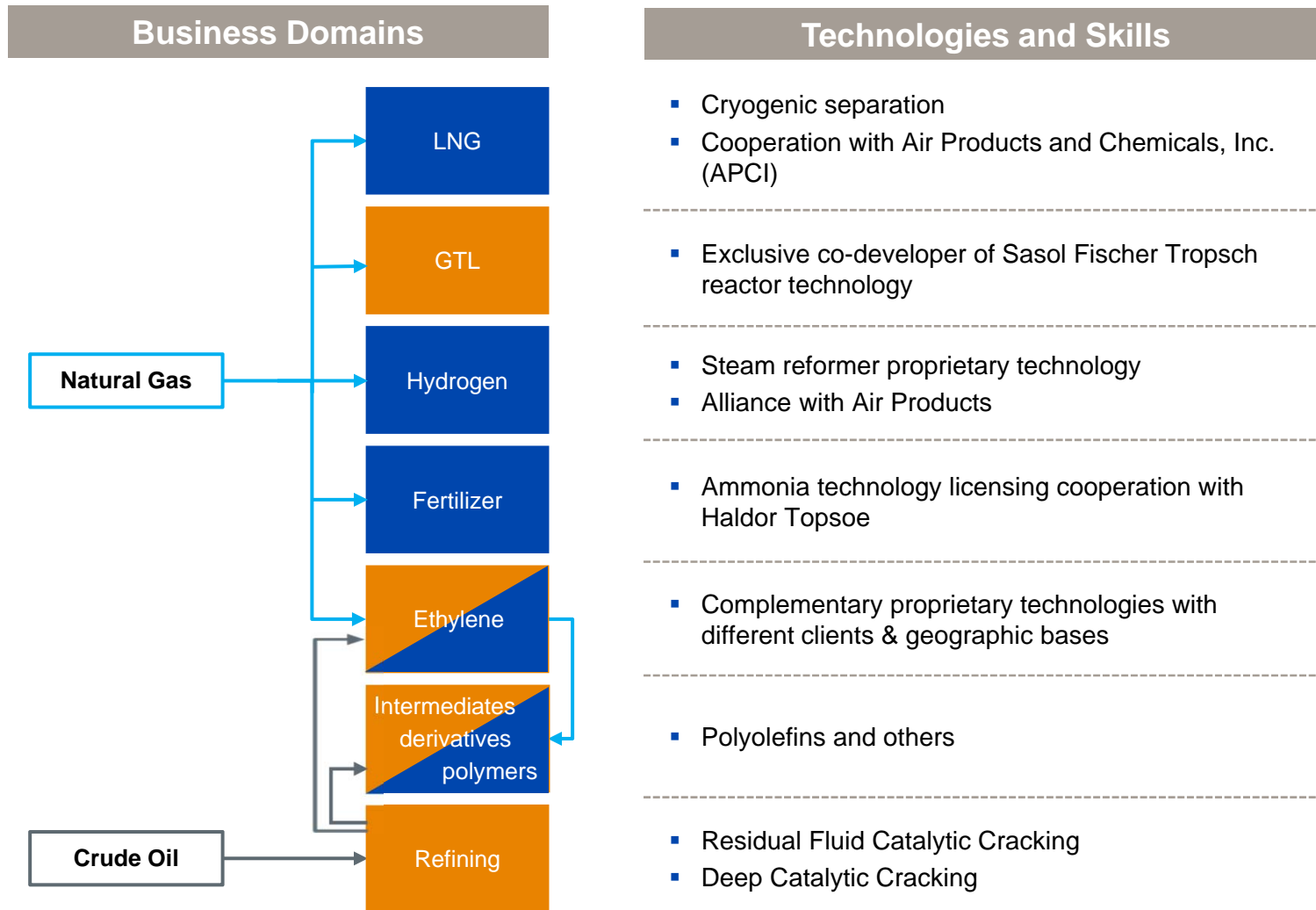


- Design, supply and installation of critical proprietary equipment


~US\$50 million*

* Project size order of magnitude

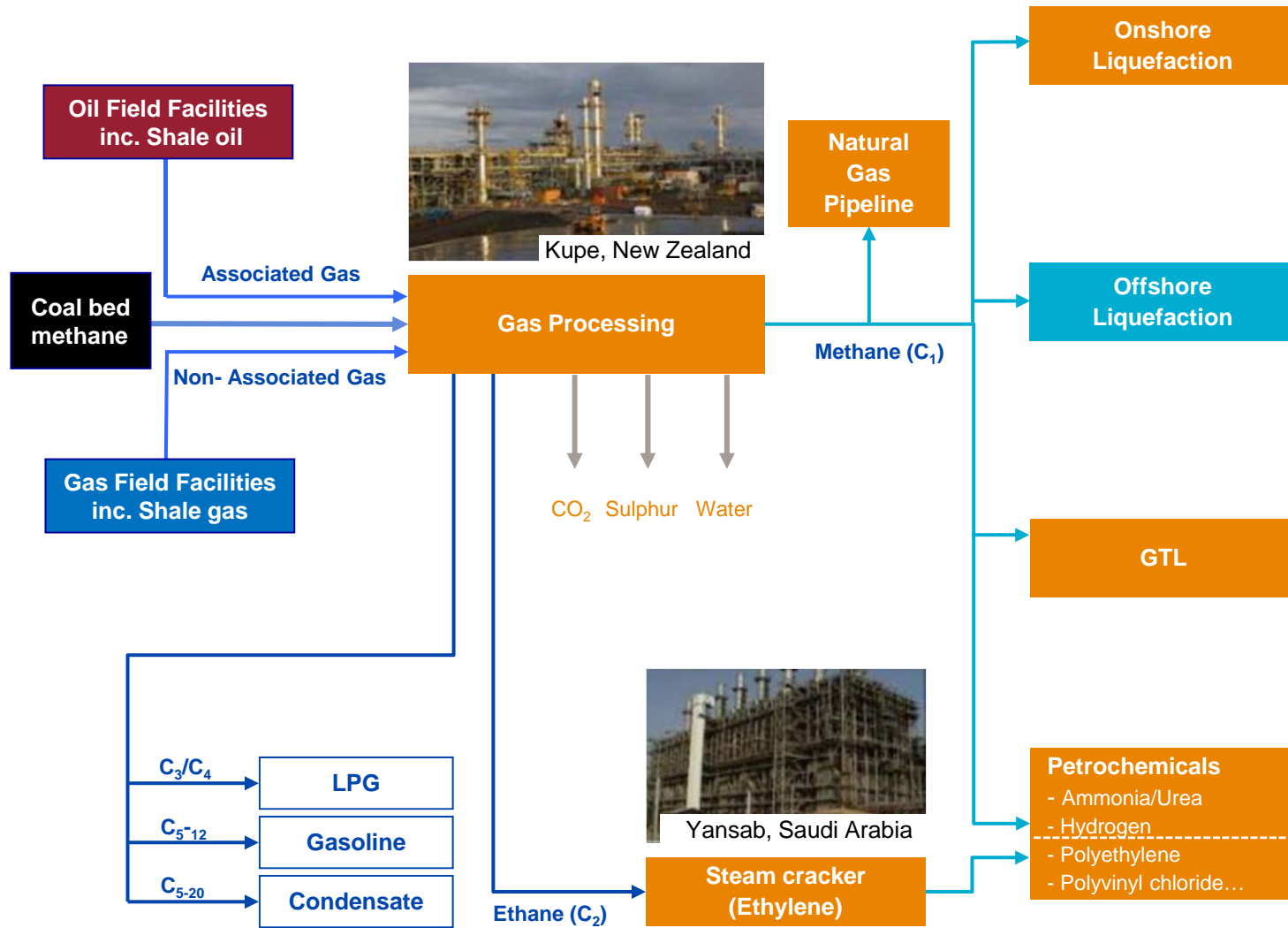
Stone & Webster Process Technologies: Enhanced Portfolio of Downstream Technologies



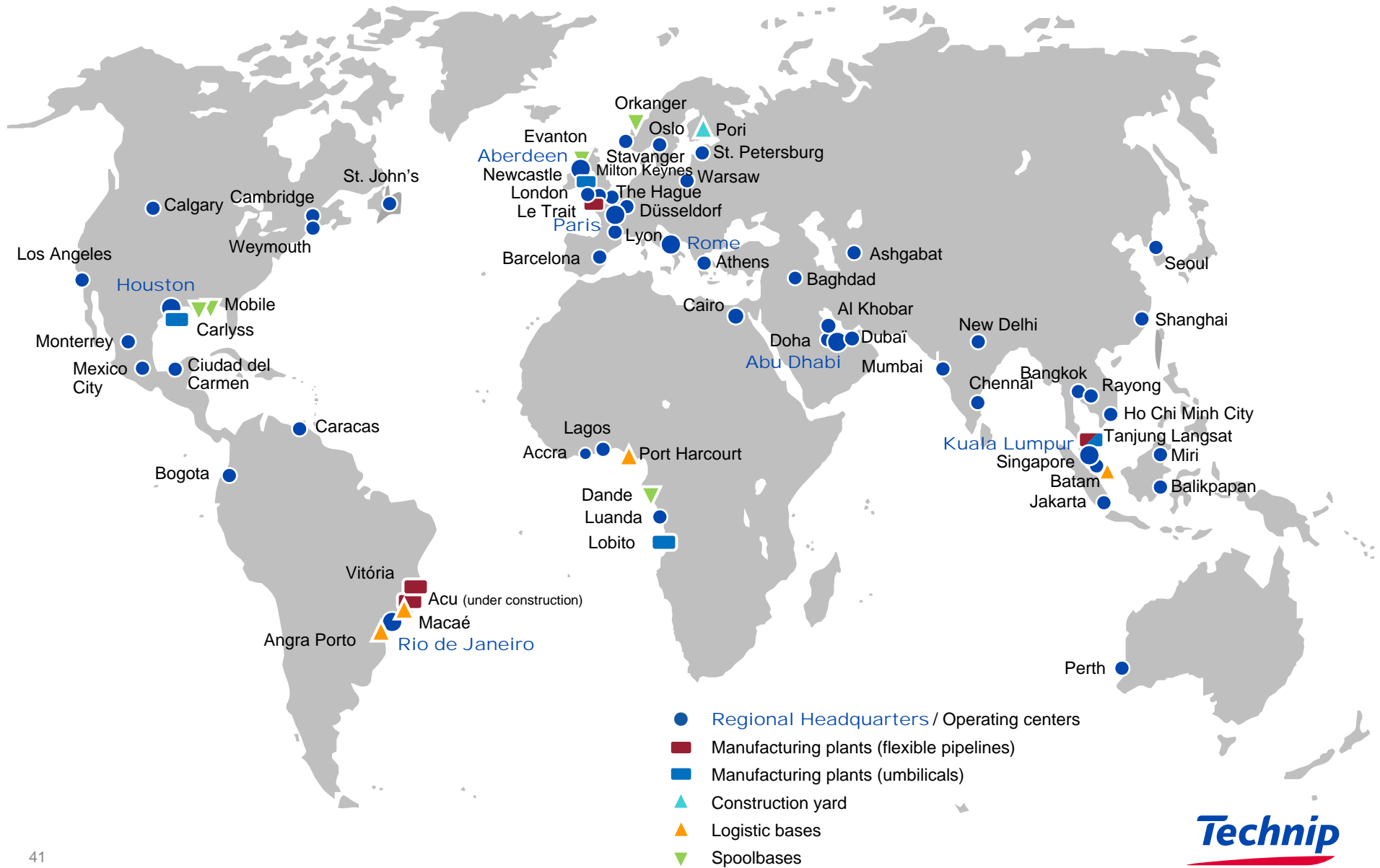
 Technip

 Stone & Webster process technologies and associated oil and gas engineering capabilities

Opportunities all Along the Gas Value Chain



A Unique Worldwide Footprint



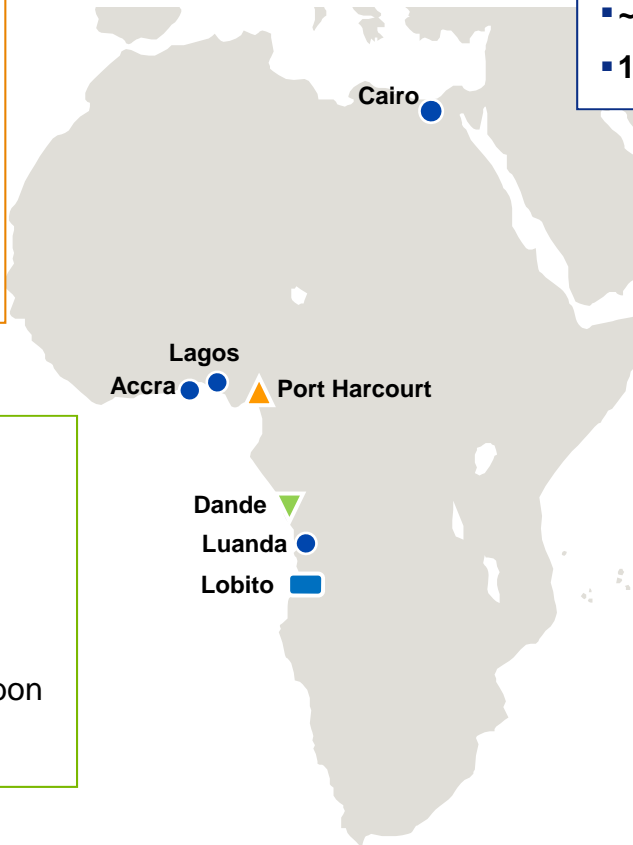
Africa: Local Partner With Commitment to Long-term Presence

Assets & Activities

- **Engineering & project management centers**
- **Umbilical manufacturing plant:** Angoflex, Angola
- **Spoolbase:** Dande, Angola
- **Logistic base:** Port Harcourt, Nigeria

Key Projects

- Pazflor, Subsea, Angola
- West Delta Deep Marine Phase 7 & 8A, Subsea, Egypt
- Jubilee, Subsea, Ghana
- Fertilizer FEED, Onshore/Offshore, Gabon
- Akpo FPSO, Onshore/Offshore, Nigeria



- Regional Headquarter / Operating centers
- Manufacturing plant (umbilicals)
- ▲ Logistic base
- ▼ Spoolbase

Technip in Africa

- ~700 people
- 1st office founded in 1995



Dande spoolbase, Angola



Angoflex, Angola

Asia Pacific: Dedicated Assets for High Potential Market

Assets & Activities

- **Engineering & project management centers**
- **Flexible/umbilical manufacturing plant:** Asiaflex, Malaysia, 1st and only one in Asia
- **Logistic base:** Batam, Indonesia
- **Fabrication yard:** MHB¹, Malaysia, with solid platform track record,
- **Vessel**



Deep Orient²

Key Projects

- Woodside GWF, Subsea, Australia
- Prelude FLNG, Onshore/Offshore, Australia
- FLNG FEED, Onshore/Offshore, Malaysia
- Biodiesel plant, Onshore/Offshore, Singapore

Technip in Asia Pacific

- ~6,700 people
- Founded in 1982



- Regional Headquarter / Operating centers
- Flexible & umbilical manufacturing plant
- ▲ Logistic base

¹ 8% participation

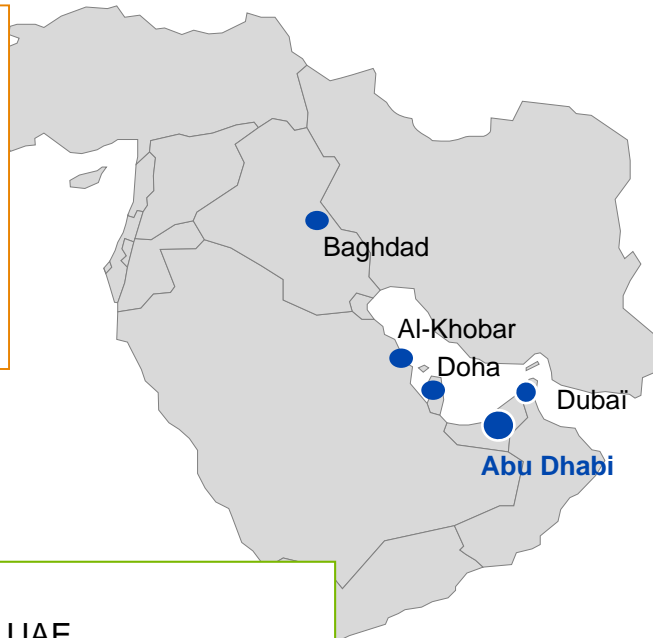
² vessel under construction

Technip

Middle East: Largest Engineering Capacity in the Region

Assets & Activities

- Engineering & project management centers
- Wide range of services: from conceptual and feasibility studies to lump sum turnkey projects
- Construction methods center & supervision hub



Technip in Middle East

- ~1,950 people
- Founded in 1984

Key Projects

- OAG Package 1 on Das Island Facilities, UAE
- ASAB 3, UAE
- Khafji Crude Related Offshore, Saudi Arabia and Kuwait
- Upper Zakum 750K FEED, UAE
- KGOC Export Pipeline, Saudi Arabia and Kuwait



North America: Solid Reputation With Enhanced Portfolio of Downstream Technologies

Assets & Activities

- **Engineering & project management centers with Subsea, and Onshore/Offshore capabilities**
- **Spoolbases**
 - Mobile, Alabama
 - Carlyss, Louisiana
- **Umbilical plant**
 - Channelview, Texas
- **Vessels**



Deep Blue¹



Chickasaw



Pioneer

North America

- ~3,500 people
- **Founded in 1971**



- Regional Headquarter / Operating centers
- Manufacturing plants (umbilicals)
- ▼ Spoolbases

¹ Operating partly in the Gulf of Mexico



Perdido Spar, Gulf of Mexico



Mobile spoolbase, USA



Duco umbilical plant, USA

Key Projects

- Reel-lay tie-backs in the Gulf of Mexico
- Lucius Spar, Gulf of Mexico
- BP 10-year spar agreement, Gulf of Mexico
- Shell subsea engineering frame agreement with Genesis, US & Brazil
- **Recurring activities, US & Mexico**
 - Light reel-lay
 - Inspection, repair & maintenance, diving support & surveys

Latin America: Strong Relationships with Local Players

Mexico

- ~380 people
- Supported by Houston office

Monterrey
Mexico City
Ciudad del Carmen

Venezuela



- ~320 people
- Over 50 years experience from Engineering to full EPC contracts

Caracas

Colombia

- ~660 people
- Over 35 years experience
- Specialized in refining & petrochemicals
- Over 250 projects completed
- Branches in Argentina & Peru



Bogota

Brazil

- ~3,500 people
- 35 years experience

Vitória
Açu
Macaé

Angra Porto

Rio de Janeiro

- Operating centers
- Manufacturing plants (flexible pipelines)
- ▲ Logistic bases



Sincor refinery, Venezuela



Barrancabermeja refinery, Colombia



La Pampilla refinery, Peru

*Technip JV with Inversiones Y Construcciones Estratégicas and Inversiones Ascona

Brazil: 35 years of Local Presence

Assets & Activities

- **Engineering & project management centers**
- **Flexible/umbilical manufacturing plant**
 - Flexibras: since 1986
 - Port of Açu: High-end flexible manufacturing plant¹
- **Logistic base**
 - Campos basin: Flexibras
 - Santos basin: Port of Angra
- **R&D and test center**
- **Marine assets support base: Macaé**
- **Vessels**



Technip in Brazil

- ~3,500 People
- Founded in 1977

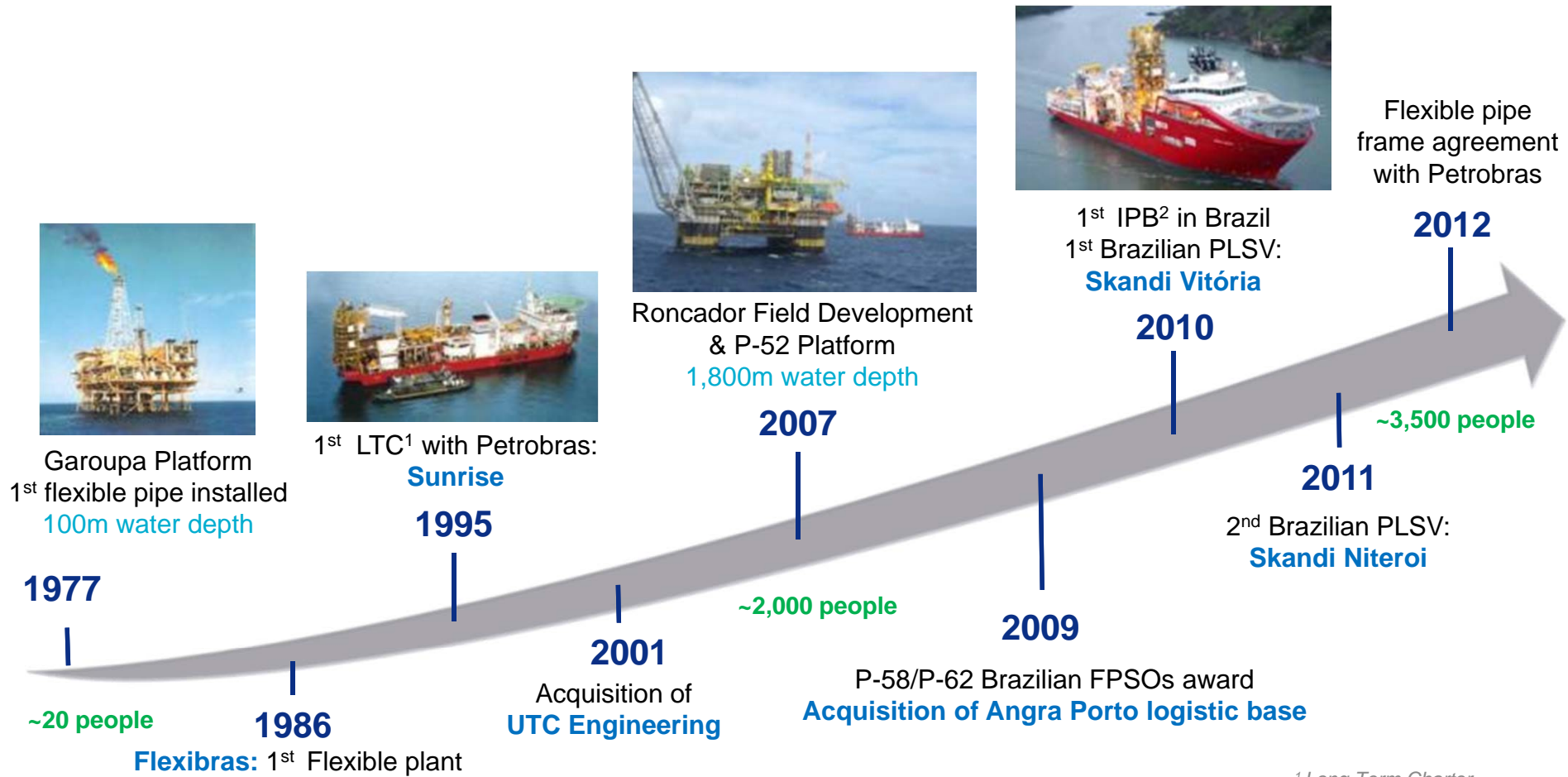


Key Projects

- Papa Terra IPB, Subsea
- Cubatao refinery, Onshore/Offshore
- P-56 semi-submersible, Onshore/Offshore

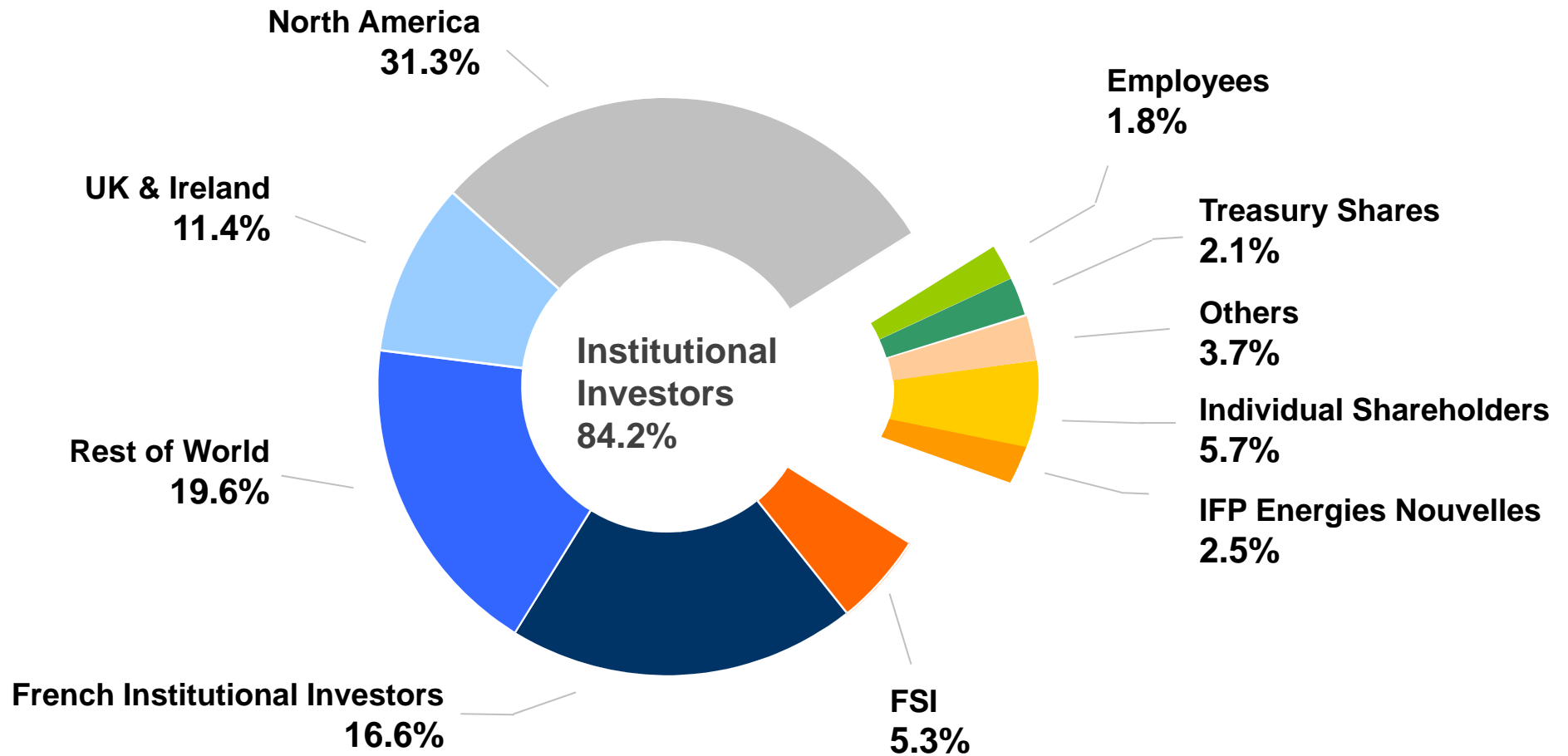
¹ under construction

Technip in Brazil: Steady Development to Provide Unmatched Local Content



¹ Long Term Charter
² Integrated Production Bundle

Shareholding Structure, May 2012



Listed on NYSE Euronext Paris

Source: Thomson Reuters, Shareholder Analysis, May 2012



Technip's Share Information



Euronext

NYSE Euronext

ISIN: FR0000131708

Bloomberg: TEC FP

Reuters: TECF.PA

SEDOL: 4874160

OTC ADR ISIN: US8785462099

ADR: TKPPY

Convertible Bonds:

OCEANE 2010 ISIN: FR0010962704

OCEANE 2011 ISIN: FR0011163864

Private Placement Notes: ISIN: FR0010828095



Technip



Technip has a sponsored Level 1 ADR

Bloomberg ticker: TKPPY
CUSIP: 878546209

Depository bank: Deutsche Bank Trust Company Americas

Depository bank contacts:

ADR broker helpline: +1 212 250 9100 (New York)
+44 207 547 6500 (London)

e-mail: adr@db.com

ADR website: www.adr.db.com

Depository bank's local custodian: Deutsche Bank Amsterdam

Third Quarter 2012 Results

